# NORTH ASIA STRATEGIC HOLDINGS LIMITED 北亞策略控股有限公司\*

(Incorporated in Bermuda with limited liability)
(Stock Code: 8080)

# ANNUAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2019

CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This announcement, for which the directors (the "Directors" or the "Board") of North Asia Strategic Holdings Limited collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to North Asia Strategic Holdings Limited. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.

<sup>\*</sup> For identification purpose only

# **RESULTS**

The Board of directors (the "Board" or the "Directors") of North Asia Strategic Holdings Limited (the "Company") presents the consolidated results of the Company and its subsidiaries (collectively, the "Group") for the year ended 31st March 2019, together with the comparative figures of the corresponding year ended 31st March 2018.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31st March 2019

	Notes	2019 HK\$'000	2018 HK\$'000
Revenue	3	2,397,010	1,655,450
Cost of sales	-	(2,016,602)	(1,301,850)
Gross profit		380,408	353,600
Other income and gains, net		2,915	2,916
Selling and distribution expenses		(149,310)	(136,880)
General and administrative expenses	-	(96,063)	(90,713)
Operating profit Fair value gain on the derivative component of		137,950	128,923
convertible bond		_	69
Finance income	4	2,669	3,138
Finance costs	4	(3,041)	(549)
Due fit he fore in come toy	5	127 570	121 501
Profit before income tax	5	137,578	131,581
Income tax expense	6 -	(27,425)	(23,370)
PROFIT FOR THE YEAR	<u>.</u>	110,153	108,211
Earnings per share attributable to			
ordinary shareholders of the Company	7		(Restated)
Basic (HK cents)		40.4	43.3
Diluted (HK cents)	:	40.4	39.8

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31st March 2019

	2019 HK\$'000	2018 HK\$'000
Profit for the year	110,153	108,211
OTHER COMPREHENSIVE INCOME		
Other comprehensive income that may be reclassified to profit or loss in subsequent periods:  Currency translation differences of foreign operations	(24,038)	25,635
OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX OF NIL	(24,038)	25,635
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	86,115	133,846

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31st March 2019

Non-current assets   Property, plant and equipment   68,404   50,320
Property, plant and equipment   68,404   50,320     Intangible assets   373,692   373,692     Trade and other receivables   9   52,568   102,459     Deferred tax assets   1,564
Intangible assets   373,692   373,692   Trade and other receivables   9   52,568   102,455
Trade and other receivables       9       52,568       102,459         Deferred tax assets       496,228       526,471         Current assets       496,228       526,471         Financial assets at fair value through profit or loss       36,760       36,044         Derivative financial instrument       —       1,010         Inventories       38,396       133,511         Trade and other receivables       9       620,335       816,987         Pledged deposit       4,239       —         Cash and cash equivalents       619,260       231,292         Total assets       1,318,990       1,218,844         EQUITY       Equity attributable to shareholders of the Company       1       27,258       27,258         Reserves       12       961,542       899,582
Deferred tax assets
A96,228   526,471
Current assets         Financial assets at fair value through profit or loss       36,760       36,044         Derivative financial instrument       —       1,010         Inventories       38,396       133,511         Trade and other receivables       9       620,335       816,987         Pledged deposit       4,239       —         Cash and cash equivalents       619,260       231,292         1,318,990       1,218,844         Total assets       1,815,218       1,745,315         EQUITY         Equity attributable to shareholders of the Company         Issued capital       11       27,258       27,258         Reserves       12       961,542       899,582
Financial assets at fair value through profit or loss  Derivative financial instrument  Inventories  Trade and other receivables  Pledged deposit  Cash and cash equivalents  Total assets  EQUITY  Equity attributable to shareholders of the Company  Issued capital  Reserves  A 36,760  36,044  ——————————————————————————————————
Derivative financial instrument
Inventories   38,396   133,511     Trade and other receivables   9   620,335   816,987     Pledged deposit   4,239   —     Cash and cash equivalents   619,260   231,292     Total assets   1,318,990   1,218,844     Total assets   1,815,218   1,745,315     EQUITY     Equity attributable to shareholders of the Company     Issued capital   11   27,258   27,258     Reserves   12   961,542   899,582     Reserves   12   961,542   899,582     Total assets   1,745,315     Total assets   1,815,218   1,815,218     Total assets   1,815,218   1,815,218     Total assets   1,815,218   1,815,218     Total assets   1,815,218   1,815,218     Tot
Trade and other receivables       9       620,335       816,987         Pledged deposit       4,239       —         Cash and cash equivalents       619,260       231,292         1,318,990       1,218,844         EQUITY         Equity attributable to shareholders of the Company         Issued capital       11       27,258       27,258         Reserves       12       961,542       899,582
Pledged deposit
Cash and cash equivalents       619,260       231,292         1,318,990       1,218,844         Total assets       1,815,218       1,745,315         EQUITY       Equity attributable to shareholders of the Company       11       27,258       27,258         Reserves       12       961,542       899,582
1,318,990   1,218,844     Total assets
Total assets         1,815,218         1,745,315           EQUITY         Equity attributable to shareholders of the Company           Issued capital         11         27,258         27,258           Reserves         12         961,542         899,582
EQUITY Equity attributable to shareholders of the Company Issued capital Reserves  11 27,258 27,258 27,258 12 961,542 899,582
Equity attributable to shareholders of the CompanyIssued capital1127,25827,258Reserves12961,542899,582
Issued capital       11       27,258       27,258         Reserves       12       961,542       899,582
Reserves 12 961,542 899,582
Total equity 928 800 926 840
700,000 720,040
LIABILITIES
Current liabilities
Trade and other payables 10 <b>794,017</b> 745,845
Income tax liabilities 11,524 24,441
<b>805,541</b> 770,286

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31st March 2019

	2019 HK\$'000	2018 HK\$'000
Non-current liabilities		
Deferred tax liabilities	_	494
Deposits received	20,735	47,440
Other non-current liabilities	142	255
	20,877	48,189
Total liabilities	826,418	818,475
Total equity and liabilities	1,815,218	1,745,315
Net current assets	513,449	448,558
Total assets less current liabilities	1,009,677	975,029

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31st March 2019

# Attributable to shareholders of the Company

	of	the Company	
	Issued capital HK\$'000 (note 11)	Reserves HK\$'000 (note 12)	<b>Total</b> <i>HK\$</i> '000
Balances at 1st April 2017	19,150	824,058	843,208
Comprehensive income Profit for the year		108,211	108,211
Other comprehensive income Currency translation differences of foreign operations		25,635	25,635
Total other comprehensive income		25,635	25,635
Total comprehensive income for the year		133,846	133,846
Special dividend paid (note 8) Issue of shares upon conversion of convertible bond Equity-settled share-based transactions	8,108 ————————————————————————————————————	(114,898) 51,892 4,684	(114,898) 60,000 4,684
Balances as at 31st March 2018	27,258	899,582	926,840
Previously reported balances as at 1st April 2018 Effect of adoption of HKFRS 9 (note 2.2(b)) Effect of adoption of HKFRS 15 (note 2.2(c))	27,258 — —	899,582 (9,055) (15,100)	926,840 (9,055) (15,100)
Restated balances as at 1st April 2018	27,258	875,427	902,685
Comprehensive income Profit for the year		110,153	110,153
Other comprehensive income Currency translation differences of foreign operations		(24,038)	(24,038)
Total other comprehensive income		(24,038)	(24,038)
Total comprehensive income for the year		86,115	86,115
Balances as at 31st March 2019	27,258	961,542	988,800

#### NOTES

#### 1. General information

North Asia Strategic Holdings Limited (the "Company") and its subsidiaries (collectively, the "Group") are principally engaged in the following businesses during the year:

- **hi-tech distribution and services**: trading of surface mount technology ("SMT") assembly equipment, machinery and spare parts and provision of related installation, training, repair and maintenance services for SMT assembly equipment;
- **leasing**: provision of finance to its customers via a wide array of assets under finance lease arrangements and operating lease arrangements; and
- investment holding.

