### iSteelAsia Holdings Limited

亞鋼集團有限公司\*

## 2003/04年報 Annual Report

iSteel Asia

#### CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been established as a market designed to accommodate companies to which a high investment risk may be attached. In particular, companies may list on GEM with neither a track record of profitability nor any obligation to forecast future profitability. Furthermore, there may be risks arising out of the emerging nature of companies listed on GEM and the business sectors or countries in which the companies operate. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

The principal means of information dissemination on GEM is publication on the Internet website operated by the Stock Exchange. Listed companies are not generally required to issue paid announcements in gazetted newspapers. Accordingly, prospective investors should note that they need to have access to the GEM website at www.hkgem.com in order to obtain up-to-date information on GEM-listed issuers.

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### **Corporate Information**

#### **BOARD OF DIRECTORS**

Mr. Andrew Cho Fai Yao, *Chairman* Ms. Miriam Che Li Yao Mr. Desmond Hay Ching Fu Mr. David Michael Faktor\* Mr. Kennedy Ying Ho Wong\*\* Mr. Philip King Huen Ma\*\*

Non-Executive Director
 Independent Non-Executive Directors

#### **COMPLIANCE OFFICER**

Mr. Desmond Hay Ching Fu

**COMPANY SECRETARY** Ms. Tse Sau Wai, *FCS, FCIS* 

### **QUALIFIED ACCOUNTANT**

Ms. Lee Wing Chee, AHKSA, FCCA

### AUDIT COMMITTEE

Mr. Kennedy Ying Ho Wong Mr. Philip King Huen Ma

#### **AUDITORS**

PricewaterhouseCoopers Certified Public Accountants

#### SOLICITORS

Baker & McKenzie (on Hong Kong Laws) Conyers Dill & Pearman (on Bermuda Laws)

#### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS

Rooms 4902-8, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

### WEBSITE OF THE COMPANY

www.isteelasia.com

### **REGISTERED OFFICE**

Clarendon House 2 Church Street Hamilton HM11 Bermuda

#### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE IN BERMUDA

Butterfield Fund Services (Bermuda) Limited Rosebank Centre 11 Bermudiana Road Pembroke Bermuda

### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

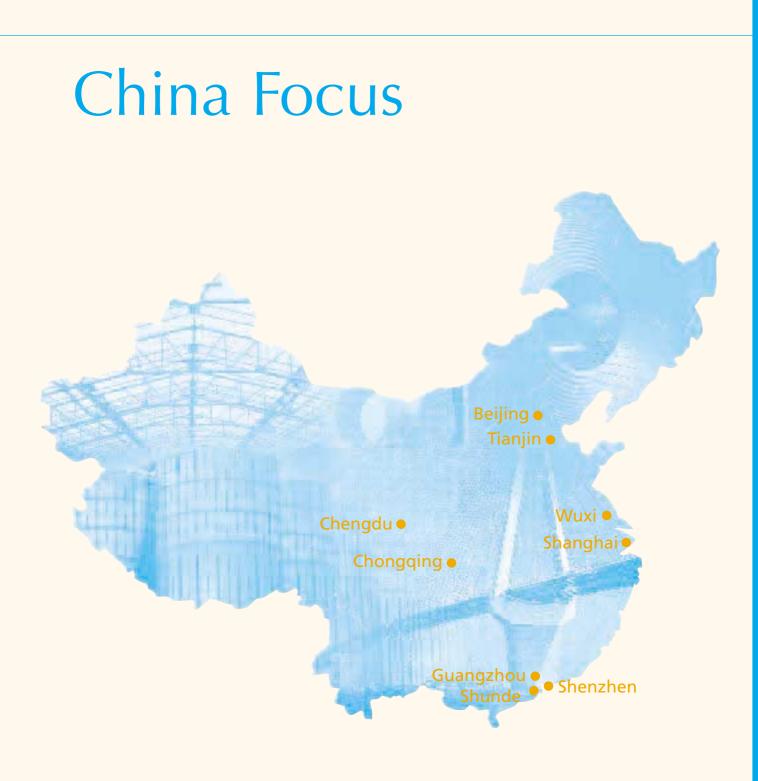
### **PRINCIPAL BANKERS**

BNP Paribas Hong Kong Limited Hang Seng Bank Limited The Bank of East Asia Limited CITIC Industrial Bank — Shenzhen Branch First Sino Bank Banco Weng Hang, S.A. Macau

#### **STOCK CODE**

8080 (Shares) 8356 (Warrants)





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## **Financial Highlights**

The following is a summary of the audited consolidated accounts of iSteelAsia Holdings Limited (the "Company" or "iSteelAsia") and its subsidiaries (collectively the "Group" or "iSteelAsia Group") for the respective years as hereunder stated.

### CONSOLIDATED PROFIT AND LOSS ACCOUNTS

	Years	ended 31st	t March	
2000	2001	2002	2003	2004
HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
180,074	183,329	428,345	811,142	1,429,443
(5,643)	(112,034)	(18,811)	8,464	(25,042)
(1,169)	(20)	1,472	(1,840)	(889)
(6,812)	(112,054)	(17,339)	6,624	(25,931)
		(1)	(34)	220
(6,812)	(112,054)	(17,340)	6,590	(25,711)
9,000			_	
	HK\$'000 180,074 (5,643) (1,169) (6,812) (6,812)	2000       2001         HK\$'000       HK\$'000         180,074       183,329         (5,643)       (112,034)         (1,169)       (20)         (6,812)       (112,054)             (6,812)       (112,054)          (112,054)	2000         2001         2002           HK\$'000         HK\$'000         HK\$'000           180,074         183,329         428,345           (5,643)         (112,034)         (18,811)           (1,169)         (20)         1,472           (6,812)         (112,054)         (17,339)             (1)           (6,812)         (112,054)         (17,340)	HK\$'000HK\$'000HK\$'000HK\$'000180,074183,329428,345811,142 $(5,643)$ $(112,034)$ $(18,811)$ 8,464 $(1,169)$ $(20)$ 1,472 $(1,840)$ $(6,812)$ $(112,054)$ $(17,339)$ 6,624 $  (1)$ $(34)$ $(6,812)$ $(112,054)$ $(17,340)$ 6,590

Notes:

1. No dividends have been paid or declared by the Company since its incorporation.

For the year ended 31st March 2000, a wholly-owned subsidiary of the Company's substantial shareholder declared and paid interim dividends amounting to HK\$9,000,000 to its shareholder prior to the group reorganisation. All dividends were paid out of the accumulated distributable profit of that subsidiary.

2. The consolidated profit and loss accounts of the Group for the years ended 31st March 2000 and 2001 were prepared on the assumption that the current structure of the Group had been in existence throughout those years.



## Financial Highlights



### **CONSOLIDATED BALANCE SHEETS**

	A	s at 31st M	arch	
2000	2001	2002	2003	2004
HK\$'000	HK\$′000	HK\$'000	HK\$'000	HK\$'000
268	3,223	2,306	3,230	2,922
3,762	3,788	2,165	918	43
	24,974	28,201	685	2,136
	—	—		4,483
48,531	66,302	194,354	333,885	377,603
(62,942)	(74,573)	(215,660)	(324,033)	(374,542)
(2,000)				
(12,381)	23,714	11,366	14,685	12,645
1	145,450	156,450	156,450	159,638
	2,700	(4,608)	(7,913)	13,904
(12,382)	(124,436)	(141,776)	(135,186)	(160,897)
(12.381)	23.714	10.066	13.351	12,645
		1,300	1,334	
(12,381)	23,714	11,366	14,685	12,645
	<i>HK\$'000</i> 268 3,762 — 48,531 (62,942) (2,000) (12,381) 1  (12,382) (12,381) 	2000       2001         HK\$'000       HK\$'000         268       3,223         3,762       3,788          24,974          24,974          48,531         66,302       (74,573)         (62,942)       (74,573)         (12,381)       23,714         1       145,450          2,700         (12,382)       (124,436)         (12,381)       23,714	$\begin{array}{ccccccc} 2000 & 2001 & 2002 \\ HK\$'000 & HK\$'000 & HK\$'000 \\ \hline 268 & 3,223 & 2,306 \\ 3,762 & 3,788 & 2,165 \\ & & 24,974 & 28,201 \\ & & & & & & & & & & & \\ & & & & & & $	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

Note:

1. The consolidated balance sheets of the Group as at 31st March 2000 and 2001 were prepared on the assumption that the current structure of the Group had been in existence throughout those years.

### Chairman's Statement



On behalf of the Board of Directors, I am pleased to present the audited consolidated results of iSteelAsia Holdings Limited (the "Company" or "iSteelAsia") and its subsidiaries (collectively the "Group" or "iSteelAsia Group") for the year ended 31st March 2004.

Looking back, since the listing of iSteelAsia on April 2000, the Company experienced many challenges like dot-com bubble burst, slow acceptance of online steel trading, global economic slowdown and the outbreak of SARS in the People's Republic of China ("PRC"), and even the historic price rises of commodities and steel prices. It was not easy to weather these challenges. The management has initiated many efforts to adapt to these macro volatilities, and try to identify and execute the right strategy that is consistent with our stated objective — to leverage on the core competencies of the Company and offer a real value proposition to our customers in the steel industry. As a testimony, the Company is growing everyday and the turnover has

reached over HK\$1,400 million for the year under review.

Steel consumption rate always has a close correlation with the GDP. On 30th April 2004, the International Iron and Steel Institute (IISI), one of the largest and most dynamic industry associations which serves as a world forum for the international steel industry, changed its projections in world GDP by updating the previous forecast from 2.2% to the actual 2.6% in 2003, and increasing the previous forecast from 3.1% in 2004 and no predictions in 2005 to 3.8% in 2004 and 3.4% in 2005, respectively. Global consumption of finished steel products is projected to increase by 6.2% or 53 million metric tonnes in 2004 and by 4.5% or 41 million metric tonnes in 2005 according to the estimates made by the Economic Studies Committee of IISI. The growth can be split into two separate areas, China and the rest of the world. Steel consumption in China is estimated to increase by 13.1% or 31 million metric tonnes in 2004 and by 10.4% or 27 million metric tonnes in 2005. China has increased its share of global steel consumption from 13.5% (87 million metric tonnes) in 1995 to an estimated 30.3% (290 million metric tonnes) in 2005. China is currently projected to account for 61% (58 million metric tonnes) of the forecasted two-year global increase of 94 million metric tonnes in 2004 and 2005. These statistics and projections are very encouraging to iSteelAsia, as the Company has focused the China steel market. In the past few years, presences have been established in Beijing, Shanghai, Guangzhou, Tianjin, Shenzhen and Chongqing. In the current year, 2 more offices have been opened in Wuxi and Le Chong. We believed these offices are able to tap the biggest opportunities of the China steel market as these offices cover the most densely populated industrialised areas with the highest average annual income per capita. Turnover for the Group has reached over HK\$1,400 million in the year under review. By comparing the turnover attained in the first year of listing (2000/2001), the growth was over sixfold in 4 years' time.

### Chairman's Statement

It is obvious that China has the potential but at the same time it also carries a high degree of business risk. The bad debt and speculative motives in stockholding in China are severe problems commonly encountered. Although these problems in the Company are not alarming, nevertheless, the Company is exposed to them, as such, due and careful consideration must be exerted in everyday decision. We are building an information system to carefully monitor these risks indicators to ensure values of the shareholders are being protected. Although we have a tough year in 2003/2004, we will continue our best to focus on improving the cost efficiency and effectiveness of the Company's business.

### **OUTLOOK**

The management is optimistic about the future of the iSteelAsia Group. With China's continuous economic development and its accession into the WTO, the steel industry in China will continue to move from protective to be more market driven. As stated by MEPS (International) Ltd., the leading supplier of steel market information, "the growth of the last few years in China has been fuelled mainly by booming construction activity. If investment in infrastructure slows down, steel consumption will certainly be affected. That will influence mainly the long products sector. In contrast, carbon steel and stainless steel demand growth is dependent less on building and engineering and more on industrial activity. As China continues to prosper as the "factory of the world", these products seem assured of favourable prospects for expansion — unless other countries decide to block imports of manufactured goods from China." Therefore, iSteelAsia will remain careful and cautious in products selection and offerings. The role of iSteelAsia as a value provider to the end users will continue to be flexible and will adapt as required to tap these market opportunities in the future.

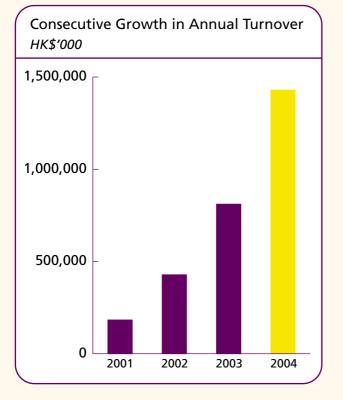
#### **APPRECIATION**

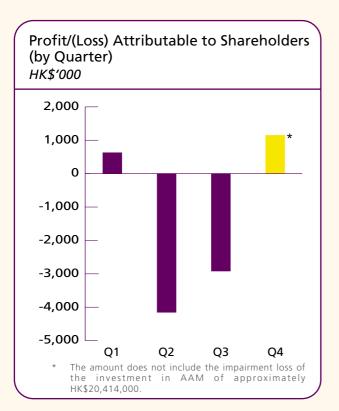
On behalf of the Board of Directors, I would like to welcome Mr. Desmond Hay Ching Fu, Mr. David Michael Faktor and Mr. Kennedy Ying Ho Wong to join the Board as Chief Executive Officer, nonexecutive director and independent non-executive director during the year, respectively. Furthermore, I would like to express my sincere gratitude to our worldwide customers for their trust and support in our products and services throughout the years. I also wish to take this opportunity to offer my appreciation to our shareholders for their confidence in iSteelAsia, as well as our staff for their dedication and diligence. From such overwhelming commitment, we will continue to pace our efforts towards the long-term development of iSteelAsia.

> Andrew Cho Fai Yao Chairman

23rd June 2004







#### FINANCIAL AND BUSINESS PERFORMANCE

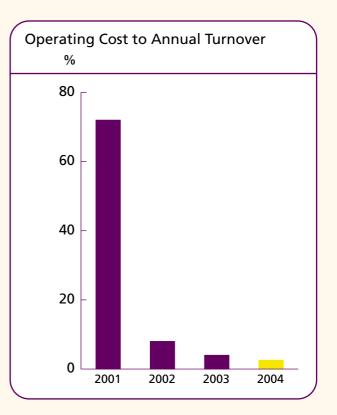
The management of iSteelAsia Holdings Limited (the "Company" or "iSteelAsia") and its subsidiaries (collectively the "Group" or "iSteelAsia Group") reports its fourth year annual results after listing for the financial year ended 31st March 2004. For the year ended 31st March 2004, the iSteelAsia Group recorded a turnover of approximately HK\$1,429 million, representing a 76.2% in growth by comparing the results in last year. With an exceptional impairment loss of the investment in AcrossAsia Multimedia Limited ("AAM") of approximately HK\$20,414,000 by reclassifying the amount from investment revaluation reserve (already reflected in the Group's prior years' balance sheet, as such no effect to the Group's net assets value from this reclassification) to profit and loss account, the consolidated loss attributable to shareholders for the year ended 31st March 2004 was approximately HK\$25,711,000. The investment net book value of AAM shares was HK\$0.187 per share which represents the market price of AAM shares as at 31st March 2004. Taking out the effect of the impairment loss, the loss from operation was approximately HK\$5,297,000. For the year under review, such operating result recorded was less than satisfactory as compared to the profit attributable to shareholders of approximately HK\$6,590,000 for the previous year ended 31st March 2003. Due to the outbreak of epidemics of SARS in March 2003, the first few quarterly results during the year ended 31st March 2004 had been severely affected, especially the results of three months ended 30th September 2003 ("Q2") and three months ended 31st December 2003 ("O3"). As stated in the third guarterly report, the first six months in particular, a majority of iSteelAsia's markets (namely, Guangzhou, Tianjin and Beijing) were severely affected by the unexpected epidemics of SARS in a manner significantly worse than the management's expectation. Business activities and demands in these cities halted and dropped to near zero due to the inter-city guarantine restrictions, and in turn adversely affected the market prices and also customer demands of our steel products which increased inventory stock-up costs as customers were refrained from doing business. Fortunately, with persistent management efforts, the customers'

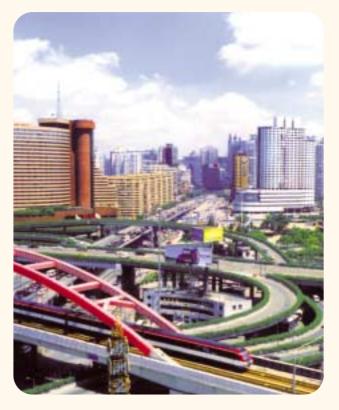
demands and sales prices had picked up again in three months ended 31st March 2004 ("Q4") and thus, greatly improved our results in Q4. As compared to the loss of approximately HK\$6,442,000 for the nine months ended 31st December 2003, the Group has successfully bucked the loss trend into a profit by capturing a profit attributable to shareholders of approximately HK\$1,145,000 in Q4. During the year under review, the gross margin dropped in Q2 and rebounded in Q4 (Q1 — 2.6%, Q2 — 1.8%, Q3 — 2.6% and Q4 — 4.2%).