The Company is a limited liability company incorporated in Bermuda as an exempted company under the Bermuda Companies Act 1981 (the "Companies Act"). The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda and that of its principal place of business is 18th Floor, Shanghai Commercial Bank Tower, 12 Queen's Road Central, Hong Kong.

The Company's ordinary shares are listed on GEM of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

This announcement has been approved and authorised for issue by the Company's board of directors on 13th June 2019.

## 2. Summary of significant accounting policies

The principal accounting policies applied in the preparation of this announcement are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

## 2.1 Basis of preparation

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for the derivative financial instrument and financial assets at fair value through profit or loss, which have been measured at fair value.

This announcement is presented in Hong Kong dollars ("HK\$") and all values are rounded to the nearest thousand except when otherwise indicated.

#### 2.2 Changes in accounting policies and disclosures

The Group has adopted the following new and revised HKFRSs for the first time for the current year's financial statements.

Amendments to HKFRS 2 Classification and Measurement of Share-based Payment

Transactions

Amendments to HKFRS 4 Applying HKFRS 9 Financial Instruments with HKFRS 4

Insurance Contracts

HKFRS 9 Financial Instruments

HKFRS 15 Revenue from Contracts with Customers

Amendments to HKFRS 15 Clarifications to HKFRS 15 Revenue from Contracts with

Customers

Amendments to HKAS 40 Transfers of Investment Property

HK(IFRIC)-Int 22 Foreign Currency Transactions and Advance Consideration

Annual Improvements Amendments to HKFRS 1 and HKAS 28

2014-2016 Cycle

Except for the amendments to HKFRS 4, amendments to HKAS 40 and *Annual Improvements* 2014-2016 Cycle, which are not relevant to the preparation of the Group's financial statements, the nature and the impact of the new and revised HKFRSs are described below:

- (a) Amendments to HKFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a sharebased payment transaction with net settlement features for withholding a certain amount in order to meet an employee's tax obligation associated with the share-based payment; and accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash-settled to equity-settled. The amendments clarify that the approach used to account for vesting conditions when measuring equitysettled share-based payments also applies to cash-settled share-based payments. The amendments introduce an exception so that a share-based payment transaction with net share settlement features for withholding a certain amount in order to meet the employee's tax obligation is classified in its entirety as an equity-settled share-based payment transaction when certain conditions are met. Furthermore, the amendments clarify that if the terms and conditions of a cash-settled share-based payment transaction are modified, with the result that it becomes an equity-settled share-based payment transaction, the transaction is accounted for as an equity-settled transaction from the date of the modification. The amendments have had no impact on the financial position or performance of the Group as the Group does not have any cash-settled share-based payment transactions and has no share-based payment transactions with net settlement features for withholding tax.
- (b) HKFRS 9 Financial Instruments replaces HKAS 39 Financial Instruments: Recognition and Measurement for annual periods beginning on or after 1st January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement, impairment and hedge accounting.

The Group has applied HKFRS 9 retrospectively in accordance with the transition requirements, with the initial application date of 1st April 2018. The Group has elected not to adjust the comparative information for the period beginning on 1st April 2017, during which the comparative information was prepared under classification and measurement requirements of HKAS 39. Therefore, the comparative information was not restated and continues to be reported under HKAS 39.

# Classification and measurement

The following information sets out the impacts of adopting HKFRS 9 on the statement of financial position, including the effect of replacing HKAS 39's incurred credit loss calculations with HKFRS 9's expected credit losses ("ECLs")

On the date of initial application, 1st April 2018, the financial instruments of the Group were as follows:

	Measurement category		Carrying amount		
	Original (HKAS 39)	New (HKFRS 9)	Original HK\$'000	New <i>HK\$</i> '000	Difference HK\$'000
Non-current financial assets Financial assets included in trade and other receivables (note)	Loans and receivables	Amortised cost	102,459	102,459	_
Current financial assets Financial assets at fair value through profit or loss	$FVPL^1$	FVPL	36,044	36,044	_
Derivative financial instrument	FVPL	FVPL	1,010	1,010	_
Financial assets included in trade and other receivables (note)	Loans and receivables	Amortised cost	476,319	465,206	(11,113)
Cash and cash equivalents	Loans and receivables	Amortised cost	231,292	231,292	_
Current financial liabilities Financial liabilities included in trade and other payables	Amortised cost	Amortised cost	568,217	568,217	_
Non-current financial liabilities Deposits received	Amortised cost	Amortised cost	47,440	47,440	_

<sup>&</sup>lt;sup>1</sup>FVPL: Financial assets at fair value through profit or loss

#### *Note:*

The gross carrying amount of the financial assets included in trade and other receivables represent the amounts after adjustments for the adoption of HKFRS 15. Further details of the adjustments for the adoption of HKFRS 15 are included in note 2.2(c) to the financial information.

## *Impairment*

HKFRS 9 requires an impairment on trade and other receivables that are not accounted for at fair value through profit or loss under HKFRS 9, to be recorded based on an expected credit loss model either on a twelve-month basis or a lifetime basis.

The following table reconciles the aggregate opening impairment allowances under HKAS 39 to the ECL allowances under HKFRS 9.

	Impairment allowance under HKAS 39		ECL allowances under HKFRS 9
	at 31st March	Re-	at 1st April
	2018	measurement	2018
	HK\$'000	HK\$'000	HK\$'000
Trade receivables	_	8,473	8,473
Finance lease receivables		2,640	2,640
		11,113	11,113
Reserves			
			HK\$'000
Balance as at 31st March 2018 under HK	AS 39		899,582
Recognition of ECLs for trade receivable	s under HKFRS 9		(8,473)
Recognition of ECLs for finance lease rec		KFRS 9	(2,640)
Deferred tax in relation to the above			2,058
			(9,055)
Balance as at 1st April 2018 under HKFR	S 9		890,527

Interpretations and it applies, with limited exceptions, to all revenue arising from contracts with customers. HKFRS 15 establishes a five-step model to account for revenue arising from contracts with customers. Under HKFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in HKFRS 15 provide a more structured approach for measuring and recognising revenue. The standard also introduces extensive qualitative and quantitative disclosure requirements, including disaggregation of total revenue, information about performance obligations, changes in contract asset and liability account balances between periods and key judgements and estimates. As a result of the application of HKFRS 15, the Group has changed the accounting policy with respect to revenue recognition.