During the year under review, the Group had extended its sales activities by setting 2 more offices in the second tier cities such as Wuxi and Shunde (Le Chong), which enhanced the ability to grow market shares in China and further diversify the existing customer bases. However, such strategy also increased the operating cost of the Group. For the year ended 31st March 2004, total cost excluding cost of inventories sold, impairment loss of AAM shares and finance costs ("Operating Cost") was approximately HK\$36,573,000, representing an increase of 11.1% as compared to that of last year. The increase was mainly due to PRC market expansion and additional selling and distribution costs incurred which were necessary to support the rapid growth in turnover. Using turnover as a base factor, Operating Cost to turnover ratio had decreased from 72.1% in early 2001 and stabilised at around 2.6%, reflecting the Group's successful efforts in optimising its resources for economy of scale to achieve business growth.

#### FINANCIAL RESOURCES AND LIQUIDITY

As at 31st March 2004, the iSteelAsia Group's aggregate short-term bank borrowings, comprising trust receipts bank loans and short-term working capital bank loans, were approximately HK\$51,426,000 (2003: HK\$57,134,000). The short-term working capital bank loans amounted to approximately HK\$24,570,000 (2003: HK\$18,947,000) with interest rates ranging from 4.5% to 5.4% per annum (2003: 5.0% to 5.8% per annum). As at 31st March 2004, the gearing ratio (short-term bank borrowings divided by the shareholders' equity) was approximately 4.07 (2003:





4.28). The decrease in the gearing ratio was due to the decrease of short-term bank borrowings since the level of inventory has decreased. As at 31st March 2004, the iSteelAsia Group had aggregate banking facilities of approximately HK\$159,155,000 (2003: HK\$122,540,000) offered by several banks for overdrafts, loans and trade financing. Unused facilities as at the same date amounted to approximately HK\$69,691,000 (2003)HK\$37,131,000). These facilities were secured by (a) pledged bank deposits of approximately HK\$34,439,000 (2003: Nil); (b) corporate guarantees provided by iSteelAsia and/or (c) the iSteelAsia Group's inventories held under trust receipts bank loan arrangement.

Subsequent to 31st March 2004, a foreign bank had granted the iSteelAsia Group a facility of US\$7.5 million.

### CASH AND BANK DEPOSITS

As at 31st March 2004, bank deposits of approximately HK\$34,439,000 (2003: Nil) were pledged as collateral for the Group's banking facilities.

As at 31st March 2004, the iSteelAsia Group's cash and bank deposits amounted to approximately HK\$89,872,000 (2003: HK\$49,240,000), of which approximately HK\$42,448,000 were denominated in Renminbi and deposited with the banks in China.

#### **INVESTMENTS**

Investments for the Group only comprised equity interests in Stemcor Holdings Limited ("Stemcor") and AAM.

Under a share subscription agreement with Stemcor, Stemcor has granted the iSteelAsia Group a put option under which the iSteelAsia Group may require Stemcor to repurchase all of the shares subscribed by the iSteelAsia Group for HK\$23,400,000 (equivalent to US\$3,000,000). The due date for exercising the put option has been extended from 31st October 2002 to 31st October 2003 and further to 31st October 2004. On 13th May 2004, the iSteelAsia Group exercised its put option to sell its 3.5% equity interest in Stemcor for HK\$23,400,000 which was satisfied by a ninemonth promissory note issued by Stemcor.

During the year ended 31st March 2004, the iSteelAsia Group had received dividend income of approximately HK\$421,000 (2003: HK\$311,000) from Stemcor. The return on investment was approximately 1.80% (2003: 1.33%).

In August 2001, the iSteelAsia Group acquired approximately 0.23% equity interest in AAM at a consideration of approximately HK\$22,550,000 which had been satisfied in full by the issue and allotment of iSteelAsia's ordinary shares. As at 31st March 2004, the carrying value of the investment in AAM was approximately HK\$2,136,000 (which is HK\$0.187 per share, representing the market price as at 31st March 2004) after a deficit on revaluation of such investment of approximately HK\$20,414,000. Such deficit had already been reflected in the iSteelAsia Group's net assets value and dealt with in the investment revaluation reserve of the Group's balance sheet in the prior years. As at 31st March 2004, the Group had taken a conservative approach to transfer the deficit from the investment revaluation reserve to the profit and loss account and recognised an impairment loss of the investment in AAM of approximately HK\$20,414,000.

Treating it as a long-term investment, the management has and will continue to closely monitor AAM's performance. Nevertheless, from an operational side, the Directors believe that the acquisition is beneficial to forming a strategic relationship with a player of good connection in the region.

#### FOREIGN CURRENCY EXPOSURE

The foreign currency exposure of the iSteelAsia Group is mainly driven by its business operations. The sales receipts are collected in Renminbi, United States dollars and Hong Kong dollars depending on the locations of the customers. On the other hand, the steel products purchases are mainly denominated in United States dollars and Renminbi. Therefore, with a comparatively minimal fluctuation in exchange rates between United States dollars

with Renminbi and Hong Kong dollars, the iSteelAsia Group considers the foreign currency exposure is minimal for the year under review. The iSteelAsia Group will continue to exert efforts in managing its potential currency risk profile in the future.

### NUMBER OF EMPLOYEES, REMUNERATION POLICIES AND SHARE OPTION SCHEME

As at 31st March 2004, the iSteelAsia Group employed 80 (2003: 83) staff. Salaries and annual bonuses are determined according to positions and performance of the employees. The iSteelAsia Group provides on-the-job training and training subsidies to its employees in addition to pension schemes and medical insurance. Total staff costs including contribution to retirement benefit schemes incurred during the year under review amounted to approximately HK\$15,232,000 (2003: HK\$14,870,000).

On 10th June 2002, the Company adopted a share option scheme (the "New Scheme") under which the Company's Board of Directors may at its discretion offer stock option to any employee/agent/ consultant or representative, including any executive or non-executive director, of any member of the Group or any other person who satisfies the selection criteria as set out in the New Scheme. The principal purposes of the New Scheme are to provide incentives to participants to contribute to the Group and/or to enable the Group to recruit and/or to retain high-calibre employees and attract human resources that are valuable to the Group. The New Scheme shall be valid and effective for a period of ten years commencing on the adoption date (i.e. 10th June 2002). No options were granted under the New Scheme up to the date of this announcement. The New Scheme was adopted to replace the old scheme, with all options granted under the old scheme continue to be exercisable in accordance with the old terms.



### Directors' Profile

### EXECUTIVE DIRECTORS (As at 31st March 2004) Mr. Andrew Cho Fai Yao

Mr. Andrew Cho Fai Yao, aged 38, is the Chairman of the Board. He primarily focuses on formulating strategic business alliances for the Group. He has been with the Group since the formal establishment of the trading operation in April 1997. He graduated from the University of California, Berkeley with a bachelor degree in finance and obtained a master of business administration degree from the Harvard University Graduate School of Business Administration. Mr. Yao has extensive experience in the steel trading business and is the chairman of Van Shung Chong Holdings Limited ("VSC"). He serves as a member of Hong Kong Housing Society and the chairman of the construction material for Federation of Hong Kong Industries. He also sits on the Shanghai People's Political Consultative Conference, deputy chairman of Shanghai Youths Federation, deputy chairman of the Hong Kong United Youth Association Limited and director of the Shanghai Fudan University. Mr. Yao is the brother of Ms. Miriam Che Li Yao.

### Ms. Miriam Che Li Yao

Ms. Miriam Che Li Yao, aged 39, is the Deputy Chairman of the Board and primarily focuses on formulating strategic business alliances and establishing arrangements with value-added service providers. She has been with the Group since the formal establishment of the trading operation in April 1997. She is a certified public accountant in the United States and received her bachelor of science degree in accounting from the University of Southern California. Ms. Yao is the director of VSC and has many years of experience in the steel industry. Prior to joining the VSC group in 1991, Ms. Yao previously worked with an international accounting firm and an international investment bank. Ms. Yao is the sister of Mr. Andrew Cho Fai Yao.

### Mr. Desmond Hay Ching Fu

Mr. Desmond Hay Ching Fu, aged 48, is a Director and the Chief Executive Officer of the Group. He joined the Group in May 2000 and is now responsible for managing the Group's operations. Mr. Fu has over 20 years of experience in China related steel business and investment with several multi-national steel companies including British Steel Corporation (now known as Corus), TradeArbed (now known as Arcelor) and Fletcher Challenge (the biggest private company in New Zealand). Mr. Fu holds a bachelor degree in Civil Engineering with honor from the University of London.

### NON-EXECUTIVE DIRECTORS (As at 31st March 2004)

### Mr. David Michael Faktor

Mr. David Michael Faktor, aged 43, is a Director. He joined the Group in February 2004. In November 2000, he was appointed Managing Director International Trading for the Stemcor Group, he has been a director of Stemcor Holdings Limited ("Stemcor") since 1995. Stemcor's principal business is the international distribution of steel. Their worldwide network of offices provides services for all aspects of international steel trading, including marketing, logistics, finance and after sales support. Mr. Faktor is currently based in London, and is responsible for the Stemcor Group's trading activities in the Far East, South Asia, Northern Africa, Middle East, Caribbean and CIS.

### Mr. Daniel Takuen Shih (resigned on 29th April 2004)

Mr. Daniel Takuen Shih, aged 52, is a Director. Mr. Shih has over 20 years of experiences in management, sales and marketing in the information technology and industry application areas with multinational corporations in the United States, Japan, Korea, Hong Kong and Southeast Asia. He joined the Group in March 2000. He has been involved in setting up sales and marketing channels, distributors, joint venture companies for the offerings of e-commerce, EDI and value-added network services throughout Asia Pacific. Mr. Shih is specialised in the consulting fields of e-commerce, Supply-Chain Management, and Information Technology. He holds a masters degree in electrical and computer engineering from University of Cincinnati. Mr. Shih was the chief executive officer of Cap Gemini Ernst & Young North Asia operation.

### INDEPENDENT NON-EXECUTIVE DIRECTORS (As at 31st March 2004)

### Mr. Kennedy Ying Ho Wong

Mr. Kennedy Ying Ho Wong, J.P., aged 41, is a Director. He joined the Group in August 2003. Mr. Wong is a solicitor and a China Appointed Attesting Officer. He is the managing partner of Philip K.H. Wong, Kennedy Y.H. Wong & Co., Solicitors & Notaries. He is a National Committee Member of the Chinese People's Political Consultative Conference (year 2003-2008). He is also a director of the following listed companies in Hong Kong -Raymond Industrial Limited, China Overseas Land & Investment Limited, Far Eastern Polychem Industries Limited and Capinfo Company Limited. Mr. Wong has a BA in Law from University of Kent in United Kingdom.

#### Mr. Philip King Huen Ma

Mr. Philip King Huen Ma, aged 47, is a Director. Mr. Ma is the group managing director of The Sincere Company Limited, a listed company on the Stock Exchange. He joined the Group in March 2000. Mr. Ma holds a masters degree in business administration from McMaster University in Canada. Mr. Ma is also very active in his community services and was the Chairman of the Hong Kong Retail Management Association ("HKRMA") from 1996-2000. HKRMA is the major association representing Hong Kong's retail industry with over 600 member companies which employs over 200,000 people.

The Directors have the pleasure of presenting their annual report together with the audited accounts of iSteelAsia Holdings Limited (the "Company") and its subsidiaries (together the "Group") for the year ended 31st March 2004.

### **PRINCIPAL ACTIVITIES**

The Company is an investment holding company. Its subsidiaries are principally engaged in the trading of steel products, provision of procurement services for steel products, operation of an e-commerce vertical portal for the provision of online steel trading services and ancillary services, and investment holding.

### **SEGMENT INFORMATION**

An analysis of the Group's turnover and segment results by business segment and geographical segment for the year ended 31st March 2004 is set out in Note 27 to the accompanying accounts.

### MAJOR CUSTOMERS AND SUPPLIERS

For the year ended 31st March 2004, the five largest customers of the Group accounted for approximately 26% of the Group's total turnover while the five largest suppliers of the Group accounted for approximately 35% of the Group's total purchases.

For the year ended 31st March 2004, Van Shung Chong Hong Limited ("VSCHL"), a subsidiary of Van Shung Chong (B.V.I.) Limited ("VSC BVI") which is a substantial shareholder and an initial management shareholder of the Company as defined in the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules"), was the largest supplier of the Group and accounted for approximately 12% of the Group's total purchases. VSCHL has granted the Group a normal credit period with respect to such purchases and has agreed not to demand repayment of overdue balances but charge interest on the overdue balances based on commercial lending rates.

Save as disclosed above, none of the Directors, their associates, or any shareholders (which to the knowledge of the Directors owned more than 5% of the Company's share capital) had a beneficial interest in the Group's five largest customers and suppliers.

#### **RESULTS AND APPROPRIATIONS**

Details of the Group's results for the year ended 31st March 2004 are set out in the consolidated profit and loss account on page 35 of this annual report.

The Directors do not recommend the payment of a dividend and recommend that the accumulated losses of HK\$160,897,000 as at 31st March 2004 be carried forward.

### SHARE CAPITAL AND SHARE OPTIONS

Details of movements in share capital and share options of the Company are set out in Notes 22 and 24 respectively, to the accompanying accounts.

There are no provisions for pre-emptive rights under the Bye-laws of the Company or the laws of Bermuda which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

### **RESERVES AND ACCUMULATED LOSSES**

Movements in reserves of the Group and the Company during the year are set out in Note 25 to the accompanying accounts.

As at 31st March 2004, the Company did not have any distributable reserves.

### **SUBSIDIARIES**

Particulars of the Company's subsidiaries are set out in Note 15 to the accompanying accounts.

### FIXED ASSETS

Details of movements in fixed assets during the year are set out in Note 12 to the accompanying accounts.

#### **BANK BORROWINGS**

Particulars of bank borrowings as at 31st March 2004 are set out in Note 19 to the accompanying accounts.

### **PENSION SCHEMES**

Details of the pension schemes are set out in Note 28 to the accompanying accounts.