The Group adopted HKFRS 15 using the modified retrospective method of adoption with date of initial application of 1st April 2018. Under this method, the standard can be applied either to all contracts at the date of initial application or only to contracts that are not completed at this date. The Group has elected to apply the standard to all contracts as at 1st April 2018.

The cumulative effect of initially applying HKFRS 15 is recognised at the date of initial application as an adjustment to the opening balance of accumulated losses. Therefore, the comparative information was not restated and continues to be reported under HKAS 11, HKAS 18 and related interpretations.

Set out below are the amounts by which each financial statement line item was affected as at 1st April 2018 as a result of the adoption of HKFRS 15:

	Increase/ (decrease) <i>HK\$</i> '000
Assets	
Inventories	220,985
Trade receivables	(162,273)
Total assets	58,712
Liabilities	
Trade and other payables	76,790
Income tax liabilities	(2,978)
Total liabilities	73,812
Total adjustment on equity:	
Accumulated losses	15,100

The Group's principal activities consist of the sale of machinery and spare parts and the provision of finance leasing and operating lease arrangements. The Group provides installation services for all machinery sales. Prior to the adoption of HKFRS 15, revenue from sale of machinery was recognised when significant risks and rewards of ownership of goods have been passed to customers, that is when the machinery is delivered to customers and the revenue from the sale of goods was measured at fair value of the consideration received or receivable, net of allowances, trade discounts and/or volume rebates. If revenue could not be reliably measured, revenue recognition was deferred until the uncertainty was resolved.

Under HKFRS 15, revenue is recognised when the customer obtains control of the promised good or service in the contract. This may be at a single point in time or over time. HKFRS 15 identifies the following three situations in which control of the promised good or service is regarded as being transferred over time:

- (i) When the customer simultaneously receives and consumes the benefits provided by the entity's performance, as the entity performs;
- (ii) When the entity's performance creates or enhances an asset (for example, work in progress) that the customer controls as the asset is created or enhanced;
- (iii) When the entity's performance does not create an asset with an alternative use to the entity and the entity has an enforceable right to payment for performance completed to date.

If the contract terms and the entity's activities do not fall into any of these 3 situations, then under HKFRS 15 the entity recognises revenue for the sale of that good or service at a single point in time, being when control has been passed. Transfer of risks and rewards of ownership is only one of the indicators that is considered in determining when the transfer of control occurs.

The Group has assessed that the installation services bundled together with the sale of machinery are not distinct and are considered as one single performance obligation under HKFRS 15 because the installation service is highly interrelated with the sale of machinery and combining them into a functional machinery that the customer contracted to receive. Accordingly, the Group determined that revenue from the sale of machinery with installation services is recognised at point in time when the respective installation services are completed under HKFRS 15.

In addition to the sale of machinery and spare parts, the Group also generates commission, service and management fee income. Before the adoption of HKFRS, revenue from the provision of these services was recognised when the services have been rendered. Under HKFRS 15, revenue from these services is recognised over time because the customer simultaneously receives and consumes the benefits provided by the Group. Given that these services are generally completed within a short period of time, the revenue from the provision of these services is recognised when the services have been rendered. Accordingly, the adoption of HKFRS 15 does not have an impact on the revenue recognition in respect of the provision of these services.

As a result of this change in accounting policy, the Group had made adjustments to opening balances at 1st April 2018 which increased accumulated losses by HK\$15,100,000.

Consideration received from customers in advance

Generally, the Group receives short-term advances from its customers. Using the practical expedient in HKFRS 15, the Group does not adjust the promised amount of consideration for the effects of a significant financing component if it expects, at contract inception, that the period between the transfer of the promised good or service to the customer and when the customer pays for that good or service will be one year or less.

Before the adoption of HKFRS 15, the Group recognised consideration received from customers in advance for purchase of machinery and spare parts as "receipt in advance" as included in trade and other payables. Under HKFRS 15, such amount is classified as "contract liabilities" which are included in trade and other payables.

Therefore, upon adoption of HKFRS 15, the Group reclassified HK\$83,002,000 from receipt in advance to contract liabilities as at 1st April 2018 in relation to the consideration received from customers in advance as at 1st April 2018.

Set out below are the amounts by which each financial statement line item is affected as at and for the year ended 31st March 2019, as a result of the adoption of HKFRS 15. The adoption of HKFRS 15 has not had a material impact on other comprehensive income or the Group's operating, investing and financing cash flows. The first column shows the amounts prepared under HKFRS 15 and the second column shows what the amounts would have been had HKFRS 15 not been adopted.

	Amount prepared under HKFRS 15 HK\$'000	Amount prepared under previous HKFRS HK\$'000	Increase HK\$'000
Revenue Cost of sales	2,397,010 (2,016,602)	2,190,507 (1,829,822)	206,503 186,780
Gross profit	380,408	360,685	19,723
Other income and gains, net Selling and distribution expenses General and administrative expenses  Operating profit Finance income Finance costs  Profit before income tax Income tax expense	2,915 (149,310) (96,063) 137,950 2,669 (3,041) 137,578 (27,425)	2,915 (144,024) (96,063) 123,513 2,669 (3,041) 123,141 (25,048)	5,286 ————————————————————————————————————
PROFIT FOR THE YEAR	110,153	98,093	12,060
Earnings per share attributable to ordinary shareholders of the Company			
Basic (HK cents)	40.4	36.0	4.4
Diluted (HK cents)	40.4	36.0	4.4

	Amounts prep	ared under	
		Previous	Increase/
	HKFRS 15	HKFRS	(decrease)
	HK\$'000	HK\$'000	HK\$'000
ASSETS			
Non-current assets			
Property, plant and equipment	68,404	68,404	_
Intangible assets	373,692	373,692	_
Trade and other receivables	52,568	52,568	_
Deferred tax assets	1,564	1,564	
	496,228	496,228	
Current assets			
Financial assets at fair value through			
profit or loss	36,760	36,760	_
Inventories	38,396	4,946	33,450
Trade and other receivables	620,335	659,216	(38,881)
Pledged deposit	4,239	4,239	_
Cash and cash equivalents	619,260	619,260	
	1,318,990	1,324,421	(5,431)
Total assets	1,815,218	1,820,649	(5,431)
EQUITY			
Equity attributable to shareholders			
of the Company			
Issued capital	27,258	27,258	_
Reserves	961,542	964,582	(3,040)
Total equity	988,800	991,840	(3,040)

	Amounts prepared under Previous			
	HKFRS 15 HK\$'000	HKFRS HK\$'000	(Decrease) HK\$'000	
LIABILITIES Current liabilities				
Trade and other payables Income tax liabilities	794,017 11,524	795,807 12,125	(1,790) (601)	
	805,541	807,932	(2,391)	
Non-current liabilities				
Deposits received Other non-current liabilities	20,735	20,735		
	20,877	20,877		
Total liabilities	826,418	828,809	(2,391)	
Total equity and liabilities	1,815,218	1,820,649	(5,431)	
Net current assets	513,449	516,489	(3,040)	
Total assets less current liabilities	1,009,677	1,012,717	(3,040)	

(d) HK(IFRIC)-Int 22 provides guidance on how to determine the date of the transaction when applying HKAS 21 to the situation where an entity receives or pays advance consideration in a foreign currency and recognises a non-monetary asset or liability. The interpretation clarifies that the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) is the date on which an entity initially recognises the non-monetary asset (such as a prepayment) or non-monetary liability (such as deferred income) arising from the payment or receipt of the advance consideration. If there are multiple payments or receipts in advance of recognising the related item, the entity must determine the transaction date for each payment or receipt of the advance consideration. The interpretation has had no impact on the Group's financial statements as the Group's accounting policy for the determination of the exchange rate applied for initial recognition of non-monetary assets or non-monetary liabilities is consistent with the guidance provided in the interpretation.

# 3. Revenue and segment information

#### 3.1 Revenue

An analysis of revenue is as follows:

	2019 HK\$'000	2018 HK\$'000 (note (i))
Revenue from contracts with customers (note (ii))		
Recognised at a point in time:		
Sales of goods	2,271,973	1,486,610
Recognised over time:		
Commission and other service income	66,756	136,008
	2,338,729	1,622,618
Revenue from other source		
Income from leasing arrangements	58,281	32,832
	2,397,010	1,655,450

Notes:

- (i) The Group has initially applied HKFRS 15 using the modified retrospective method. Under this method, the comparative information is not restated and was prepared in accordance with HKAS 11, HKAS 18 and related interpretation.
- (ii) Disaggregated revenue information

For the year ended 31st March 2019

Geographical markets

HK\$'000

The PRC including Hong Kong	2,243,953
Asia — others	94,776
Total revenue from contract with customers	2,338,729

The following table shows the amounts of revenue recognised in the current reporting period that were included in the contract liabilities at the beginning of the reporting period:

2019 HK\$'000

Revenue recognised that was included in contract liabilities at the beginning of the reporting period:

Sale of goods

83,002

## Performance obligations

Information about the Group's performance obligations is summarised below:

Sale of goods

The performance obligation is satisfied when the control of the goods is transferred, generally on delivery of goods and the respective installation services are completed. Payment is generally due within 5 to 180 days from completion of installation. Payment in advance is normally required.

Commission and other service income

The performance obligation is satisfied over time as services are rendered and payment is generally due upon completion of service, except for new customers, where payment in advance is normally required.

No transaction prices were allocated to the remaining performance obligation (unsatisfied or partially unsatisfied) as at 31st March 2019.

#### 3.2 Operating segment information

For management purposes, the Group is organised into two major reportable operating segments — hi-tech distribution and services, and leasing. The hi-tech distribution and services operating segment derives revenue from the sale of goods, commission and other service income. The leasing operating segment derives revenue from finance leasing and operating lease arrangements.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on reportable segment profit/loss, which is a measure of adjusted profit/loss before income tax. The adjusted profit/loss before income tax is measured consistently with the Group's profit/loss before tax except that finance income, finance costs, fair value gain/loss from the Group's financial instruments as well as corporate and other unallocated expenses are excluded from such measurement.

Segment assets consist primarily of property, plant and equipment, intangible assets, other non-current assets, inventories and trade and other receivables. Unallocated assets comprise pledged deposit, cash and cash equivalents, derivative financial instrument, financial assets at fair value through profit or loss, deferred tax assets and corporate and others.

Segment liabilities consist primarily of trade and other payables, deposits received and other noncurrent liabilities. Unallocated liabilities comprise deferred tax liabilities, income tax liabilities and corporate and others.

Capital expenditure comprises additions to property, plant and equipment.

There were no significant sales between the operating segments during the years ended 31st March 2019 and 2018. The operating results for the year are as follows:

	Year ended 31st March 2019		
	Hi-tech distribution and services operation HK\$'000	Leasing operation HK\$'000	Total HK\$'000
Revenue — Sales to external customers	2,338,729	58,281	2,397,010
Segment results	137,901	24,832	162,733
Fair value loss on derivative financial instruments Changes in fair value of financial assets at fair value through profit or loss Finance income Finance costs Corporate and other unallocated expenses  Profit before income tax Income tax expense  Profit for the year			(3,038)  716 2,669 (3,041) (22,461)  137,578 (27,425)  110,153
Capital expenditure	9,971	53,136	63,107
Depreciation Corporate and other unallocated depreciation	6,465	14,138	20,603 1,203 21,806
(Loss)/gain on disposal of items of property, plant and equipment, net	(221)	254	33

	Year ended 31st March 2018		
	Hi-tech distribution and services operation HK\$'000	Leasing operation <i>HK</i> \$'000	Total <i>HK\$</i> '000
Revenue — Sales to external customers	1,622,618	32,832	1,655,450
Segment results	141,368	15,415	156,783
Fair value gain on derivative financial instruments Changes in fair value of financial assets at fair value through profit or loss Fair value gain on the derivative component			415 244
of convertible bond Finance income Finance costs Corporate and other unallocated expenses			69 3,138 (549) (28,519)
Profit before income tax Income tax expense			131,581 (23,370)
Profit for the year			108,211
Capital expenditure	19,852	34,939	54,791
Depreciation Corporate and other unallocated depreciation	2,649	7,863	10,512 964 11,476
Gain on disposal of items of property, plant and equipment, net	178	537	715

The segment assets and liabilities at the end of the reporting period are as follows:

	Hi-tech distribution and services operation HK\$'000	Leasing operation <i>HK\$</i> '000	Total <i>HK\$'000</i>
At 31st March 2019			
ASSETS	826,934	324,704	1,151,638
Segment assets			
Unallocated assets:			1.564
Deferred tax assets Financial assets at fair value through profit or loss			1,564 36,760
Pledged deposit			4,239
Cash and cash equivalents			619,260
Corporate and others			1,757
Total assets per the consolidated			
statement of financial position		!	1,815,218
LIABILITIES			
Segment liabilities	678,298	134,204	812,502
Unallocated liabilities:			
Income tax liabilities			11,524
Corporate and others			2,392
Total liabilities per the consolidated			
statement of financial position		ı	826,418

	Hi-tech distribution and services operation HK\$'000	Leasing operation HK\$'000	Total <i>HK\$'000</i>
At 31st March 2018			
ASSETS	1,043,238	428,724	1,471,962
Segment assets			
Unallocated assets:			26.044
Financial assets at fair value through profit or loss  Derivative financial instrument			36,044 1,010
Cash and cash equivalents			231,292
Corporate and others			5,007
r			
Total assets per the consolidated			
statement of financial position			1,745,315
LIABILITIES			
Segment liabilities	679,586	112,618	792,204
Unallocated liabilities:			
Deferred tax liabilities			494
Income tax liabilities			24,441
Corporate and others			1,336
Total liabilities per the consolidated			
statement of financial position			818,475

# Geographical information

# (a) Revenue from external customers

The Group's activities are conducted predominantly in Hong Kong, Mainland China and the rest of Asia. Revenue by geographical location is determined on the basis of the destination of shipment of goods for the hi-tech distribution and the location of the customers by the leasing operation segment.