### DIRECTORS

The directors who held office during the year and up to the date of this report were:

### **Executive directors**

Mr. Andrew Cho Fai Yao, *Chairman* Ms. Miriam Che Li Yao, *Deputy Chairman* Mr. Desmond Hay Ching Fu, *CEO* Ms. Drina C. Yue, *CEO* 

(Appointed on 20th February 2004) (Resigned on 20th February 2004)

Non-executive directors	
Mr. David Michael Faktor	(Appointed on 20th February 2004)
Ms. Lena Foo	(Resigned on 13th August 2003)
Mr. Daniel Takuen Shih	(Resigned on 29th April 2004)
Mr. Ralph David Oppenheimer	(Resigned on 20th February 2004)

### Independent non-executive directors

Mr. Philip King Huen Ma	
Mr. Kennedy Ying Ho Wong	(Appointed on 28th August 2003)
Mr. Yeung Kwok Keung	(Resigned on 28th August 2003)

In accordance with Bye-law 86(2) of the Company's Bye-laws, Mr. Desmond Hay Ching Fu, Mr. David Michael Faktor and Mr. Kennedy Ying Ho Wong will retire and, being eligible, offer themselves for reelection at the forthcoming annual general meeting.

### DIRECTORS' SERVICE CONTRACTS

Each of the executive Directors has entered into a service contract with the Group commencing from 1st April 2000 in both of the cases of Mr. Andrew Cho Fai Yao and Ms. Miriam Che Li Yao. The term of each service contract is continuous. Mr. Desmond Hay Ching Fu joined the Group in May 2000 and was appointed as an executive Director on 20 February 2004. Mr. Fu's service contract is valid for the duration up to 31st December 2005. All the abovementioned service contracts can be terminated by not less than three months' notice in writing served by either party on the other without payment of compensation other than statutory compensation.

Save as disclosed above, none of the Directors has a service contract with the Company which is not terminable by the employing company within one year without payment of compensation other than statutory compensation.

### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31st March 2004, the interests and short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO") which were notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which a Director is taken or deemed to have under such provisions of the SFO) or as recorded in the register required to be kept under Section 352 of SFO) or as otherwise notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, were as follows:

Name	Type of interest	Attributable interest to the Director	Number of Shares and approximate % of shareholding (Note 1)	Number of Warrants (Note 2)	Number of Aggregate options interest
Mr. Andrew Cho Fai Yao	<ul> <li>Corporate</li> <li>interest held by</li> <li>TN Development</li> <li>(Note 3)</li> </ul>	deemed interest (indirectly)	163,367,600 (10.23%)	39,260,320	— 202,627,920
	<ul> <li>Corporate interest held by Huge Top (Note 4)</li> </ul>	more than one-third (indirectly)	159,811,344 (10.01%)	31,962,268	— 191,773,612
	<ul> <li>Corporate interest</li> <li>held by VSC BVI</li> <li>(Note 5)</li> </ul>	through Huge Top (indirectly)	301,026,000 (18.86%)	60,205,200	— 361,231,200
	<ul> <li>Corporate</li> <li>interest held by</li> <li>Right Action</li> <li>(Note 6)</li> </ul>	100% (directly)	102,400,000 (6.41%)	20,480,000	— 122,880,000
	— Personal interest (Note 7)	100% (directly)	()	_	5,000,000 5,000,000
			726,604,944 (45.51%)	151,907,788	5,000,000 883,512,732

### Long positions in the Shares and underlying shares of the Company

### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES (Cont'd)

Long positions in the Shares and underlying shares of the Company (Cont'd)

Long positio	ins in the shares and	Attributable	Number of Shares	y (cont d)		
Name	Type of interest	interest to the Director	and approximate % of shareholding (Note 1)	Number of Warrants (Note 2)	Number of options	Aggregate interest
Ms. Miriam Che Li Yao	<ul> <li>Corporate</li> <li>interest held by TN</li> <li>Development</li> <li>(Note 3)</li> </ul>	deemed interest (indirectly)	163,367,600(10.23%)	39,260,320	_	202,627,920
	<ul> <li>Corporate interest held by Huge Top (Note 4)</li> </ul>	deemed interest (indirectly)	159,811,344(10.01%)	31,962,268	_	191,773,612
	<ul> <li>Corporate interest held by VSC BVI (Note 5)</li> </ul>	through Huge Top (indirectly)	301,026,000(18.86%)	60,205,200	_	361,231,200
	— Personal interest (Note 7)	100% (directly)	()	_	7,500,000	7,500,000
			624,204,944(39.10%)	131,427,788	7,500,000	763,132,732
Mr. Desmond Hay Ching Fu	— Personal interest (Note 7)	100% (directly)	— (—)	_	11,750,000	11,750,000
Mr. Daniel Takuen Shih	— Personal interest <i>(Note 8)</i>	100% (directly)	— (—)	_	2,000,000	2,000,000

### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES (Cont'd)

Long positions in the Shares and underlying shares of the Company (Cont'd) Notes:

- 1. These shares are the ordinary shares ("Shares") of HK\$0.10 each in the issued share capital of the Company.
- 2. The warrants of the Company ("Warrants") are listed and entitle the holders to subscribe in cash for Shares at a subscription price of HK\$0.10 each (subject to adjustment) and are exercisable between 18th June 2002 and 17th June 2005. These Warrants represent physically settled equity derivatives.
- 3. As at 31st March 2004, TN Development Limited ("TN Development") owns 163,367,600 Shares and 39,260,320 Warrants. Van Shung Chong (B.V.I.) Limited ("VSC BVI") owns 54% of the issued share capital of TN Development and Mr. Andrew Cho Fai Yao owns 10% of the issued share capital of TN Development. The board of directors of TN Development only comprises Mr. Andrew Cho Fai Yao and Ms. Miriam Che Li Yao. These interests of the aforesaid Directors in the securities of the Company were corporate interests.

All Shares held by TN Development are, or are intended to be, the subject of options exercisable, in certain circumstances, by designated employees and founding members pursuant to the share option agreements and the revenue option agreements, respectively as disclosed in the Company's prospectus dated 14th April 2000. The sole purpose of TN Development is to provide an avenue to motivate the Company's employees and founding members while at the same time not incurring any dilution effect to the public investors of the Company.

- 4. As at 31st March 2004, Huge Top Industrial Ltd. ("Huge Top") owns 159,811,344 Shares and 31,962,268 Warrants. Mr. Andrew Cho Fai Yao directly holds 10% and indirectly through Perfect Capital International Corp. ("Perfect Capital") owns more than one-third of the issued share capital of Huge Top. Mr. Andrew Cho Fai Yao owns the entire issued share capital of Perfect Capital. The board of directors of Huge Top only comprises Mr. Andrew Cho Fai Yao and Ms. Miriam Che Li Yao. These interests of the aforesaid Directors in the securities of the Company were corporate interests.
- 5. As at 31st March 2004, VSC BVI owns 301,026,000 Shares and 60,205,200 Warrants and Huge Top owns approximately 47.15% of the issued share capital of Van Shung Chong Holdings Limited ("VSC"). Mr. Andrew Cho Fai Yao and Ms. Miriam Che Li Yao are directors of VSC. VSC BVI is a wholly-owned subsidiary of VSC. The board of directors of VSC BVI only comprises Mr. Andrew Cho Fai Yao and Ms. Miriam Che Li Yao. These interests of the aforesaid Directors in the securities of the Company were corporate interests.
- 6. As at 31st March 2004, Right Action Offshore Inc. ("Right Action") owns 102,400,000 Shares and 20,480,000 Warrants. Mr. Andrew Cho Fai Yao owns the entire issued share capital of Right Action and is also the sole director of that company. These interests were corporate interests in the Company.
- 7. The interests of the Directors in the share options of the Company are separately disclosed in the section headed "Share Option Scheme" below.

### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES (Cont'd)

Long positions in the Shares and underlying shares of the Company (Cont'd) Notes: (Cont'd)

8. Employee options to purchase Shares from TN Development

	Number	Number of employee options		
Name	Beginning of year	Exercised during the year	End of year	
Mr. Daniel Takuen Shih	2,000,000		2,000,000	

Notes:

- Daniel Takuen Shih has been granted an option to purchase 2,000,000 Shares from TN Development, at an exercise price per Share of HK\$0.054, under a share option agreement dated 13th April 2000. Each option may be exercised in whole or in part in the following manner:
  - (a) During the period starting from 13th April 2001 to 12th April 2002, the option may be exercised up to one-third of such Shares.
  - (b) During the period starting from 13th April 2002 to 12th April 2003, the option may (to the extent not exercised in accordance with (a) above) be exercised up to two-thirds of such Shares.
  - (c) During the period starting from 13th April 2003 to 12th April 2004, the option may (to the extent not exercised in accordance with (a) and (b) above) be exercised in full.
- (ii) All the above-mentioned options had been already lapsed with effect from 13th April 2004.
- (iii) All the above-mentioned options are unlisted and represent physically settled equity derivatives.

The Company adopted on 31st March 2004 "Rules 5.46 to 5.67 of the GEM Listing Rules — Model Code for Securities Transactions by Directors" as the required standard against which Directors must measure their conduct regarding transactions in securities of the Company according to Rule 5.46 of the GEM Listing Rules.

Save as disclosed above, as at 31st March 2004, none of the Directors and the chief executives of the Company or their respective associates had any interests or short positions in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which were notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which a Director is taken or deemed to have under such provisions of the SFO) or as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the required standards of dealings by Directors as referred in Rules 5.46 to 5.67 of the GEM Listing Rules.

### DIRECTORS' INTERESTS IN CONTRACTS

Save as disclosed in Note 8 to the accompanying accounts, no contract or arrangement of significance in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which any of the Company's Directors had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

### INTERESTS DISCLOSEABLE UNDER THE SFO AND SUBSTANTIAL SHAREHOLDERS

As at 31st March 2004, so far as is known to the Directors the following persons (other than the Directors and chief executives of the Company the interests of which were disclosed above) had an interest or short position in the Shares and underlying shares of the Company which were disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO (including interests or short positions which a Director is taken or deemed to have under such provisions of the SFO) and/or were directly or indirectly interested in 10% or more of the issued share capital carrying rights to vote in all circumstances at general meetings of any other members of the Group:

#### Long positions

Name	Type of interest	Number of Shares and approximate % of shareholding	Number of Warrants	Aggregate interest	Notes
Substantial shareholde	ers of the Company				
VSC BVI	— directly — indirect deemed interest through TN Development	301,026,000 (18.86%) 163,367,600 (10.23%)	60,205,200 39,260,320	361,231,200 202,627,920	
		464,393,600 (29.09%)	99,465,520	563,859,120	1
VSC	<ul> <li>indirectly through VSC BVI</li> <li>indirect deemed interest through TN Development</li> </ul>	301,026,000 (18.86%) 163,367,600 (10.23%)	60,205,200 39,260,320	361,231,200 202,627,920	
		464,393,600 (29.09%)	99,465,520	563,859,120	1 & 2
Huge Top	<ul> <li>directly</li> <li>indirectly through VSC BVI</li> <li>indirect deemed interest through TN Development</li> </ul>	159,811,344 (10.01%) 301,026,000 (18.86%) 163,367,600 (10.23%)	31,962,268 60,205,200 39,260,320	191,773,612 361,231,200 202,627,920	
		624,204,944 (39.10%)	131,427,788	755,632,732	1, 2 & 3
Perfect Capital	<ul> <li>indirectly through Huge Top</li> <li>indirectly through VSC BVI</li> <li>indirect deemed interest through TN Development</li> </ul>	159,811,344 (10.01%) 301,026,000 (18.86%) 163,367,600 (10.23%)	31,962,268 60,205,200 39,260,320	191,773,612 361,231,200 202,627,920	
		624,204,944 (39.10%)	131,427,788	755,632,732	1, 2 & 3
TN Development	— directly	163,367,600 (10.23%)	39,260,320	202,627,920	4
Other shareholder of t	he Company				
Right Action	— directly	102,400,000 (6.41%)	20,480,000	122,880,000	

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### INTERESTS DISCLOSEABLE UNDER THE SFO AND SUBSTANTIAL SHAREHOLDERS (Cont'd)

Long positions (Cont'd)

Notes:

- 1. VSC BVI owns 54% of the share capital of TN Development and is deemed to be interested in the 163,367,600 Shares and 39,260,320 Warrants held by TN Development as at 31st March 2004. VSC BVI directly owns 301,026,000 Shares and 60,205,200 Warrants as at 31st March 2004. VSC BVI is therefore directly and indirectly interested in an aggregate of 464,393,600 Shares and 99,465,520 Warrants.
- 2. VSC owns the entire issued share capital of VSC BVI, VSC is therefore deemed to be interested in an aggregate of 464,393,600 Shares and 99,465,520 Warrants.
- 3. Perfect Capital owns more than one-third of the share capital of Huge Top as at 31st March 2004. Huge Top is beneficially interested in approximately 47.15% of the issued share capital of VSC as at 31st March 2004 and Perfect Capital and Huge Top are therefore deemed to be interested in the 163,367,600 Shares and 39,260,320 Warrants held by TN Development and the 301,026,000 Shares and 60,205,200 Warrants held by VSC BVI as at 31st March 2004. As at the same date, Huge Top also directly owns 159,811,344 Shares and 31,962,268 Warrants. Huge Top is therefore directly and indirectly interested in an aggregate of 624,204,944 Shares and 131,427,788 Warrants, and Perfect Capital is indirectly interested in the same aggregate interests.
- 4. All Shares held by TN Development are, or are intended to be, the subject of options exercisable, in certain circumstances, by designated employees and founding members pursuant to the share option agreements and the revenue option agreements, respectively as disclosed in the Company's prospectus dated 14th April 2000. The sole purpose of TN Development is to provide an avenue to motivate the Company's employees and founding members while at the same time not incurring any dilution effect to the public investors of the Company.

Save as disclosed above, as at 31st March 2004, the Directors were not aware of any other person (other than the Directors and chief executives of the Company the interests of which were disclosed above) who had an interest or short position in the Shares and underlying shares of the Company which were disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO (including interests or short positions which a Director is taken or deemed to have under such provisions of the SFO) and/or were directly or indirectly interested in 10% or more of the issued share capital carrying rights to vote in all circumstances at general meetings of any other members of the Group.

### SHARE OPTION SCHEME

Under the terms of the Company's share option scheme approved by the shareholders on 13th April 2000 (the "Old Scheme"), the Board of Directors of the Company may at their discretion, invite any fulltime employees of the Company or any of the companies of the Group, including any executive Directors, to take up options to subscribe for Shares. The Old Scheme became effective upon the listing of the Shares on 20th April 2000 and was terminated on 10th June 2002. A new share option scheme has been adopted by the Company since 10th June 2002 (the "New Scheme") to replace the Old Scheme to comply with the current statutory requirements. The Company may grant options to the participants as set out in the New Scheme. Summary of the Old Scheme and the New Scheme was as follows:

		Old Scheme	New Scheme
1.	Purpose of the Old and New Schemes	As an incentive to employees.	To provide incentives to participants to contribute to the Group and/or to enable the Group to recruit and/or to retain high-calibre employees and attract human resources that are valuable to the Group.
2.	Participants of the Old and New Schemes	Any full-time employee including any executive director of the Group.	Employee/agent/consultant or representative, including any executive or non-executive director, of any member of the Group or any other person who satisfies the selection criteria as set out in the New Scheme.

### SHARE OPTION SCHEME (Cont'd)

 Total number of Shares available for issue under the Old and New Schemes and percentage of issued share capital as at the date of this annual report

#### **Old Scheme**

68,250,000 Shares (approximately 4.3% of issued share capital), being the outstanding options unexercised as at the date of this annual report.

The total number of Shares subject to the Old Scheme and any other schemes must not, in aggregate, exceed 10% of the issued share capital of the Company from time to time excluding (i) Shares issued upon the exercise of options granted pursuant to the Old Scheme and any other schemes; and (ii) any pro rata entitlements to further Shares issued in respect of those Shares mentioned in (i) during a specified period of 10 consecutive years.

4. Maximum entitlement of each participant under the Old and New Schemes

25% of the aggregate number of Shares for the time being issued and issuable under the Old Scheme. New Scheme

The Company may initially grant options representing 156,450,000 Shares under the New Scheme (i.e. 10% of the issued share capital of the Company as at the date of approval of the New Scheme and approximately 9.8% of the issued share capital as at the date of this annual report).

The maximum number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the New Scheme and any other schemes of the Company and/or its subsidiary (including the Old Scheme) must not exceed 30% of the Shares in issue from time to time. No options may be granted under any schemes of the Company or its subsidiary if this would result in the 30% limit being exceeded.

The total number of Shares issued and to be issued upon exercise of the options granted to each participant (including exercised, cancelled and outstanding options) within any twelve-month period under the New Scheme and any other share option scheme(s) of the Company and/ or any subsidiary must not exceed 1% of the number of Shares in issue.

### SHARE OPTION SCHEME (Cont'd)

**Old Scheme** 

### **New Scheme**

- 5 The period within which Must not be less than three years Must not be more than ten years the Shares must be taken from the date of offer of grant and not more than ten years from up under an option the date upon the option is of the option. accepted in accordance with the Old Scheme but subject to the provisions for early termination contained therein.
- 6. The minimum period for No such minimum period No such minimum period which an option must be specified under the Old Scheme held before it can be but the Directors can grant exercised options at terms and conditions as they may think fit to offer.

specified and an option may be exercised in accordance with the terms of the New Scheme at any time during a period to be notified by the Board of Directors to each grantee.

7. The amount payable on application or acceptance of the option and the period within which payments or calls must or may be made or loans for such purposes must be paid

HK\$1 is to be paid as consideration for the grant of option and the option shall be accepted within 28 days from the date of grant.

The acceptance of an option, if accepted, must be made within 28 days from the date of grant with a non-refundable payment of HK\$10 in cash from the grantee to the Company on acceptance of the offer.

### SHARE OPTION SCHEME (Cont'd)

#### **Old Scheme**

- 8. The exercise price of an option The exercise price of an option The basis of determining will be at least the highest of: will be at least the highest of: the exercise price
  - the closing price of the a. Shares as stated in the Stock Exchange's daily quotations sheet on the date of offer of the grant of the option, which must be a business day,
  - b. the average closing price of b. the Shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of offer of the grant of the option, and
  - the nominal value of the C. C. Shares.

2010. On 10th June 2002, the

Old Scheme was resolved by the

shareholders of the Company to have been terminated thereon.

The Old Scheme was adopted on The New Scheme shall be valid 13th April 2000 and was

Shares.

**New Scheme** 

a.

the closing price of the

Shares as stated in the

Stock Exchange's daily

quotations sheet on the

date of offer of the grant

of the option, which must

the average closing price of

the Shares as stated in the

Stock Exchange's daily

quotations sheets for the

immediately preceding the

date of offer of the grant

the nominal value of the

days

five business

of the option, and

be a business day,

and effective for a period of ten originally effective until 12th April years commencing on the adoption date i.e. 10th June 2002.

The remaining life of the Old and New Schemes

9.

### SHARE OPTION SCHEME (Cont'd)

Details of movement in the share options to subscribe for Shares granted to and held by certain Directors during the year ended 31st March 2004 under the Old Scheme were as follows:

					Nu	mber of option	IS
		Exercise price			Beginning	Lapsed during	End of
Name	Date of grant	per Share	Vesting period	Exercise period	<b>of year</b> '000	<b>the year</b> '000	<b>year</b> ′000
Directors:—					000	000	000
Mr. Andrew Cho Fai Yao	7th November 2000	HK\$0.485	7th November 2000 to 7th November 2001	8th November 2001 to 12th April 2010	5,000	_	5,000
Ms. Miriam Che Li Yao	3rd July 2000	HK\$0.360	3rd July 2000 to 30th September 200	1st October 2001 1 to 12th April 2010	2,500	_	2,500
	7th November 2000	HK\$0.485	7th November 2000 to 7th November 2001	8th November 2001 to 12th April 2010	5,000	_	5,000
Mr. Desmond Hay Ching Fu	3rd July 2000	HK\$0.360	3rd July 2000 to 30th September 200	1st October 2001 1 to 12th April 2010	250	_	250
	7th November 2000	HK\$0.485	7th November 2000 to 7th November 2001	8th November 2001 to 12th April 2010	11,500	_	11,500
Sub-total					24,250	_	24,250
Employees							
<b>Employees:—</b> In aggregate	3rd July 2000	HK\$0.360	3rd July 2000 to 30th September 200	1st October 2001 1 to 12th April 2010	18,100	(1,000)	17,100
In aggregate	7th November 2000	HK\$0.485	7th November 2000 to 7th November 2001	8th November 2001 to 12th April 2010	49,650	(15,750)	33,900
Sub-total					67,750	(16,750)	51,000
Total of Old Sch	neme				92,000	(16,750)	75,250

### SHARE OPTION SCHEME (Cont'd)

No options under the Old Scheme were granted, exercised or cancelled during the year. Upon termination of the Old Scheme on 10th June 2002, no further options were granted thereunder but in all other respects, the provisions of the Old Scheme remain in force and all options granted prior to such termination continue to be valid and exercisable in accordance therewith. Up to the date of this annual report, no options have been granted pursuant to the New Scheme. All the above-mentioned options are unlisted and represent physically settled equity derivatives.

### SPONSOR'S INTERESTS

ICEA Capital Limited ("ICEA") has been appointed by the Company as the sponsor to the Company from 16th August 2001 to 30th April 2003. Pursuant to the agreement dated 3rd August 2001 entered into between the Company and ICEA, ICEA would receive a fee for acting as the Company's retained sponsor for the period from 16th August 2001 to 30th April 2003.

As notified by ICEA at 30th April 2003:

- 1. Neither ICEA nor its associates have any interest in any class of securities of the Company or any other company in the Group (including options or rights to subscribe such securities);
- 2. No director or employee of ICEA who is involved in providing advice to the Company has any interest in any class of securities of the Company or any other company in the Group (including options or rights to subscribe such securities);
- 3. Neither ICEA nor its associates expect to have accrued any material benefit as a result of the successful outcome of any transaction, including by way of example, the repayment of material outstanding indebtedness and payment of any underwriting commissions or success fees; and
- 4. No director or employee of ICEA has a directorship in the Company or any other company in the Group.

### CONNECTED TRANSACTIONS

Details of related party transactions are set out in Note 2 to the accompanying accounts.

During the year ended 31st March 2004, the Group has the following continuing connected transactions ("the Transactions") in accordance with Chapter 20 of the GEM Listing Rules. The Transactions had been approved by the shareholders of the Company on 17th April 2003 and the details of the Transactions had been disclosed in the circular of the Company dated 31st March 2003 ("the Circular"):—

- 1. Under the arrangement of a procurement services agreement dated 13th April 2000 entered into between Metal Logistics Company Limited ("ML"), a wholly-owned subsidiary of the Company, and VSCHL, a wholly-owned subsidiary of VSC BVI, a substantial shareholder of the Company, ML agreed to provide and/or procure any of its subsidiaries, if applicable, to provide sourcing, purchasing and quality control services on steel coils to the VSC Group's (as defined below) coil centre operation in return for a procurement service fee is calculated at the rate of US\$5.00 per tonne for the first 24,000 tonnes and US\$2.00 per tonne in excess of 24,000 tonnes of steel coils sourced which represents a similar rate chargeable for such service in the market. The amount payable by the VSC Group has been capped at HK\$2,800,000 for the year ended 31st March 2004 and at HK\$3,000,000 and HK\$3,500,000 for the years ending 31st March 2005 and 31st March 2006 respectively according to the Circular.
- 2. Under the arrangement of a steel supply agreement dated 13th April 2000 entered into between ML and VSCHL, the VSC Group (as defined below) agreed to source and supply steel to the Group on and subject to the standard terms and conditions of purchase of the Group and the Group will reimburse the VSC Group at cost (including, but not limited to, insurance, transportation, warehousing costs incurred in respect of such supply, etc.). The total purchases made by the Group from the VSC Group have been capped at HK\$350 million for the year ended 31st March 2004 and at HK\$410 million and HK\$500 million for the years ending 31st March 2005 and 31st March 2006 respectively according to the Circular.
- 3. VSC (the holding company of VSC BVI) and its subsidiaries and its associated companies (collectively the "VSC Group") may from time to time source/procure/distribute/sell steel products via the Group's iSteelAsia.com website, but there is no signed agreement between the VSC Group and the Group regarding these transactions. For each of the three years ending 31st March 2006, the annual sales of the VSC Group transacted via the trading platform at iSteelAsia.com have been capped at HK\$667 million per annum while the commission which may be earned by iSteelAsia.com from the VSC Group has been capped at HK\$10 million per annum according to the Circular.

### **CONNECTED TRANSACTIONS** (Cont'd)

The Directors, including the independent non-executive Directors, are of the view that the Transactions are essential for the efficient and continuous operation of the Group. Given the Transactions will occur on a regular and continuing basis, the Directors consider that it would not be practicable to announce, or if necessary, obtain prior approval from the shareholders of the Company on each occasion they arise. Accordingly, the Company convened and held a special general meeting on 17th April 2003 and the ordinary resolution to approve the Transactions and the relevant caps for a further 3-year period ending 31st March 2006 was approved by the independent shareholders of the Company. Details of the Transactions had been disclosed in this annual report as described in Rules 20.45(1) to (5) of the GEM Listing Rules.

The independent non-executive Directors have confirmed that the Transactions have been entered into (a) in the ordinary and usual course of business of the Group; (b) on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; and (c) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The auditors of the Company have also confirmed that the Transactions (a) have received the approval of the Company's Board of Directors; (b) are in accordance with the pricing policy of the Group if those transactions involve the provision of goods or services by the Group; (c) have been entered into in accordance with the relevant agreements governing the Transactions; and (d) have not exceeded the respective caps agreed with the Stock Exchange.

### **COMPETING INTERESTS**

Mr. Ralph David Oppenheimer, a non-executive Director of the Company had been resigned on 20th February 2004, is the chairman and chief executive of Stemcor Holdings Limited ("Stemcor") whose business is principally engaged in international steel trading. Mr. David Michael Faktor, a non-executive Director of the Company, is the director of Stemcor. Mr. Andrew Cho Fai Yao and Ms. Miriam Che Li Yao are the Chairman and the Deputy Chairman of the Company, respectively, and also the chairman and the deputy chairman of VSC, respectively and VSC is also engaged in steel trading business. The Directors believe that there is a risk that such businesses may compete with those of the Group. However, the Directors are also of the view that the invaluable experience of Mr. Oppenheimer, Mr. Faktor, Mr. Yao and Ms. Yao in the steel industry will complement the development of the Group's business.

Save as disclosed above, none of the Directors or the management shareholders of the Company or any of their respective associates has engaged in any business that competes or may compete with the business of the Group or has any other conflict of interests with the Group.

### PURCHASES, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the year ended 31st March 2004.

### **CORPORATE GOVERNANCE**

In the opinion of Directors, the Company had complied with the "Board Practices and Procedures" as set out in Rules 5.34 to 5.45 of the GEM Listing Rules throughout the year under review, except that the non-executive Directors are not appointed for a specific term. However, the non-executive Directors are subject to retirement by rotation and re-election at the annual general meeting in accordance with the Company's Bye-laws.

### AUDIT COMMITTEE

The Company has established an audit committee with written terms of reference based upon the guidelines recommended by the Hong Kong Society of Accountants. The audit committee held four meetings during the year. The duties of the audit committee include reviewing the Company's annual reports and quarterly reviews and providing advice and comments thereon to the Board of Directors. The audit committee is also responsible for reviewing and supervising the Company's financial reporting and internal control procedures. The audit committee comprises two independent non-executive directors, namely Mr. Philip King Huen Ma and Mr. Kennedy Ying Ho Wong. These audited accounts for the year ended 31st March 2004 of the Company now reported on have been reviewed by the Audit Committee.

#### AUDITORS

Arthur Andersen & Co were auditors of the Company for the year ended 31st March 2002. PricewaterhouseCoopers were auditors of the Company for the years ended 31st March 2003 and 2004.

The accompanying accounts were audited by PricewaterhouseCoopers. A resolution for their reappointment as the Company's auditors for the ensuing year is be proposed at the forthcoming annual general meeting.

> On behalf of the Board of Directors, **Desmond Hay Ching Fu** Director and Chief Executive Officer

Hong Kong, 23rd June 2004

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PricewaterhouseCoopers 22/F, Prince's Building Central, Hong Kong Telephone (852) 2289 8888 Facsimile (852) 2810 9888 www.pwchk.com

### PRICEWATERHOUSE COPERS B

羅兵咸永道會計師事務所

### 致亞鋼集團有限公司 全體股東之核數師報告

(於百慕達註冊成立之有限公司)

本核數師已完成審核刊載於第35頁至第 72頁按照香港普遍採納之會計原則編製 的賬目。

### 董事及核數師的責任

貴公司的董事須負責編製真實與公平的 賬目。在編製該等真實與公平的賬目 時,董事必須選擇及貫徹地採用合適的 會計政策。

本核數師的責任是根據審核工作之結 果,對該等賬目作出獨立意見,並按照 百慕達1981年《公司法》第90條僅向整體 股東報告,除此之外本報告別無其他目 的。本核數師不會就本報告的內容向任 何其他人士負上或承擔任何責任。

### 意見的基礎

本核數師已按照香港會計師公司會頒佈 的核數準則進行審核工作。審核範圍包 括以抽查方式查核與賬目所載數額及披 露事項有關的憑證,亦包括評估董事於 編製該等賬目時所作之重大估計和判 斷,所採用之會計政策是否適合 貴公 司與 貴集團之具體情況,及有否貫徹 應用並足夠披露該等會計政策。

### AUDITORS' REPORT TO THE SHAREHOLDERS OF ISTEELASIA HOLDINGS LIMITED

(Incorporated in Bermuda with limited liability)

We have audited the accounts on pages 35 to 72 which have been prepared in accordance with accounting principles generally accepted in Hong Kong.

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The company's directors are responsible for the preparation of accounts which give a true and fair view. In preparing accounts which give a true and fair view it is fundamental that appropriate accounting policies are selected and applied consistently.

It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion solely to you, as a body, in accordance with Section 90 of the Companies Act 1981 of Bermuda, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### **BASIS OF OPINION**

We conducted our audit in accordance with Statements of Auditing Standards issued by the Hong Kong Society of Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the circumstances of the company and of the group, consistently applied and adequately disclosed. 本核數師在策劃和進行審核工作時,均 以取得所有本核數師認為必需之資料及 解釋為目標,以便獲得充份憑證,就該 等賬目是否存有重要錯誤陳述,作出合 理之確定。在作出意見時,本核數師已 評估該等賬目所載之資料在整體上是否 足夠。本核數師相信我們之審核工作已 為下列意見建立合理之基礎。 We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the accounts are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts. We believe that our audit provides a reasonable basis for our opinion.