The following table provides an analysis of the Group's revenue by geographical location:

	2019 HK\$'000	2018 HK\$'000
The PRC including Hong Kong Asia – others	2,302,234 94,776	1,624,446
	2,397,010	1,655,450

#### (b) Non-current assets

The non-current asset geographical information is not presented since over 90% of the Group's non-current assets are located in the PRC (including Hong Kong).

### Information about major customers

During the year ended 31st March 2019, revenue of HK\$317,800,000 was derived from sales to a single customer of the hi-tech distribution and services operating segment, which accounted for more than 10% of the Group's total revenue.

During the year ended 31st March 2018, there was no single customer that contributed 10% or more of the Group's revenue.

#### 4. Finance income and costs

An analysis of finance income and costs is as follows:

	2019 HK\$'000	2018 HK\$'000
Finance income:		
Interest income from bank deposits	2,669	2,035
Interest income from held-to-maturity investments		1,103
	2,669	3,138
Finance costs:		
Interest on bank loans	3	84
Amortisation of liability component of convertible bond	_	374
Net foreign exchange loss on financing activities	_	91
Fair value loss on derivative financial instruments	3,038	
	3,041	549

#### 5. Profit before income tax

The Group's profit before income tax is arrived at after charging/(crediting):

	2019 HK\$'000	2018 HK\$'000
Cost of inventories sold	1,981,222	1,250,184
Other costs	35,380	51,666
Cost of sales	2,016,602	1,301,850
Net foreign exchange loss	2,523	1,074
Depreciation of property, plant and equipment	21,806	11,476
Minimum lease payments under operating leases	15,198	13,776
Write-off of trade receivables	762	_
Reversal of impairment of trade and bills receivables, net	(1,458)	_
Reversal of impairment of finance lease receivables, net	(810)	_
Impairment of obsolete inventories	808	_
Gain on disposal of items of property, plant and equipment, net	(33)	(715)

## 6. Income tax expense

The Company is exempted from taxation in Bermuda until 2035. Hong Kong profits tax has been calculated at the rate of 16.5% (2018: 16.5%) on the estimated assessable profit for the year.

Subsidiaries established in the Mainland China are subject to Mainland China corporate income tax at the standard rate of 25% (2018: 25%). During the year ended 31st March 2019, NAS American Tec (Shenzhen) Co Limited, a subsidiary of the Company, was entitled to a preferential tax rate of 15%, as it is recognised as a high technology enterprise.

Taxation on overseas (other than Hong Kong and Mainland China) profits has been calculated on the estimated assessable profits for the year at the applicable rates of taxation prevailing in the jurisdictions in which the Group operates.

The amounts of income tax expense recorded in the consolidated statement of profit or loss represent:

	2019 HK\$'000	2018 HK\$'000
Current taxation		
Hong Kong profits tax		
— current year	17,314	20,590
Mainland China corporate income tax		
— current year	10,877	3,239
— overprovision in prior years	(766)	(459)
	27,425	23,370

#### 7. Earnings per share attributable to ordinary shareholders of the Company

Basic earnings per share is calculated by dividing the Group's profit attributable to shareholders of the Company and the weighted average number of ordinary shares in issue during the year.

The basic and diluted earnings per share amounts for years ended 31st March 2018 and 2019 had been adjusted to reflect the Share Consolidation (as defined in note 11(i)) of the Company during the year ended 31st March 2019.

The calculation of the diluted earnings per share amounts is based on the profit for the year attributable to ordinary shareholders of the Company, adjusted to exclude the interest on the convertible bond and fair value gain on the derivative component of convertible bond less tax effect, if any. The weighted average number of ordinary shares used in the calculation is the total of the number of ordinary shares in issue during the year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued (i) at no consideration on the deemed exercise of all share options; and (ii) conversion of all dilutive potential ordinary shares into ordinary shares.

On 10th July 2017, the conversion price of the convertible bond was adjusted from HK\$0.25 to HK\$0.074 upon the payment of a special dividend by the Company on the same date which, according to the instrument constituting the convertible bond, constituted a capital distribution (as defined in the instrument) as it was not paid out of the retained profits for the financial periods after 31st March 2013. A retrospective adjustment on the number of potential ordinary shares to be issued from the convertible bond was made.

2019 HK\$'000	2018 HK\$'000
440.450	100.011
110,153	108,211
	374
	(69)
110 152	100 516
110,153	108,516
Number o	
2019	2018 (Restated)
272,580,805	249,700,389
_	22,880,414
129,862	391,174
272,710,667	272,971,977
	110,153

#### Note:

The weighted average number of ordinary shares has been adjusted to reflect the Share Consolidation (as defined in note 11) of the Company during the year.

#### 8. Dividends

The Directors do not recommend the payment of any final dividend for the year ended 31st March 2019 (2018: Nil).

On 8th June 2017, the Board declared a special dividend of HK\$0.06 per share (before the Share Consolidation as defined in note 11), approximately HK\$114,898,000 in aggregate. This special dividend was paid on 10th July 2017.

# 9. Trade and other receivables

	2019 HK\$'000	2018 HK\$'000
Trade receivables  Less: Impairment of trade receivables	389,103 (7,015)	377,151
Bills receivable	382,088 2,259	377,151 8,302
Trade and bills receivables, net (note (a))	384,347	385,453
Finance lease receivables  Less: Impairment of finance lease receivables	217,048 (1,830)	316,697
Finance lease receivables, net (note (b))  Less: non-current portion*	215,218 (50,401)	316,697 (98,738)
Finance lease receivables, net, current portion (note (b))	164,817	217,959
Prepayments, deposits and other receivables  Less: non-current portion*	73,338 (2,167)	217,296 (3,721)
Prepayments, deposits and other receivables, net, current portion	71,171	213,575
Total trade and other receivables, current portion	620,335	816,987
* Total trade and other receivables, non-current portion	52,568	102,459

#### (a) Trade and bills receivables, net

The Group's trading terms with its customers are mainly on letters of credit or documents against payment, and in some cases granting a credit period of 5 to 180 days, except for new customers, where payment in advance is normally required. The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Overdue balances are reviewed regularly by senior management. Since the Group's trade and bills receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade and bills receivable balances.