### 意見

本核數師認為,上述之賬目足以真實兼 公平地顯示 貴公司與 貴集團於二零 零四年三月三十一日結算時之財務狀況 及 貴集團截至該日止年度之虧損及現 金流量,並根據香港公司條例之披露規 定妥為編製。

#### **OPINION**

In our opinion the accounts give a true and fair view of the state of affairs of the company and of the group as at 31st March 2004 and of the group's loss and cash flows for the year then ended, and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

### 羅兵咸永道會計師事務所

執業會計師

### PricewaterhouseCoopers

Certified Public Accountants

香港,二零零四年六月二十三日

Hong Kong, 23rd June 2004

# Consolidated Profit and Loss Account 綜合損益表

For the year ended 31st March 2004 截至二零零四年三月三十一日止年度

		附註 Note	二零零四年 2004 <i>千港元</i> HK\$′000	二零零三年 2003 <i>千港元</i> <i>HK\$'000</i>
營業額 銷售成本	Turnover Cost of sales	3	1,429,443 (1,390,654)	811,142 (764,035)
毛利	Gross profit		38,789	47,107
其他收入	Other revenue	3	1,078	1,370
銷售及分銷支出 一般及行政支出 一項投資減值虧損	Selling and distribution expenses General and administrative expenses Impairment loss of an investment	4	(7,891) (28,682) (20,414)	(6,132) (26,794) (803)
經營(虧損)/溢利	Operating (loss)/profit	5	(17,120)	14,748
財務費用	Finance costs	6	(7,922)	(6,284)
除税前(虧損)/溢利	(Loss)/Profit before taxation		(25,042)	8,464
税項	Taxation	9	(889)	(1,840)
除税後但未計少數股東 權益前(虧損)/溢利	(Loss)/Profit after taxation but before minority interests		(25,931)	6,624
少數股東權益	Minority interests		220	(34)
股東應佔(虧損)/溢利	」(Loss)/Profit attributable to shareholders	10	(25,711)	6,590
每股(虧損)/盈利 一基本	(Loss)/Earnings per share — Basic	11	HK(1.63) cents	HK0.42 cents

# Balance Sheets 資產負債表

As at 31st March 2004 於二零零四年三月三十一日

			Con	綜合 solidated		体公司 mpany
		附註 Note	二零零四年 2004 <i>千港元</i> HK\$'000	二零零三年 2003 <i>千港元</i> HK\$'000	二零零四年 2004 <i>千港元</i> HK\$'000	二零零三年 2003 <i>千港元</i> HK\$'000
非流動資產 固定開發產 網站開投資 長期投資 遞延税屬公司之投資	Non-current assets Fixed assets Website development costs Long-term investment Deferred tax assets Investment in subsidiaries	12 13 14 21 15	2,922 43 2,136 4,483 —	3,230 918 685 —	 2,136  1	
非流動資產總額	Total non-current assets		9,584	4,833	2,137	686
<b>流動資產</b> 短期投資 存貨 購貨按金	<b>Current assets</b> Short-term investment Inventories Deposits for purchase	14 16	23,400 131,082	23,400 155,229		
預付款項及按金 應收賬款及票據 有抵押銀行存款 現金及其他	of inventories Prepayments and deposits Accounts and bills receivable Pledged bank deposits Cash and other bank	17 18	89,321 12,735 31,193 34,439	49,232 19,359 37,425 —	53 13,645	
銀行存款	deposits	18	55,433	49,240	3,961	4,035
流動資產總額	Total current assets		377,603	333,885	17,659	4,035
流動負債 短期期間 短期期間 行借貸 應 加 行 行 時 票 求 項 應 り 次 項 應 的 間 期 同 で 一 行 借 貸 應 、 同 期 明 明 思 同 で の 記 思 期 明 思 同 の 記 の 記 思 明 思 思 切 訳 思 思 引 思 思 引 思 思 之 の 思 思 思 思 思 思 思 思 思 思 思 思 思 思 思 思	Current liabilities Short-term bank borrowings Accounts and bills payable Other payables Accruals Receipts in advance Taxation payable	19 2 & 20	(51,426) (284,445) (517) (2,082) (30,065) (6,007)	(57,134) (232,003) (3,618) (1,872) (28,391) (1,015)		 (50) 
流動負債總額	Total current liabilities		(374,542)	(324,033)	(50)	(50)
流動資產淨額	Net current assets		3,061	9,852	17,609	3,985
<b>非流動負債</b> 應收附屬公司款項	Non-current liabilities Amounts due to subsidiaries	15			(4,702)	
資產淨額	Net assets		12,645	14,685	15,044	4,671

# Balance Sheets 資產負債表

As at 31st March 2004 於二零零四年三月三十一日

			Con	綜合 solidated		体公司 mpany
		附註 Note	二零零四年 2004 千港元 HK\$'000	二零零三年 2003 千港元 HK\$'000	二零零四年 2004 千港元 HK\$'000	二零零三年 2003 <i>千港元</i> <i>HK\$'000</i>
包括:	Representing:					
股本 儲備	Share capital Reserves	22 25	159,638 (146,993)	156,450 (143,099)	159,638 (144,594)	156,450 (151,779)
股東權益 <b>少數股東權益</b>	Shareholders' equity Minority interests		12,645 —	13,351 1,334	15,044 —	4,671
			12,645	14,685	15,044	4,671

主席 姚祖輝 Andrew Cho Fai Yao Chairman Di

董事兼行政總裁 **符氣清 Desmond Hay Ching Fu** Director and Chief Executive Officer

# Consolidated Cash Flow Statement 綜合現金流量表

# For the year ended 31st March 2004 截至二零零四年三月三十一日止年度

127 (14) 147 141		附註 Note	二零零四年 2004 千港元 HK\$'000	二零零三年 2003 <i>千港元</i> <i>HK\$'000</i>
經營活動 經營所產生之現金流入淨額 已收利息 已付利息 已付中國企業所得税 已退回中國企業所得税	<b>Operating activities</b> Net cash inflow generated from operations Interest received Interest paid Mainland China enterprise income tax paid Mainland China enterprise income tax refunded	26(a)	55,554 657 (7,922) (704) 324	15,122 1,059 (6,284) (825)
經營活動之現金流入淨額	Net cash inflow from operating activities		47,909	9,072
投資活動 已收一項投資之股息 添置固定資產 出售固定資產所得款項 添置網站開發成本 已抵押銀行存款之增加 滙兑調整	Investing activities Dividend received from an investment Additions of fixed assets Proceeds from disposal of fixed assets Additions of website development costs Increase in pledged bank deposits Translation adjustments		421 (1,021) 142 (17) (34,439) (48)	311 (2,009) 60 (59)  8
投資活動之現金流出淨額	Net cash outflow from investing activities		(34,962)	(1,689)
融資活動前之現金流入淨額	Net cash inflow before financing activities		12,947	7,383
<b>融資活動</b> 發行普通股 新增短期銀行貸款 償還短期銀行貸款 信託收據銀行貸款之減少淨額 已付一間附屬公司之 少數股東之權益	Financing activities Issue of ordinary shares New short-term bank loans Repayment of short-term bank loans Net decrease in trust receipts bank loans Distribution paid to minority shareholders of a subsidiary	26(b)	68 68,480 (62,857) (11,331) (1,114)	32,962 (25,595) (14,568) —
融資活動之現金流出淨額	Net cash outflow from financing activities		(6,754)	(7,201)
現金及現金等值項目之增加 年初之現金及現金等值項目	Increase in cash and cash equivalents Cash and cash equivalents, beginning of year		6,193 49,240	182 49,058
年終之現金及現金等值項目	Cash and cash equivalents, end of year	26(c)	55,433	49,240

# Consolidated Statement of Changes in Equity 綜合股東權益變動報表

For the year ended 31st March 2004 截至二零零四年三月三十一日止年度

		附註 Note	二零零四年 2004 <i>千港元</i> HK\$'000	二零零三年 2003 <i>千港元</i> HK\$'000
年初之結餘	Balance as at beginning of year		13,351	10,066
股東應佔(虧損)/溢利	ا) (Loss)/Profit attributable to shareholders	25	(25,711)	6,590
滙兑調整	Translation adjustments	25	(48)	8
一項長期投資公平 價值變動	Change in fair value of a long-term investment	25	1,451	(3,313)
因確認一項長期 投資減值虧損而由 投資重估儲備轉移 至損益表	Investment revaluation reserve transferred to profit and loss account upon recognition of impairment loss of a long-term investment	4	20,414	_
發行普通股所得	Proceeds from issue of ordinary shares	22	3,188	
年終之結餘	Balance as at end of year		12,645	13,351

# 1 主要會計政策

編製本賬目時所採納的主要會計政策如 下所述:

## (a) 編製基準

本賬目乃根據香港公認會計原則 及香港會計師公會(「公會」)頒佈 之會計實務標準編製。賬目乃按 照歷史成本會計法編製,惟以下 所披露之會計政策,投資按公平 價值列賬。

由二零零三年四月一日起,亞鋼 集團有限公司(「本公司」)及其附 屬公司(合稱「本集團」)已採用公 會頒佈之經修訂會計實務準則 (「會計準則」)第十二號「利得 税」。根據會計實務準則第十二 號,此項遞延税項乃就資產與負 債之税基及其賬面值之暫時差異 作全數撥備。往年度,遞延税項 乃因應就課税而計算之溢利與賬 目所示之溢利二者間之重大時 差,根據預期於可預見將來支付 或可收回之負債及資產而計算。 採納經修訂會計準則第十二號(經 修訂)構成會計政策之變動對本集 團過往會計期間之業績並無重大 影響。

## (b) 综合基準 综合賬目包括本集團及其附屬公 司之賬目。於本年度購入或出售 之附屬公司,分別由收購的生效 日期起或截至出售的生效日期止 包括在綜合損益表。

本集團所有公司間重大交易及結 餘均於綜合賬目時註銷。

出售一間附屬公司所產生的損益,乃指出售所得款項與本集團 所佔資產淨值兩者間之差額,連 同任何未攤銷商譽或負商譽,以 及任何相關累計外幣滙兑調整。

少數股東權益指外界股東所佔附 屬公司經營業績及淨資產之權 益。

## PRINCIPAL ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these accounts are set out below:

### (a) Basis of preparation

1

The accounts have been prepared in accordance with accounting principles generally accepted in Hong Kong and comply with accounting standards issued by the Hong Kong Society of Accountants ("HKSA"). They are prepared under the historical cost convention except that, as disclosed in the accounting policy below, investments are stated at fair value.

Commencing from 1st April 2003, iSteelAsia Holdings Limited ("the Company") and its subsidiaries (together "the Group") have adopted the revised Statement of Standard Accounting Practice ("SSAP") 12 "Income taxes" issued by the HKSA, under which deferred taxation is provided in full on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the accounts. In prior year, deferred taxation was provided in respect of significant timing differences between profit as computed for taxation purposes and profit as stated in the accounts to the extent that a liability or an asset was expected to be payable or recoverable in the foreseeable future. The adoption of the revised SSAP 12 represents a change in accounting policy, which has no significant effect on the Group's results for the prior accounting periods.

## (b) Basis of consolidation

The consolidated accounts include the accounts of the Company and its subsidiaries. The results of subsidiaries acquired or disposed of during the year are included in the consolidated profit and loss account from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Any significant intercompany transactions and balances within the Group are eliminated on consolidation.

The gain or loss on disposal of a subsidiary represents the difference between the proceeds of the disposal and the Group's share of its net assets together with any unamortised goodwill or negative goodwill and any related cumulative foreign currency translation adjustments.

Minority interests represent the interests of outside shareholders in the operating results and net assets of subsidiaries.

## 1 主要會計政策(續)

## (c) 附屬公司

附屬公司乃該等由本公司直接或 間接控制其半數以上投票權:控 制其財務及營運政策監管權:委 任或罷免董事會的大多數席位; 或於董事會會議上佔大多數投票 權的實體。

於本公司之資產負債表內,於附 屬公司之投資乃以成本扣除累計 減值虧損列賬。本公司將附屬公 司之業績按已收及應收股息之基 準入賬。

(d) 合約合營企業 合約合營企業為本集團與一個或 以上其他訂約方成立而預定經營 期之實體,並享有及承擔受合約 管制之合營企業夥伴之權利及義 務。倘本集團有能力管治及控制 該合約合營企業之財務及營運政 策,並從其業務中獲取利益,則

# (e) 固定資產與折舊 固定資產乃按成本值減累計折舊

及以該等形式入賬。

及累計減值虧損入賬。因修整及 改善固定資產而可增加其未來經 濟利益之開支轉撥資本,而維修 及保養開支則於產生時作為開 支。固定資產按直線基準於估計 可用年期內撇銷其成本值減累計 減值虧損計算折舊。折舊之年率 為20%。

該合營企業被視為一間附屬公司

固定資產折舊方法及可使用年期 定期被檢訂以確保折舊方法及折 舊率與固定資產之預期經濟利益 模式保持一致。

出售固定資產之盈虧乃出售所得 款項淨額減有關資產當時之賬面 值之基準之差額於損益表內予以 確認。

## PRINCIPAL ACCOUNTING POLICIES (Cont'd)

## (c) Subsidiaries

1

Subsidiaries are those entities in which the Company, directly or indirectly, controls more than one half of the voting power; has the power to govern the financial and operating policies, to appoint or remove the majority of the members of the board of directors, or to cast majority votes at the meetings of the board of directors.

In the Company's balance sheet, investment in subsidiaries is stated at cost less accumulated impairment losses. The results of subsidiaries are accounted for by the Company on the basis of dividends received and receivable.

## (d) Contractual joint ventures

A contractual joint venture is an entity established between the Group and one or more other parties for a pre-determined period of time, with the rights and obligations of the joint venture partners being governed by a contract. If the Group is able to govern and control the financial and operating policies of the contractual joint venture so as to obtain benefits from its activities, such joint venture is considered as a subsidiary and is accounted for as such.

## (e) Fixed assets and depreciation

Fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Major expenditures on modifications and betterments of fixed assets which will increase their future economic benefits are capitalised, while expenditures on repairs and maintenance are expensed when incurred. Fixed assets are depreciated on a straight-line basis at rates sufficient to write off their cost less accumulated impairment losses over their estimated useful lives. The principal annual rate is 20%.

The depreciation methods and useful lives are reviewed periodically to ensure that the methods and rates of depreciation are consistent with the expected pattern of economic benefits from fixed assets.

The gain or loss on disposal of a fixed asset is the difference between the net disposal proceeds and the then carrying amount of the relevant asset, and is recognised in the profit and loss account.

## **1** 主要會計政策 (續)

## (f) 網站開發成本

與網站開發及網站維修成本有關 之研究及其他開發成本於其產生 時列作支出。

(g) 投資

(h) 存貨 存貨按成本值與可變現淨值兩者 中之較低者入賬。成本值以先入 先出法計算之原材料、直接勞工 工資及適當比例之所有生產費 用。可變現淨值乃按預計銷售所 得款項扣除估計銷售支出計算。

# PRINCIPAL ACCOUNTING POLICIES (Cont'd)

## (f) Website development costs

1

Costs directly associated with the development of specific websites, which include external direct costs of materials and services consumed in developing or obtaining an internal-use website, are capitalised. The capitalisation of such costs ceases no later than the point at which the websites are substantially completed and ready for their intended purpose. Website development costs are amortised on a straight-line basis over a period of three years, which represents the expected useful life of the website. The Company's Directors and the Group's management review and evaluate the recoverability of the carrying value of website development costs periodically by reference to certain external factors, including, but not limited to, anticipated future revenue to be generated from the website and changes in technology.

Research and other development costs relating to website development and website maintenance costs are expensed as incurred.

## (g) Investments

Investments, which are held for non-trading purpose, are stated at fair value at the balance sheet date. Changes in fair value of individual investments are credited or debited to the investment revaluation reserve until the investments are sold or otherwise disposed of or until the investments are determined to be impaired. Upon disposal, the cumulative gain or loss, representing the difference between the net disposal proceeds and the carrying amount of the relevant investments, together with any surplus/deficit transferred from the investment revaluation reserve, is dealt with in the profit and loss account. When there is objective evidence that individual investments are impaired, the cumulative loss recorded in the investment revaluation reserve is taken to the profit and loss account.

### (h) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost, calculated on the first-in, first-out basis, comprises materials, direct labour and an appropriate proportion of all production overhead expenditure. Net realisable value is determined on the basis of anticipated sales proceeds less estimated selling expenses.

## 1 主要會計政策(續)

(i) 應收賬款 應收賬款按呆賬情況計提撥備。 資產負債表內的應收賬款乃扣除 有關撥備後列賬。

# (j) 資產減值 資產於事件發生或情況變動顯示 或許未能收回該等資產其中一項 之賬面值時,則會進行減值檢 討。倘資產之賬面值超逾可收回 數額,則將相等於資產損益更加收回 數額,則將相等於資產損益表為 減值虧損。可收個數額之差回數額沾資產之 淨售價與使用價值之較高產時所 得數額減出售成本,而使用可使 用年期終止時出售而預期所得之 估計未來現金流量之現值。

倘有跡象顯示資產不再出現減值 虧損或減值虧損已減少,則會將 資產於過往年度確認之減值虧損 撥回計入損益表。

## (k) 遞延税項 遞延税項乃利用負債法就資產與 負債之税基與他們在賬目之賬面 值兩者之短暫時差作全數撥備。 於結算日所制訂或大致制訂之税 率用以釐定遞延税項。

遞延税項資產乃就大有可能將未 來應課税溢利與可動用之短暫時 差抵銷而確認。

遞延税項會就有關在附屬公司之 投資所產生之短暫時差而撥備, 但假若可以控制短暫時差撥回之 時間,並大有可能在可預見未來 不會撥回該短暫時差則除外。

## PRINCIPAL ACCOUNTING POLICIES (Cont'd)

## (i) Accounts receivable

1

Provision is made against accounts receivable to the extent they are considered to be doubtful. Accounts receivable in the balance sheet are stated net of such provision.

## (j) Impairment of assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of one of these asset may not be recoverable. Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss representing the difference between the carrying amount and the recoverable amount of an asset is recognised in the profit and loss account. The recoverable amount is the higher of an asset's net selling price and value in use. The net selling price is the amount obtainable from the sale of an asset in an arm's length transaction less the cost of disposal, while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life.

Reversal of an impairment loss of an asset recognised in prior years is recorded when there is an indication that the impairment loss recognised for the asset no longer exists or has decreased. The reversal is recorded in the profit and loss account.

## (k) Deferred taxation

Deferred taxation is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the accounts. Taxation rates enacted or substantively enacted by the balance sheet date are used to determine deferred taxation.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred taxation is provided on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

## 1 主要會計政策(續)

(I) 撥備

(m) 或然負債及或然資產 或然負債乃指因過往事件而可能 產生之負債,或然負債存在與否 僅由出現或並無出現一項不可能 事件。或然負債項項明或並無出現一項 本集團未能全力控制之不可明可明 本集團未能全力控制之不可明可 基本集件而決定。或然負債予確確認 現有債務,有關債務一不可能需要經 原因為不大可能需要經資靠地已 於賬目附註中作出披露」因此時 說出之可能性出現變動因,其時或 然負債將確認為撥備。

(n) 收入確認 收入於交易結果得以可靠地衡量 而該交易的經濟利益大有可能流 入本集團時確認。收入按以下基 準確認:

# PRINCIPAL ACCOUNTING POLICIES (Cont'd)

## (I) Provisions

1

Provisions are recognised when the Group has a present obligation, legal or constructive, as a result of past events and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed regularly and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount of a provision is the present value of the expenditure expected to be required to settle the obligation. Where the Group expects a provision to be reimbursed, the reimbursement is recognised as a separate asset only when the reimbursement is virtually certain.

## (m) Contingent liabilities and contingent assets

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably. A contingent liability is not recognised but is disclosed in the notes to the accounts. When a change in the probability of an outflow occurs so that outflow is probable, they will then be recognised as a provision.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the Group. Contingent assets are not recognised but are disclosed in the notes to the accounts when an inflow of economic benefits is probable. When inflow is virtually certain, an asset is recognised.

## (n) Revenue recognition

Revenue is recognised when the outcome of a transaction can be measured reliably and when it is probable that the economic benefits associated with the transaction will flow to the Group. Revenue is recognised on the following bases:

# 1 主要會計政策(續)

(n) 收入確認(續) (i) 營業收入 銷售貨品收入於風險及擁有 權移交時確認,通常亦即為 貨品付運往客戶和所有權轉

讓時。

- (ii) 採購及網上鋼材貿易服務之 佣金 採購及網上鋼材貿易服務之 佣金於提供服務時確認。
- (iii) 股息收入 股息收入乃於確定有權收取 股息支付時予以確認。
- (iv) 利息收入 利息收入以未償還本金按適 用息率以時間比例作基準予 以確認。

於付運貨品及提供服務前向客戶 預收之款項均列作預收款項入 賬。

- (o) 員工福利
  - (i) 僱員應享假期 僱員的應享年假及長期服務 假乃於應計予僱員時確認。 僱員因提供服務產生的應享 年假及長期服務假乃按截至 資產負債表結算日的年假及 長期服務假估計負債計算撥 備。僱員應享病假及分娩假 期僅於支取時才確認。
  - (ii) 退休金責任 本集團向界定供款退休金計 劃作出的供款乃於產生時列 作支出。
- (p) 借貸成本 需以長時間準備作計劃用途或出 售之資產收購、建造或生產直接 應計之借貸成本撥為該資產之部 份成本。所有其他借貸成本乃於 其產生之期間於損益表扣除。

## 1 PRINCIPAL ACCOUNTING POLICIES (Cont'd)

(n) Revenue recognition (Cont'd)

## (i) Sales revenue

Revenue from sales of goods is recognised on the transfer of risks and rewards of ownership, which generally coincides with the time when the goods are delivered to customers and title has passed.

(ii) Commission from procurement and online steel trading services

Commission from procurement and online steel trading services is recognised when the services are rendered.

## (iii) Dividend income

Dividend income is recognised when the right to receive payment is established.

## (iv) Interest income

Interest income is recognised on a time proportion basis, taking into account the principal amounts outstanding and the interest rates applicable.

Advance payments received from customers prior to delivery of goods and provision of services are recorded as receipts in advance.

## (o) Employee benefits

## (i) Employee leave entitlements

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the balance sheet date. Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

## (ii) Pension obligations

The Group's contributions to defined contribution retirement schemes are expensed as incurred.

## (p) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. All other borrowing costs are charged to the profit and loss account in the period in which they are incurred.

## 1 主要會計政策(續)

# (q) 營業租約

凡資產擁有權之絕大部份風險及 回報仍屬出租公司之租約均列為 營業租約。營業租約之支出均於 有關租約年期以直線法自損益表 中扣除。

(r) 外幣換算 本集團屬下個別公司之賬目及記 錄乃以本身營運所在地之主要貨幣(「功能貨幣」)為單位。在個別 公司之賬目中,於本年度以其他 貨幣進行之交易乃按個別功能貨 幣於交易時之適用滙率滙兑,以 其他貨幣為單位之貨幣資產及負 債乃按功能貨幣於資產負債表結 算日之適用滙率滙兑。滙兑盈虧 均於個別公司之損益表內處理。

### (s) 分類資料

根據本集團的內部財務報告,本 集團決定以業務分類作為主要申 報格式,而地區分類則為次要申 報格式。

未分配成本指企業支出。分類資 產主要包括固定資產、存貨、應 收賬款及其他經營資產,而分類 負債,資本支出包括添置固定資 產、網站開發成本及短期/長期 投資。

## PRINCIPAL ACCOUNTING POLICIES (Cont'd)

## (q) Operating leases

1

Leases where substantially all the risks and rewards of ownership of assets remain with the leasing company are accounted for as operating leases. Payments made under operating leases are charged to the profit and loss account on a straight-line basis over the period of the relevant leases.

## (r) Foreign currency translation

Individual companies within the Group maintain their books and records in the primary currencies of their respective operations ("functional currencies"). In the accounts of the individual companies, transactions in other currencies during the year are translated into the functional currencies at the applicable rates of exchange prevailing at the time of the transactions; monetary assets and liabilities denominated in other currencies are translated into the respective functional currencies at the applicable rates of exchange in effect at the balance sheet date. Exchange gains or losses are dealt with in the profit and loss account of the individual companies.

The Group prepares consolidated accounts in Hong Kong dollars. For the purpose of consolidation, all assets and liabilities of subsidiaries with functional currencies other than Hong Kong dollars are translated into Hong Kong dollars at the applicable rates of exchange in effect at the balance sheet date; all income and expense items are translated at the applicable average exchange rates during the year. Exchange differences arising from such translation are dealt with as movements of cumulative foreign currency translation adjustments.

## (s) Segment reporting

In accordance with the Group's internal financial reporting, the Group has determined that business segments be presented as the primary reporting format and geographical segments as the secondary reporting format.

Unallocated costs represent corporate expenses. Segment assets consist primarily of all of fixed assets, inventories, receivables and other operating assets. Segment liabilities consist primarily of all of the Group's operating liabilities. Capital expenditure comprises additions to fixed assets, website development costs and short-term/long-term investments.

## 1 主要會計政策(續)

- (s) 分類資料(續) 就地區分類申報而言,營業額乃 根據貨品付運之目的地及提供服 務之地點而釐定。總資產及資本 支出,以有關資產所在地分類。
- (t) 現金及現金等值 現金及現金等值按成本值於資產 負債表列賬。就現金流量表而 言,現金及現金等值包括手頭現 金、存於銀行之通知存款、現金 投資(到期日為投資日期起計三個 月或以內)及銀行透支。
- 2 與關連人士之交易 關連人士乃指其中一方可直接或間接控 制另一方或對另一方之財務及營運決策 行使重大影響力。受共同控制或受共同 重大影響之人士亦被視為關連人士。
  - (a) 於截至二零零四年三月三十一日 止年度內,本集團由一所關連公 司一萬順昌行有限公司(「萬順昌 行」) 購買存貨約155,716,000港元 (二零零三年:287,413,000港 元),並於二零零四年三月三十一 日向萬順昌行應付餘額約 205,611,000港元(二零零三年: 210,202,000港元),其中過期結 欠約198,417,000港元(二零零三 年:197,853,000港元)。萬順昌 行已授予本集團正常信貸期而無 須對過期結欠作即時償還,但該 等結欠須按商業借貸利率繳付利 息。

## PRINCIPAL ACCOUNTING POLICIES (Cont'd)

(s) Segment reporting (Cont'd)

1

In respect of geographical segment reporting, turnover is based on the destination of delivery of goods or the location for the provision of services. Total assets and capital expenditure are classified where the assets are located.

## (t) Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of the cash flow statement, cash and cash equivalents comprise cash on hand, deposits held at call with banks, cash investments with a maturity of three months or less from date of investment and bank overdrafts.

## 2 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

(a) The Group purchased inventories of approximately HK\$155,716,000 (2003: HK\$287,413,000) from Van Shung Chong Hong Limited ("VSCHL"), a related company, during the year ended 31st March 2004, and had an outstanding payable to VSCHL of approximately HK\$205,611,000 as at 31st March 2004 (2003: HK\$210,202,000) of which approximately HK\$198,417,000 (2003: HK\$197,853,000) was overdue. VSCHL has granted to the Group a normal credit period and has agreed not to demand repayment of overdue balances but charges interest on such balances based on commercial lending rates.

## 2 與關連人士之交易(續)

(b) 與關連人士之重大交易詳情如 下:

## 2 **RELATED PARTY TRANSACTIONS** (Cont'd)

(b) Details of significant transactions with related parties were:

關連人士名稱/ 交易性質	Name of related party/ Nature of transaction	二零零四年 2004 <i>千港元</i> HK\$′000	二零零三年 2003 <i>千港元</i> HK\$'000
萬順昌行有限公司(i) — 由本集團作出之購貨 <i>(見附註2(a))</i> — 由本集團取得之 採購服務佣金	Van Shung Chong Hong Limited (i) — Purchases made by the Group (see Note 2(a)) — Commission from procurement services	155,716	287,413
	earned by the Group	1,894	1,552
一向本集團收取之利息 (見附註2(a))	<ul> <li>Interest charged to the Group (see Note 2(a))</li> </ul>	5,672	4,616
一 向本集團收取之行政費用	<ul> <li>Administrative fees charged to the Group</li> </ul>	360	360
祖盛企業有限公司(i) 一向本集團收取之租金費用	CFY Enterprises Limited <i>(i)</i> — Rental expense charged	100	600
	to the Group	198	600

### Note:

萬順昌行有限公司及祖盛企業有 (i)
 限公司乃由本公司主要股東Van
 Shung Chong (B.V.I.) Limited全資
 擁有。

(c) 附註2(b)所述交易產生之應付關連 公司款項均已列作應付賬款。有 關結餘詳情如下:

附註:

(i)

 Van Shung Chong Hong Limited and CFY Enterprises Limited are wholly-owned by Van Shung Chong (B.V.I.) Limited, a substantial shareholder of the Company.

(c) The amount due to related companies arising from transactions described in Note 2(b) were included in accounts payable. Details of such balances are as follows:

關連公司名稱	Name of related company	二零零四年 2004 <i>千港元</i> <i>HK\$'000</i>	二零零三年 2003 <i>千港元</i> <i>HK\$'000</i>
萬順昌行有限公司(i)	Van Shung Chong Hong Limited (i)	205,611	210,202
附註:	Note:		
(1)   结龄为無折捆,須按正受信貸條	(i) The halance is unseen	rod ronavable with	vin ordinary crodit

 結餘為無抵押,須按正常信貸條
 (i) The balance is unsecured, repayable within ordinary credit 款及逾期結餘須按商業借貸利率
 繳付利息。
 (ii) The balance is unsecured, repayable within ordinary credit term and bore interest at commercial lending rates for overdue balances. 3 營業額及收入 收入按以下確認:

## **3 TURNOVER AND REVENUE**

Revenues recognised are as follows:

		二零零四年 2004 <i>千港元</i> HK\$′000	二零零三年 2003 <i>千港元</i> HK\$'000
營業收入 採購及網上鋼材貿易服務佣金	Sales revenue Commission from procurement and online steel trading services	1,416,236 13,207	799,970 11,172
	online steel trading services	15,207	11,172
總營業額	Total turnover	1,429,443	811,142
股息收入 利息收入	Dividend income Interest income	421 657	311 1,059
		1,078	1,370
總收入	Total revenue	1,430,521	812,512

## 4 一項投資減值虧損

於截至二零零四年三月三十一日止年度,本集團考慮到一項長期投資之公平 值下降而確認減值虧損約20,414,000港 元。因此,投資重估儲備之虧絀約 20,414,000港元已被轉移至損益表。

## 4 IMPAIRMENT LOSS OF AN INVESTMENT

During the year ended 31st March 2004, the Group considered the decline in fair value of its long-term investment to be impaired and recognised an impairment loss of approximately HK\$20,414,000. In this connection, the deficit in the investment revaluation reserve of approximately HK\$20,414,000 was transferred to the profit and loss account.