An ageing analysis of trade and bills receivables, based on the invoice date and net of loss allowance, as at the end of the reporting period is as follows:

		2019 HK\$'000	2018 HK\$'000
	90 days or less	306,442	355,374
	91 to 180 days	60,432	14,898
	181 to 270 days	3,171	12,195
	271 to 365 days	8,402	2,102
	Over 365 days	5,900	884
		384,347	385,453
<i>(b)</i>	Finance lease receivables, net		
		2019	2018
		HK\$'000	HK\$'000
	Gross investment in finance leases	239,143	341,455
	Less: unearned finance lease income	(22,095)	(24,758)
	Present value of minimum lease amounts receivables	217,048	316,697
	Less: accumulated allowance for impairment	(1,830)	
		215,218	316,697
	Less: current portion	(164,817)	(217,959)
	Non-current portion	50,401	98,738

# Gross amounts and present values

The analysis of the Group's gross investment in finance leases and present value of minimum lease amounts receivable under finance leases by relevant maturity groupings at the end of the reporting period is as follows:

2018 HK\$'000 240,301 97,650 3,504 341,455	2019 HK\$'000  169,555 47,493 —— 217,048	2018 HK\$'000 217,959 95,619 3,119 316,697
240,301 97,650 3,504 341,455	169,555 47,493 ————————————————————————————————————	217,959 95,619 3,119 316,697
97,650 3,504 341,455	47,493 ————————————————————————————————————	95,619 3,119 316,697
3,504	217,048	95,619 3,119 316,697
341,455		3,119 316,697
	2019	2018
	2019	2018
		2010
	HK\$'000	HK\$'000
	471,190	495,169
	91,938	94,626
	10,812	83,002
	121,415	_
	46,526	20,021
	52,136	53,027
	794,017	745,845
oice date, is a	as follows:	
	2019	2018
	HK\$'000	HK\$'000
	267,342	455,678
	142,619	29,761
	3,312	952
	56,710	3,118
	1,207	5,660
	471,190	495,169
	pice date, is a	### HK\$'000  471,190 91,938 10,812 121,415 46,526 52,136  794,017  Doice date, is as follows:  2019 ###\$'000  267,342 142,619 3,312 56,710 1,207

## 11. Share capital

TF 4 1
Total
X\$ '000
00,000
00,000
19,150
8,108
27,258
27,258
1

#### *Notes:*

- (i) On 26th March 2019, the Company completed the consolidation of every ten issued and unissued ordinary shares of HK\$0.01 each into one consolidated ordinary share of HK\$0.10 each and every ten unissued preference shares of HK\$0.01 each into one preference share of HK\$0.10 each (the "Share Consolidation").
- (ii) On 13th July 2017, the Company issued and allotted 810,810,810 ordinary shares of HK\$0.01 each at a conversion price of HK\$0.074 per share upon the exercise of conversion rights by the convertible bondholder, resulting in the increase of share capital and share premium by approximately HK\$8,108,000 and HK\$51,892,000, respectively.

# 12. Reserves

	Share premium HK\$'000	Contributed surplus HK\$'000	Share option reserve HK\$'000	Cumulative translation adjustments HK\$'000	Accumulated losses HK\$'000	Total HK\$'000
Balances at 1st April 2017	84,477	1,071,190	_	(1,497)	(330,112)	824,058
Profit for the year Currency translation differences of foreign operations	_	_	_	25,635	108,211	108,211 25,635
Total comprehensive income for the year	_	_	_	25,635	108,211	133,846
Special dividend paid	_	(114,898)	_	_	_	(114,898)
Issue of shares upon conversion of convertible bond	51,892	_	_	_	_	51,892
Equity-settled share-based transactions			4,684			4,684
Balances at 31st March 2018	136,369	956,292	4,684	24,138	(221,901)	899,582
Previously reported balances as at 1st April 2018 Effect of adoption of HKFRS 9 Effect of adoption of	136,369	956,292 —	4,684	24,138	(221,901) (9,055)	899,582 (9,055)
HKFRS 15					(15,100)	(15,100)
Restated balances at 1st April 2018 Profit for the year Currency translation differences of foreign operations	136,369	956,292 — —	4,684	24,138 — (24,038)	(246,056) 110,153	875,427 110,153 (24,038)
Total comprehensive income for the year				(24,038)	110,153	86,115
Balances at 31st March 2019	136,369	956,292	4,684	100	(135,903)	961,542

#### **CHAIRLADY'S STATEMENT**

#### **General Overview**

During the year, the Group recorded a consolidated net profit of approximately HK\$110.1 million on a revenue of approximately HK\$2,397 million, representing an increase of 1.8% and 44.8% from last year, respectively. The revenue was mainly boosted by the strong demand in Surface Mount Technology ("SMT") equipment from our long-term customers in manufacturing of smartphone, network and communication and automotive electronics and wearable devices, etc., of our hitech distribution and services division. Also, our leasing division shown remarkable progress in establishing a well balanced finance lease and operating lease portfolio.

# **Division Highlights**

#### i) Hi-Tech Distribution and Services Division

During the year, the division achieved a net profit of approximately HK\$117.2 million, representing a decrease of 2.6% from approximately HK\$120.3 million in last year, and a revenue of approximately HK\$2,338.7 million, representing an increase of 44.1% from approximately HK\$1,622.6 million in last year. The current year's sales represented a new record of the division and resulted of our successful effort in securing orders from our major SMT customers. Our hi-tech distribution and services division management team will continue to maintain a close partnership and collaboration with its key business partner, Fuji Corporation, a manufacturer of high precision, cutting edge technology SMT machines and other industry leading peripheral equipment suppliers and business partners.

#### ii) Leasing Division

During the year, the leasing division continued its growth in its finance lease business and established a new company in Qianhai Shenzhen-Hongkong Modern Service Industry Cooperation Zone, which was set up to provide finance and operating lease arrangements to cope with surging customers' financing needs in Southern-China. During the year, the division recorded a revenue of approximately HK\$58.3 million, representing an increase of 77.7% from approximately HK\$32.8 million in last year. As at 31st March 2019, the aggregate principal amount of finance lease loans amounted to approximately HK\$215.2 million.

#### **OUTLOOK**

The trade war between United States and China may impose a threat to the world economic outlook for the coming year. We have also seen a number of China electronic devices manufactures setting up their production lines outside China. After this weak start in 2019, we expect the momentum of global economy will be hindered in the coming quarters.

At the same time, China has ramped up its fiscal and monetary stimulus in response to the trade tariffs and we expected the domestic consumption set to become China's main economic driver. Our Group will strive to gain further market share of our hi-tech distribution and services division by providing better services and enhancing the marketing program. The leasing division is expected to have a moderate growth in anticipation of the growing operating lease market that we can offer flexible supply of SMT machines to our customers during the uncertain economic environment.

Going forward, the Group seeks to continue to grow its business and to enhance the operational efficiency of varies business divisions with an aim to improve their profitability and increase shareholders' value.

#### APPRECIATION

I would like to take this opportunity to express my sincere gratitude to our business partners, our customers, the Board and our employees for their trust and support in the year. On behalf of the Board, I would also like to offer our utmost appreciation to our shareholders for their confidence in our Company. We believe our long-term investment strategy, setting operating goals, motivating our staff and sharing success with business partners will be essential elements for the Group's success.

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### Financial and Business Performance

During the year ended 31st March 2019 (the "year"), the Group recorded a consolidated revenue of approximately HK\$2,397,010,000, representing a 44.8% growth from approximately HK\$1,655,450,000 in last year. The increase in consolidated revenue was mainly due to approximately 44.1% year-on-year increase in revenue from our hi-tech distribution and services division. With the continuous effort of the Group's sale and management teams and their solid expertise in the SMT market, we successfully solidify our leading market position in the SMT industry. Besides, the Group's leasing division continued its growth and contributed a revenue of approximately HK\$58,280,000, representing an increase of 77.7% from approximately HK\$32,832,000 in last year.