# 5 經營(虧損)/溢利

經營(虧損)/溢利已扣除及計入下列各 項目:

### OPERATING (LOSS)/PROFIT

5

Operating (loss)/profit is determined after charging and crediting the following items:

HK\$'000

2,250

5,672

7,922

HK\$'000

1,668

4,616

6,284

		二零零四年 2004 <i>千港元</i> <i>HK\$'000</i>	二零零三年 2003 <i>千港元</i> HK\$'000
已扣除 —	After charging—		
員工成本(包括董事酬金) (見附註7) 向下列人士就租用物業支付 之營業租約租金: — 一間關連公司(見附註2(b))	Staff costs (including directors' emoluments) <i>(see Note 7)</i> Operating lease rental in respect of premises paid to — a related company	15,232	14,870
— 其他	(see Note 2(b)) — others	198	600
一 <sup>兵他</sup> 固定資產之折舊	— others Depreciation of fixed assets	1,656 1,069	1,052 905
出售固定資產虧損	Loss on disposal of fixed assets	118	120
網站開發成本攤銷	Amortisation of website	892	1 200
呆壞賬撇銷及撥備	development costs Write-off of and provision for bad	892	1,306
	and doubtful debts	439	715
存貨撥備	Provision for inventories	420	3,889
外幣兑換虧損淨額 核數師酬金	Net exchange loss Auditors' remuneration	438	46 438
	Additors remaneration	-50	450
已計入一	After crediting—		
一項投資之股息收入 利息收入	Dividend income from an investment Interest income from	421	311
— 銀行存款	— bank deposits	657	504
— 逾期貿易應收賬款	— overdue trade receivables		555
外幣兑換收益淨額	Net exchange gain	376	
財務費用	6 Finance costs		
		二零零四年	二零零三年
		2004	2003
		千港元	千港元

Interest on bank loans wholly repayable within five years

Interest on amount due to a

related company (see Note 2(b))

須於五年內全數償還
之銀行貸款利息
應付一間關連公司之
利息 ( <i>見附註2(b))</i>

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# 7 員工成本(包括董事酬金)

## 7 STAFF COSTS (INCLUDING DIRECTORS' EMOLUMENTS)

		二零零四年	二零零三年
		2004	2003
		千港元	千港元
		HK\$'000	HK\$'000
薪金及津貼	Salaries and allowance	12,556	14,239
花紅	Bonus	2,376	320
退休金成本 — 界定供款計劃	Pension costs — defined		
(見附註28)	contribution schemes		
	(see Note 28)	300	311
		15,232	14,870

## 8 董事及高級行政人員酬金 (a) 董事酬金

# 8 DIRECTORS' AND SENIOR EXECUTIVES' EMOLUMENTS

(a)	<b>Directors'</b>	emoluments
-----	-------------------	------------

	(,		
		二零零四年 2004 <i>千港元</i> <i>HK\$'000</i>	二零零三年 2003 <i>千港元</i> <i>HK\$'000</i>
非執行董事之董事袍金 執行董事之其他酬金	Fees for non-executive directors Other emoluments for executive directors	35	50
— 薪金及津貼	<ul> <li>— Salaries and allowances</li> </ul>	3,863	3,383
— 酌情花紅(i)	— Discretionary bonuses (i)	1,440	100
— 退休金供款	- Retirement contributions	21	24
		5,359	3,557

### 附註:

 執行董事可享有酌情花紅。在本財政年度萬家樂女士收到的酌情花紅為 1,160,000港元而符氣清先生收到的酌情花紅為280,000港元,此乃參照其對本集團之貢獻及財務表現而釐定。

本年度內,兩位執行董事(姚祖輝先生 及姚潔莉女士)各自放棄之酬金分別為 636,000港元(二零零三年:無)及 560,000港元(二零零三年:無)。本年 度內,本集團並無支付或應支付任何款 項予任何董事以作為加入本集團或離職 之補償。

### Note:

(i) The executive directors were entitled to discretionary bonuses. Ms. Drina C. Yue received HK\$1,160,000 of discretionary bonus while Mr. Desmond Hay Ching Fu received HK\$280,000 of discretionary bonus during the year, which were determined with reference to their contribution and the financial performance of the Group.

During the year, two executive directors, Mr. Andrew Cho Fai Yao and Ms. Miriam Che Li Yao, waived their emoluments of individual amounts HK\$636,000 (2003: Nil) and HK\$560,000 (2003: Nil), respectively. No incentive payment for joining the Group or compensation for loss of office was paid or payable to any director during the year. 董事酬金按董事人數及酬金範圍

#### 董事及高級行政人員酬金 8

(a) 董事酬金(續):

之分析如下:

(續)

#### 8 DIRECTORS' AND SENIOR EXECUTIVES' EMOLUMENTS (Cont'd)

**Directors' emoluments** (Cont'd) (a)

Analysis of directors' emoluments by number of directors and emolument ranges is as follows:

	二零零四年 2004	二零零三年 2003
執行董事 — 無至1,000,000港元 — 1,000,001港元至1,500,000港元 — 1,500,001港元至2,500,000港元 — 2,000,001港元至2,500,000港元 非執行董事 Executive directors — Nil to HK\$1,000,000 — HK\$1,000,001 to HK\$2,000, — HK\$2,000,001 to HK\$2,500, Non-executive directors	000 1	
<ul> <li>— 無至1,000,000港元</li> <li>— Nil to HK\$1,000,000</li> <li>獨立非執行董事</li> <li>Independent non-executive director</li> </ul>		3
— 無至1,000,000港元 —— Nil to HK\$1,000,000	3	2
	11	8

本年度內,執行董事各自收到之酬 金分別約為2,492,000港元(二零零 三年:1,285,000港元)、1,806,000 港元(二零零三年:無)、546,000 港元(二零零三年:1,182,000港元) 及480,000港元(二零零三年: 1,040,000港元)。非執行董事及獨 立非執行董事各自收到之費用分別 約10,000港元(二零零三年: 10,000港元)、10,000港元(二零零 三年:10,000港元)、6,000港元(二 零零三年:無)、4,000港元(二零 零三年:10,000港元)、4,000港元 (二零零三年:10,000港元)、1,000 港元(二零零三年:無)及無(二零 零三年:10,000港元)。

During the year, the executive directors received individual emoluments of approximately HK\$2,492,000 (2003: HK\$1,285,000), HK\$1,806,000 (2003: Nil), HK\$546,000 (2003: HK\$1,182,000) and HK\$480,000 (2003: HK\$1,040,000). The non-executive directors and independent non-executive directors received individual fees of approximately HK\$10,000 (2003: HK\$10,000), HK\$10,000 (2003: HK\$10,000), HK\$6,000 (2003: Nil), HK\$4,000 (2003: HK\$10,000), HK\$4,000 (2003: HK\$10,000), HK\$1,000 (2003: Nil) and Nil (2003: HK\$10,000).

(b) 五名最高薪人士 本集團於本年度內酬金最高之五 位人士包括二位(二零零三年:三 位)董事,彼等之酬金分析已載於 上文附註8(a)之分析内。其餘三位 (二零零三年:二位)人士之已付 /應付酬金如下:

## (b) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year include two (2003: three) directors whose emoluments are reflected in the analysis presented in Note 8(a) above. The emoluments paid/ payable to the remaining three (2003: two) individuals were as follows:

		二零零四年 2004 <i>千港元</i> HK\$′000	二零零三年 2003 <i>千港元</i> <i>HK\$'000</i>
基本薪金及津貼 退休金供款 花紅	Basic salaries and allowances Retirement contributions Bonuses	1,925 36 553	2,194 24 —
		2,514	2,218

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**二零零四年** 二零零三年

2003

2

2

#### 董事及高級行政人員酬金 8

(續)

(b) 五名最高薪人士(續) 酬金按組別分析如下:

#### 8 DIRECTORS' AND SENIOR EXECUTIVES' EMOLUMENTS (Cont'd)

(b) Five highest paid individuals (Cont'd) The emoluments fell within the following band:

		2004	2
無至1,000,000港元 1,000,001港元至1,500,000港元	Nil to HK\$1,000,000 HK\$1,000,001 to HK\$1,500,000	3	
		3	

#### 9 税項

本公司獲豁免繳納百慕達税項直至二零 一六年。

由於本集團於本年度內並無應課税溢 利,故並無就香港利得税作出撥備。

多間於中國內地成立之附屬公司須按税 率15%至33%(二零零三年:15%至 33%) 繳納中國企業所得税。

於綜合損益表中扣除之税項包括:

#### 9 TAXATION

The Company is exempted from taxation in Bermuda until 2016.

No provision for Hong Kong profits tax has been provided as the Group had no assessable profit arising in or derived from Hong Kong during the year.

The subsidiaries established in Mainland China are subject to Mainland China enterprise income tax at rates ranging from 15% to 33% (2003: 15% to 33%).

The amount of taxation charged to the consolidated profit and loss account represents:

本集團及附屬公司— The Company and subsidiaries — Current taxation — Current taxation — A年度 — A年度 — Current year 6,262 1 — 過往數年度之高估撥備 — Overprovisions	
香港利得税Hong Kong profits tax—中國企業所得税Mainland China enterprise income tax一本年度— Current year6,2621	
中國企業所得税 Mainland China enterprise income tax — 本年度 — Current year <b>6,262</b> 1	
enterprise income tax一本年度— Current year6,2621	—
— 本年度 — Current year 6,262 1	
— 過仕數年度之高估撥備 — Overprovisions — Overprovisions — — Overprovisions — — — — — — — — — — — — — — — — — — —	,840
in prior years (890)	—
短暫差異產生及撥回 Deferred taxation relating to the	
之遞延税項 origination and reversal of temporary differences (4,483)	
temporary differences (4,483)	
889 1	.840

## 9 税項(續)

本集團之除税前溢利與按照於香港(本 集團所在地區)之利得税税率計算之理 論金額有所差異及對賬如下:

### **9 TAXATION** (Cont'd)

The taxation on the Group's profit before taxation differs from the theoretical amount that would arise using the profits tax rate of Hong Kong, the home country of the Group, and the reconciliation was as follows:

	二零零四年 2004 <i>千港元</i> HK\$′000	二零零三年 2003 <i>千港元</i> <i>HK\$'000</i>
(Loss)/Profit before taxation	(25,042)	8,464
Calculated at Hong Kong profits tax rate of 17.5% (2003: 16%) Effect of — different tax rates in other	(4,382)	1,354
jurisdictions	146	(682)
<ul> <li>income not subject to taxation</li> <li>expenses not deductible for</li> </ul>		(635)
income tax purposes — deferred tax assets not	3,591	917
recognised	3,031	886
<ul> <li>reversal of previously unrecognised deferred</li> </ul>		
tax assets	(570)	—
— Overprovisions in prior years	(890)	
Taxation charge	889	1,840

### 10 (LOSS)/PROFIT ATTRIBUTABLE TO SHAREHOLDERS

The consolidated (loss)/profit attributable to shareholders included a loss of approximately HK\$14,680,000 (2003: profit of HK\$1,678,000) dealt with in the accounts of the Company.

## 11 (LOSS)/EARNINGS PER SHARE

The calculation of basic loss per share for the year ended 31st March 2004 is based on the consolidated loss attributable to shareholders of approximately HK\$25,711,000 (2003: profit of HK\$6,590,000) and the weighted average of approximately 1,575,814,000 (2003: 1,564,500,000) ordinary shares in issue during the year.

No diluted (loss)/earnings per share is presented as the outstanding warrants and share options were anti-dilutive.

### 除税前(虧損)/溢利

- 按香港利得税税率17.5% (二零零三年:16%)計算 影響
  - 一 其他司法權區不同税率
  - 一無須課税之收入
     一不可扣税之支出
  - 一 未確認之遞延税項資產
  - 一撥回以前未確認之遞延
     税項資產
  - 一過往數年度之高估撥備

扣除之税項

# 10 股東應佔(虧損)/溢利

股東應佔綜合(虧損)/溢利包括撥入本 公司賬目之虧損約14,680,000港元(二 零零三年:溢利1,678,000港元)。

## 11 每股(虧損)/盈利

截至二零零四年三月三十一日止年度之 每股基本虧損乃根據股東應佔綜合虧損 約25,711,000港元(二零零三年:溢利 6,590,000港元)及年內已發行普通股加 權平均數約1,575,814,000股(二零零三 年:1,564,500,000股)計算。

由於尚未行使之認股權證及購股權並無 攤薄作用,故此並無呈列每股攤薄(虧 損)/盈利。

12	<b>固定資產</b> 變動為:		 <b>FIXED ASSETS</b> Movements were:			
				Conso 二零 <sup>5</sup>	<合 lidated 零四年 004	
			租賃物業 裝修及傢俬 Leasehold improvements and furniture <i>千港元</i> HK\$'000	辦公室設備 Office equipment <i>千港元</i> HK\$'000	汽車 Motor vehicles <i>千港元</i> HK\$'000	總額 Total <i>千港元</i> HK\$'000
	成本	Cost				
	年 初 添 置 出 售	Beginning of year Additions Disposals	797 63 (209)	2,744 88 (417)	1,590 870 —	5,131 1,021 (626)
	年終	End of year	651	2,415	2,460	5,526
	累計折舊	Accumulated depreciation				
	年初 本年度折舊 出售	Beginning of year Charge for the year Disposals	351 129 (118)	1,367 507 (248)	183 433 —	1,901 1,069 (366)
	年終	End of year	362	1,626	616	2,604
	賬面淨值	Net book value				
	年終	End of year	289	789	1,844	2,922
	年初	Beginning of year	446	1,377	1,407	3,230

**13 網站開發成本** 變動為:

## **13 WEBSITE DEVELOPMENT COSTS**

Movements were:

		綜合 Consolidated	
		二零零四年 2004 <i>千港元</i> <i>HK\$'000</i>	二零零三年 2003 <i>千港元</i> <i>HK\$'000</i>
成本	Cost		
年初添置	Beginning of year Additions	33,347 17	33,288 59
年終	End of year	33,364	33,347
累計攤銷及減值	Accumulated amortisation and impairment		
年初 本年度攤銷	Beginning of year Amortisation for the year	32,429 892	31,123 1,306
年終	End of year	33,321	32,429
賬面淨值	Net book value		
年終	End of year	43	918
年初	Beginning of year	918	2,165

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## 14 投資

### 14 INVESTMENTS

		綜合 Consolidated			公司 pany
		二零零四年 2004 <i>千港元</i> HK\$'000	二零零三年 2003 <i>千港元</i> HK\$'000	二零零四年 2004 <i>千港元</i> HK\$'000	二零零三年 2003 <i>千港元</i> HK\$'000
長期投資	Long-term investment				
於香港上市 之股份(i) 成本 公平值之改變	Listed shares in Hong Kong <i>(i)</i> At cost Change in fair value	22,550 (20,414)	22,550 (21,865)	22,550 (20,414)	22,550 (21,865)
市場報價	At quoted market value	2,136	685	2,136	685
短期投資	Short-term investment				
非上市股份 <i>(ii)</i> 成本 累計減值虧損	Unlisted investments <i>(ii)</i> At cost Accumulated	25,925	25,925	_	_
	impairment loss	(2,525)	(2,525)	—	
		23,400	23,400	_	_

## 附註:

- (i) 投資之上市股份指投資於光亞科技有限 公司,該公司於開曼群島及其股份在香 港聯合交易所有限公司創業板上市。光 亞科技有限公司主要從事提供有線電 視、寬頻互聯網及網絡服務、移動電話 網絡服務。資訊科技整合及解決服務及 零售服務。
- 非上市股份之投資指於Stemcor Holdings (ii) Limited(「Stemcor」)約3.5%股本權益。 Stemcor乃於英國註冊成立之公司,主要 業務為買賣鋼材產品,以及向鋼材及金 屬業參與者提供專業服務。本集團持有 一項認沽期權,據此本集團可要求 Stemcor以 23,400,000港元(相等於 3,000,000美元) 購回本集團已認購之所 有3.5%Stemcor股本權益。本集團可於 當Stemcor不時之管理賬目所示之股東資 金少於15,000,000英鎊之日期或二零零 年四月三十日(以較早者為準)及不遲 於二零零三年十月三十一日行使該項認 沽期權。根據二零零三年十二月十七 日,Stemcor及本集團之間之一份補充協議,行使期已延長一年至二零零四年十 月三十一日。於二零零四年五月十三 日,本集團已行使該期權,因此Stemcor 已開立一張金額為23,400,000港元(相等 於3,000,000美元)之九個月函付期票予 本集團。

#### Notes:

- Investment in listed shares represents investment in shares in AcrossAsia Multimedia Limited, a company incorporated in the Cayman Islands and whose shares are listed on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited. AcrossAsia Multimedia Limited is principally engaged in the provision of cable television, broadband internet and network services, mobile network services, information technology integration and solution services and retail services.
- (ii) Investment in unlisted shares represents a 3.5% equity interest in Stemcor Holdings Limited ("Stemcor"), a company incorporated in the United Kingdom, which is principally engaged in the trading of steel products and the provision of specialist services to the steel and metals industries. The Group holds a put option under which it may require Stemcor to repurchase all of the Group's 3.5% equity interest in Stemcor for HK\$23,400,000 (equivalent of US\$3,000,000). Such put option is exercisable by the Group no earlier than the date on which the amount of shareholders' equity of Stemcor falls below £15,000,000 as shown in the management accounts of Stemcor from time to time or 30th April 2002, whichever is earlier, and no later than 31st October 2003. Pursuant to a supplementary agreement dated 17th December 2003 between Stemcor and the Group, the exercise period was extended for one year to 31st October 2004. On 13th May 2004, the Group exercised such put option and, in this connection, Stemcor issued to the Group a nine-month promissory note amounting to HK\$23,400,000 (equivalent of US\$3,000,000).