During the year, the Group recorded a consolidated net profit of approximately HK\$110,153,000, representing a slight increase of 1.8% from approximately HK\$108,211,000 in last year. The consolidated net profit showing smaller rate of growth than the consolidated revenue was mainly

due to the keen competition of the SMT market and significant decrease of commission sales income from last year. Decrease in commission income also resulted the Group's gross profit margin ratio dropping from last year's 21.4% to 15.9% in this year.

To support the growth of the Group's business in hi-tech distribution and services division and leasing division, the Group's total operating costs was increased by 7.8% from last year's approximately HK\$227,593,000 to approximately HK\$245,373,000 in this year. Since the Group's management team has implemented effective cost control, the total operating cost to Group's revenue ratio was decreased from last year's 13.7% to 10.2% in this year.

During the year, the Group recorded basic earnings per share of approximately HK40.4 cents in the year, representing 6.7% decrease from HK43.3 cents (restated) in last year.

Below is a summary of the financial and business highlights of our business divisions. The profit/loss figures, disclosed below, do not include any intra-group sales and charges, as they are eliminated upon consolidation.

#### Hi-Tech Distribution and Services Division

The Group conducts its hi-tech distribution and services business through its wholly-owned subsidiary, American Tec Company Limited ("AMT"). AMT is a leader in Asia in the business of distribution, sales and service of SMT equipment, semiconductor manufacturing equipment and software on manufacturing control, with a history of more than 30 years serving its customers in the hi-technology sector. AMT's team of more than 210 engineers and customer care staff are in more than 25 cities in China, South-East Asia, Vietnam and India. Customers include most of the major telecom and electronic equipment manufacturers in the world. AMT is especially well positioned with the growing base of Chinese manufacturers. Its suppliers include leading equipment and solutions manufacturers from Asia, the United States and Europe.

During the year, the revenue of the division was approximately HK\$2,338,729,000 representing an increase of 44.1% from approximately HK\$1,622,619,000 in last year. The reason of increase was mainly due to the continued strong demand for SMT equipment in the telecommunication and industrial market segments. The division also successfully secured the orders from our major SMT customers, which continued to upgrade their manufacturing capacity in anticipation of the hugh demand from new mobile devices and accessories in the forthcoming 5G transformation. During the year, the division's direct machine sales were approximately HK\$2,177,417,000, representing an increase of 56.5% from approximately HK\$1,391,021,000 in last year. However, the division's commission and other services income, which recorded approximately of HK\$66,756,000, representing a decrease of 50.9% from approximately of HK\$136,008,000 in last year. The decrease in commission and other service income was mainly due to one of our local key customers had a significant purchase order for its new production facilities in last year. The division's spare part sales and software sales were approximately HK\$94,556,000, representing a decrease of 1.1% from approximately HK\$95,590,000 in last year.

On profit side, during the year, the net profit of the division was approximately HK\$117,253,000, representing a decrease of 2.6% from approximately HK\$120,329,000 in last year. AMT's management has taken various measures to maintain operating cost efficiency and has achieved expected profitability despite an increasing challenging market.

## **Leasing Division**

The Group conducts its leasing business through its wholly-owned subsidiary, North Asia Financial Leasing (Shanghai) Co., Ltd. ("NAFL") in China Shanghai Pilot Free Trade Zone and Fuji North Asia Financial Leasing (Shenzhen) Co., Ltd. ("FNAFL") in Qianhai Shenzhen-Hongkong Modern Service Industry Cooperation Zone. The leasing division provides finance and operating lease arrangements to customers of the Group's hi-tech distribution and services division and projects.

During the year, the division generated a revenue from the leasing business of approximately HK\$58,280,000, representing an increase of 77.5% from approximately HK\$32,832,000 in last year and recorded a net profit of approximately HK\$20,859,000, representing an increase of 43.9% from approximately HK\$14,491,000 in last year. Increase in both revenue and net profit were also contributed by the newly set-up operating lease business. As at 31st March 2019, the aggregate principal amount of finance lease loans was HK\$215,218,000, representing a decrease of 32.0% from HK\$316,697,000 as at 31st March 2018. The decrease in the principal amount of finance lease loan was mainly due to the division's lease business engaged more resources in the operating lease business during the year.

# **Corporate Development**

On 25th March 2019, an ordinary resolution for the share consolidation was passed by the members of the Company that, effective on 26th March 2019, every 10 issued and unissued ordinary shares with par value of HK\$0.01 each were consolidated into 1 ordinary share with par value of HK\$0.10 each ("Share Consolidation"). Upon the Share Consolidation become effective, the board lot size for trading on the Stock Exchange was changed from 8,000 shares to 4,000 shares.

#### **OUTLOOK**

# **Overall Summary**

We believe the domestic consumption set to become China's main economic driver as the future mainstream although it is heightened volatility in the world economy in the coming quarters, and it may offer various challenges to our existing business and pressure on our margins. We expect to see another boom in SMT industry in the coming years following the wide range upgrade of mobile devices to telecom station equipment from 4G to 5G telecom network. Our customers including some leading telecommunication companies in China will play a vital role in the 5G transformation and provide immense opportunities to the SMT industry. We will embrace the opportunities offered by 5G transformation and continue to manage cash, cost and risks and, to build our strength by working with our management teams to improve capability and efficiency.

#### Hi-Tech Distribution and Services Division

MarketsandMarkets Research Private Ltd., in its report forecasts that the SMT market will be growing at a compound annual growth rate (CAGR) of 8.9% from 2017 and reaching USD5.42 billion by 2022. The consumer electronics segment currently held nearly 43% market share of SMT placement equipment, which is expected to continue to dominate the market throughout the forecast period till 2022. Asia-Pacific which including China led the market in 2017 with close to 44% of the market share and is expected to dominate the market throughout the period from 2018 to 2022.

Market outlook in medium term is modest optimistic. Smartphone manufacturers are major users of SMT machines. Per International Data Corporation's Worldwide Quarterly Mobile Phone Tracker, worldwide smartphone market reached a total of 1.4 billion unit shipments in 2018, decline 4.1% from 2017. Although 5G and new foldable form factors smartphone hit the road in 2019, it is yet to overcome the continuation of longer replacement cycles, a challenged China market and geopolitical headwinds. It is expected that from 2020 many countries will pick up again driven by large scale deployment of 5G network and popularisation of electric vehicles.

The trade negotiations between China and United States spanning over the past year cast doubt on the global economic outlook. The United States government has increased the import tariffs to 25% on USD200 billion worth of Chinese goods and China responded with 25% import tariffs on USD50 billion worth United States goods. It is difficult to predict when will the trade war be ended and the trade negotiation between United States and China may take much longer time than expected to settle. Furthermore, the United States also banned the trade between the United States companies and Huawei, a Chinese telecommunication company grasping the leading 5G technology, causing ripple effect on smartphone market, SMT industry and semiconductor industry. We will continue to monitor the latest development and work closely with our partners to come up with more competitive and innovative solutions. We will also continue to invest in our service and support infrastructure and systems so as to attain total customer satisfaction and customer retention. At the same time, we will also closely monitor our working capital, gross profit margin, operating cost and industry developments with a view to maintain our cash flow and profitability, as well as the long-term sustainability and growth of our business.

#### **Leasing Division**

The leasing business in which the Group is engaged underwent more favorable development with the continuous steady growth of SMT on the back of up-and-coming manufacturing of mobile phone-based consumer electronic brands in the Mainland China. In addition to repeated orders from existing customers with recurring financing needs, the number of new finance lease customers also shot up, thereby becoming the main driving force of our business growth. It is projected that following the trial run of 5G communications technologies, leasing in SMT and semiconductor packaging and testing will continue its satisfactory growth in 2019.

With the Group's financial platform in Hong Kong and abundant industry experience especially in hi-tech manufacturing equipment field, both the Group's finance and operating lease businesses will remain focus on SMT and semiconductor packaging equipment leasing to provide our customers diversified solutions and services. Furthermore, the Group will closely monitor other different equipment leasing demand to achieve a solid and rapid expansion in new business and income.

# Liquidity and Financial Resources

During the year, the Group generally finance its operation with internally generated resources and banking facilities provided by its principal bankers in Hong Kong. As at 31st March 2019, the Group had no interest-bearing bank borrowing (2018: Nil). As at 31st March 2019, the Group had banking facilities of approximately HK\$760,402,000 (2018: approximately HK\$373,850,000) from several banks for trade financing. As at 31st March 2019, banking facilities of approximately HK\$332,953,000 were utilised by the Group (2018: approximately HK\$352,460,000). These facilities were secured by corporate guarantees of approximately HK\$777,088,000 (2018: approximately HK\$373,850,000) provided by the Company. As at 31st March 2019, the Group had total assets of approximately HK\$1,815,218,000 (2018: approximately HK\$1,745,315,000) and total liabilities of approximately HK\$826,418,000 (2018: approximately HK\$818,475,000). The gearing ratio of the Group, which was calculated as total liabilities over total assets was 45.5% (2018: 46.9%).

# **Contingent Liabilities**

As at 31st March 2019, the guarantees given by the Group to certain banks in respect of performance bonds and bid bonds in favour of certain contract customers amounted to HK\$1,403,000 (2018: HK\$4,459,000).

#### **Net Asset Value**

Consolidated net asset value per ordinary share attributable to ordinary shareholders of the Company was approximately HK\$0.36 as at 31st March 2019, increased by HK\$0.02 from approximately HK\$0.34 as at 31st March 2018 (restated to reflect the Share Consolidation approved by the Company's shareholders on 25th March 2019).

# **Number of Employees and Remuneration Policies**

As at 31st March 2019, the Group employed 262 (2018: 250) staff. Salaries and annual bonuses are determined according to positions and performance of the employees. Remuneration policies are reviewed annually by the management and remuneration packages are structured to take into account the comparable level of the market. The Group provides on-the-job training and training subsidies to its employees in addition to pension schemes and medical insurance. Total staff costs including contribution to retirement benefit schemes incurred during the year amounted to approximately HK\$124,424,000 (2018: HK\$118,447,000).

The Company operates a share option scheme for the purpose of providing incentives and rewards to Directors, employees and eligible participants who contributed or will contribute to the Group.

#### **Commitments**

The Group's contractual commitments are primarily related to the operating lease commitments of its office premises and certain of its office equipment under operating lease arrangements. The Group's operating lease commitments amounted to approximately HK\$17,859,000 in aggregate as at 31st March 2019 (2018: HK\$30,780,000).

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities for the year ended 31st March 2019.

#### CORPORATE GOVERNANCE PRACTICES

The Company endeavours to maintain high standards of corporate governance in the interests of shareholders, and follows the principles set out in the Corporate Governance Code (the "Code") contained in Appendix 15 of the GEM Listing Rules. Throughout the year ended 31st March 2019, the Company complied with all the Code provisions with the exceptions addressed below and, where appropriate, adopted the recommended best practices set out in the Code.

Code provision A.2.1 stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. However, the Board's decisions are implemented under the leadership of the Chairlady with the involvement and support of the chief executive officer(s) and general manager(s) of the Company's operating companies. The Board believes that the balance of authority and division of responsibility are adequately ensured by the operations of the Board and management which comprise experienced and high calibre individuals.

Code provision A.6.7 stipulates that independent non-executive directors and other non-executive directors, as equal board members as other directors, should attend general meetings of the Company and develop a balanced understanding of the views of shareholders. Mr. Joseph Liang Hsien Tse and Mr. Kenneth Kon Hiu King were absent at the annual general meeting of the Company held on 6th September 2018 due to other important engagements and sickness respectively. Mr. Kenneth Kon Hiu King was absent at the special general meeting of the Company held on 25th March 2019 due to other important engagement. However, the Chairlady of the Board and all the other Board members attended the said general meetings.

#### DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the required standard of dealing set out in rules 5.48 to 5.67 of the GEM Listing Rules (the "Required Standard") as the code of conduct regarding securities transactions by the Directors. Having made specific enquiry of all Directors, all Directors confirmed that they had complied with the Required Standard during the year ended 31st March 2019.

#### **AUDIT COMMITTEE**

During the year and up to the date of this announcement, the audit committee comprised of, namely Mr. Joseph Liang Hsien Tse, Mr. Kenneth Kon Hiu King, and Mr. Joseph Chan Nap Kee, all being independent non-executive Directors. The committee is chaired by Mr. Joseph Liang Hsien Tse who has appropriate professional qualifications and experience in financial matters.

The Board has adopted a set of the revised terms of reference of the audit committee to align with the provisions set out in the Code in March 2016. The committee's principal duties are to ensure the adequacy and effectiveness of the accounting and financial controls of the Group, oversee the performance of internal control systems, risk management and financial reporting process, monitor the integrity of the financial statements and compliance with statutory and listing requirements and to oversee independence and qualifications of the external auditors.

The audit committee meets at least four times a year to discuss any area of concern during the audits or reviews and at least twice of the meetings shall be with the external auditors. The audit committee reviews the quarterly, interim and annual reports before submission to the Board. Senior representatives of the external auditors, executive Directors and senior management are invited to attend the meetings, if required.

During the year, the audit committee has approved the nature and scope of the statutory audits, and reviewed the quarterly, interim and annual financial statements of the Group, and was content that the accounting policies and standards of the Group are in accordance with the current best practices in Hong Kong.

The Group's annual results for the year ended 31st March 2019 have been reviewed by the audit committee.

On behalf of the Board

North Asia Strategic Holdings Limited

Zhang Yifan

Chairlady and Executive Director

Hong Kong, 13th June 2019

As at the date of this announcement, the Board comprises Ms. Zhang Yifan (Chairlady and Executive Director) and Mr. Pierre Tsui Kwong Ming (Executive Director); Mr. Joseph Liang Hsien Tse, Mr. Joseph Chan Nap Kee and Mr. Kenneth Kon Hiu King (being Independent Non-executive Directors).

This announcement will remain on the GEM website at www.hkgem.com on the "Latest Company Announcements" page for at least seven days from the date of its posting and on the Company's website at www.nasholdings.com.