# 15 於附屬公司之投資

## 15 INVESTMENT IN SUBSIDIARIES

		本公司 Company	
		二零零四年 2004 <i>千港元</i> HK\$′000	二零零三年 2003 <i>千港元</i> HK\$'000
非上市股份,按成本值 應收附屬公司款項 應付附屬公司款項	Unlisted shares, at cost Due from subsidiaries Due to subsidiaries	3,500 130,132 —	3,500 139,754 (3,907)
<i>減</i> :累計減值虧損	Less: Accumulated impairment losses	133,632 (133,631)	139,347 (139,346)
		1	1

應收附屬公司款項為無抵押,免息及直 至附屬公司財政能力許可時方須償還。 應付附屬公司款項為無抵押,免息及無 既定還款條款。

於二零零四年三月三十一日主要附屬公 司之詳情如下: The amounts due from subsidiaries are unsecured, non-interest bearing and not repayable until the subsidiaries are financially capable to do so. The amounts due to subsidiaries are unsecured, non-interest bearing and without pre-determined repayment terms.

Details of the principal subsidiaries as at 31st March 2004 were:

名稱 Name	註冊成立 及經營地點 Place of incorporation and operations	已發行及 繳足股本 Issued and fully paid share capital	本集團應佔之 股本權益 百分比 <i>(i)</i> Percentage of equity attributable to the Group <i>(i)</i>	主要業務 Principal activities
Business Across Business Asia Holdings (B.V.I.) Limited	英屬處女群島 British Virgin Islands	1美元 US\$1	100%	投資控股 Investment holding
重慶亞鋼網工貿有限公司(ii) Chongqing iSteelAsia Trading Company Limited (ii)	中國內地 Mainland China	60,000美元 US\$60,000	100%	鋼材貿易 Trading of steel
i-AsiaB2B Group Limited (i)	英屬處女群島 British Virgin Islands	1美元 US\$1	100%	投資控股 Investment holding

15	於附屬公司之投資 (續)	15 IN	VESTMENT IN SUBSI	<b>DIARIES</b> (Cont'd) 本集團應佔之 股本權益	
	名稱 Name	註冊成立 及經營地點 Place of incorporation and operations	已發行及 繳足股本 Issued and fully paid share capital	百分比(i) Percentage of equity attributable to the Group (i)	主要業務 Principal activities
	亞鋼 (中國) 投資有限公司 ISA (China) Investment Limited	英屬處女群島 British Virgin Islands	1美元 US\$1	100%	投資控股 Investment holding
	ISA Group Holdings Limited	英屬處女群島 British Virgin Islands	10,000美元 US\$10,000	100%	投資控股 Investment holding
	iSteel Holdings (B.V.I.) Limited	英屬處女群島 British Virgin Islands	1美元 US\$1	100%	投資控股 Investment holding
	亞洲鋼鐵電子交易所 (香港)有限公司 iSteelAsia (Hong Kong) Limited	香港 Hong Kong	2港元 HK\$2	100%	經營電子商貿縱向 入門網站以進行 網上鋼材貿易 Operation of an e-commerce vertical portal business for online steel trading
	iSteelAsia Limited	英屬處女群島 British Virgin Islands	10美元 US\$10	100%	經營電子商貿縱向 入門網站以進行 網上鋼材貿易 Operation of an e-commerce vertical portal business for online steel trading
	亞鋼物流管理澳門離岸 商業服務有限公司 iSteelAsia Logistics Macao Commercial Offshore Company Limited	澳門 Macau	100,000澳門幣 MOP100,000	100%	鋼材貿易 Trading of steel
	廣州市亞鋼貿易有限公司(ii) iSteelAsia (South China) Company Limited (ii)	中國內地 Mainland China	200,000美元 US\$200,000	100%	鋼材貿易 Trading of steel
	iSteelAsia (Stemcor) Holdings Limited	英屬處女群島 British Virgin Islands	1美元 US\$1	100%	投資控股 Investment holding
	MetalAsia Holdings Limited	英屬處女群島 British Virgin Islands	2,000美元 US\$2,000	100%	投資控股 Investment holding

15 於附屬公司之投資(續)

# **15 INVESTMENT IN SUBSIDIARIES** (Cont'd)

名稱 Name	註冊成立 及經營地點 Place of incorporation and operations		已發行及 繳足股本 Issued and fully paid share capital	本集團應佔之 股本權益 百分比 <i>(i)</i> Percentage of equity attributable to the Group <i>(i)</i>	主要業務 Principal activities
金屬物流管理有限公司 Metal Logistics Company Limited	香港 Hong Kong		4港元 HK\$4	100%	鋼材貿易及 提供採購服務 Trading of steel and provision of procurement services
亞網鋼國際貿易(上海) 有限公司(ii) Shanghai iSteelAsia International Limited (ii)	中國內地 Mainland China		200,000美元 US\$200,000	100%	鋼材貿易 Trading of steel
深圳亞鋼工貿有限公司(ii) Shenzhen iSteelAsia Trading Company Limited (ii)	中國內地 Mainland China		2,000,000港元 HK\$2,000,000	100%	鋼材貿易 Trading of steel
天津港保税區亞鋼 國際貿易有限公司 <i>(ii)</i> Tianjin iSteelAsia International Limited <i>(ii)</i>	中國內地 Mainland China		200,000美元 US\$200,000	100%	鋼材貿易 Trading of steel
亞鋼網有限公司 Ya Gang Wang Co. Limited	英屬處女群島 British Virgin Island		1美元 US\$1	100%	投資控股 Investment holding
宇太鋼鐵電子(上海) 有限公司 <i>(ii)</i> Yu Tai Steel (Shanghai) Co. Ltd. <i>(ii)</i>	中國內地 Mainland China		200,000美元 US\$200,000	100%	鋼材貿易 Trading of steel
北京亞鋼科貿有限公司 (iii)	中國內地 Mainland China		4,000,000人民幣 RMB4,000,000	100%	鋼材貿易 Trading of steel
天津市環緯商貿有限公司 (iii)	中國內地 Mainland China		1,000,000人民幣 RMB1,000,000	80%	鋼材貿易 Trading of steel
附註:		Note	es:		
<ul> <li>(i) i-AsiaB2B Group Limited之股份由本公司 直接持有,其他附屬公司之股份則間接 持有。</li> </ul>		(i)	The shares of i-AsiaB2B Group Limited are held directly by the Company. The shares of the other subsidiaries are held indirectly.		
(ii) 此等乃於中國內地成立之外資企業,經 營期為十至五十年直至二零一一年到二 零五二年。		(ii)	These are wholly foreign owned enterprises established in Mainland China to operate for periods ranging from 10 to 50 years up to 2011 to 2052.		
(iii) 此等乃於中國內地成立之有 營期為十至二十年直至二零 零二一年。	「限公司,經 ≅——年到二	(iii)	These are limited liability companies established in Mainland China to operate for periods ranging from 10 to 20 years up to 2011 to 2021.		

15 於附屬公司之投資(續) 上述概要列出主要影響本集團之業績或 組成本集團資產淨值之大部份主要附屬 公司。本公司之董事及本集團之管理層 認為提供其他附屬公司之詳情將使篇幅 调於冗長。

> 截至二零零四年三月三十一日止年度內 之任何時間內,附屬公司概無任何已發 行之借貸資本。

## 16 存貨

存貨包括作貿易用途之板材產品。於二 零零四年三月三十一日,約7,329,000 港元(二零零三年:67,209,000港元)之 存貨以可變現淨值列賬。

若干存貨為信託收據銀行貸款持有(見 附註31)。

## 17 應收賬款及票據

本集團之銷售一般是在收妥貨款後發 運,除了個別客戶被本集團授予介乎 30日至90日的信貸期不等。應收賬款 及票據的賬齡分析如下:

## **15 INVESTMENT IN SUBSIDIARIES** (Cont'd)

The above summary lists the principal subsidiaries which principally affected the results or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the Company's Directors and the Group's management, result in particulars of excessive length.

None of the subsidiaries had any loan capital in issue at any time during the year ended 31st March 2004.

## **16 INVENTORIES**

Inventories consisted of rolled flat steel products for trading purposes. As at 31st March 2004, inventories of approximately HK\$7,329,000 (2003: HK\$67,209,000) were stated at net realisable value.

Certain inventories were held under trust receipts bank loans (see Note 31).

## 17 ACCOUNTS AND BILLS RECEIVABLE

The Group generally requires sales to be settled by cash upon delivery, with some limited cases granting a credit period of not more than 30 to 90 days. Ageing analysis of accounts and bills receivable was as follows:

			綜合 Consolidated	
		二零零四年		
		<b>2004</b> <i>千港元</i>	2003 <i>千港元</i>	
		HK\$'000	HK\$'000	
0至90日	0 to 90 days	29,869	35,393	
91日至180日	91 to 180 days	1,376	1,883	
181日至270日	181 to 270 days	497	—	
271至365日	271 to 365 days	-	222	
超過365日	Over 365 days	2	284	
		31,744	37,782	
<i>減:</i> 呆壞賬撥備	Less: Provision for bad and doubtful receivables	(551)	(357)	
		31,193	37,425	

## 18 現金及銀行存款

於二零零四年三月三十一日,作為本集 團銀行信貸抵押品之本集團及本公司之 銀行存款分別約34,439,000港元(二零 零三年:無)及13,645,000港元(二零零 三年:無)(見附註31)。

於二零零四年三月三十一日,本集團之 現金及銀行存款約42,448,000港元(二 零零三年:18,960,000港元)為中國人 民幣,該貨幣不能在國際市場自由兑換 之貨幣,其滙率由中國人民銀行釐定。

# 19 短期銀行借貸

### **18 CASH AND BANK DEPOSITS**

As at 31st March 2004, bank deposits of the Group and the Company of approximately HK\$34,439,000 (2003: Nil) and HK\$13,645,000 (2003: Nil), respectively, were pledged as collateral for the Group's banking facilities respectively (see Note 31).

As at 31st March 2004, cash and bank deposits of approximately HK\$42,448,000 (2003: HK\$18,960,000) were denominated in Chinese Renminbi, which is not a freely convertible currency in the international market and its exchange rate is determined by the People's Bank of China.

## **19 SHORT-TERM BANK BORROWINGS**

		綜合		
		Conso	lidated	
		二零零四年	二零零三年	
		2004	2003	
		千港元	千港元	
		HK\$'000	HK\$'000	
信託收據銀行貸款	Trust receipts bank loans	26,856	38,187	
短期銀行貸款	Short-term bank loans	24,570	18,947	
		51,426	57,134	

Renminbi.

本集團銀行融資詳情已載列於附註 31。 Details of the Group's banking facilities are set out in Note 31.

All of the short-term bank loans were denominated in Chinese

所有短期銀行貸款均以中國人民幣計 算。

## 20 應付賬款及票據

應付賬款及票據之賬齡分析如下:

### 20 ACCOUNTS AND BILLS PAYABLE

Ageing analysis of accounts and bills payable was as follows:

			綜合 Consolidated	
		二零零四年	二零零三年	
		2004	2003	
		千港元	千港元	
		HK\$'000	HK\$'000	
0至90日	0 to 90 days	86,032	126,888	
91至180日	91 to 180 days	36,927	67,157	
181至270日	181 to 270 days	56,354	37,958	
271至365日	271 to 365 days	61,534		
1至2年	1 to 2 years	43,598		
		284,445	232,003	

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21 遞延税項

遞延税項乃利用負債法按主要税率 17.5%(二零零三年:16%)之負債法就 短暫時差作全數撥備。	Deferred taxation are calculated in full on temporary differences under the liability method using a principal taxation rate of 17.5% (2003: 16%).
遞延税項資產(主要來自累計税項虧損) 之變動如下:	The movement on the deferred tax assets, arising primarily from cumulative tax losses, is as follows:
	<b>綜合</b> Consolidated <i>千港元</i> HK\$′000
於二零零二年及二零零三年四月一日 於損益表計入之遞延税項	At 1st April 2002 and 2003 — Deferred taxation credited to profit and loss
	account 4,483

At 31st March 2004

21 DEFERRED TAXATION

於二零零四年三月三十一日

於二零零四年三月三十一日,本集團有 未撥備之遞延税項資產約15,679,000港 元(二零零三年:12,071,000港元),主 要來自累計税項虧損(須受有關税務機 構同意)之税項影響,該金額可以無限 期結轉後期。

於二零零四年三月三十一日並無結餘抵 銷遞延税項資產(二零零三年:無) As at 31st March 2004, the Group had an unprovided deferred tax assets of approximately HK\$15,679,000 (2003: HK\$12,071,000), primarily representing the tax effect of cumulative tax losses (subject to agreement by relevant tax authorities) which can be carried forward indefinitely.

4,483

As at 31st March 2004, there was no offsetting of balances against the deferred tax assets (2003: Nil).

22	<b>股本</b> 變動為:			<b>RE CAPITAL</b> vements were:			
				二零零	四年	二零零	
				<b>200</b> 4 股份數目	↓ 面值	200. 股份數目	3 面值
				Number of shares	画 回 Nominal value	Number of shares	Nominal value
				千 <i>股</i> <b>′000</b>	<i>千港元</i> HK\$′000	千股 ′000	千港元 HK\$'000
	法定(每股面值 0.10港元 之普通股)	Authorised (Ordinary shares of HK\$0.10 each)		4,000,000	400,000	4,000,000	400,000
	已發行及繳足 (每股面值0.10 港元之普通股):	lssued and fully paid (Ordinary shares of HK\$0.10 each):					
	年初 因行使認股權證	Beginning of year Issue of shares upon		1,564,503	156,450	1,564,500	156,450
	而發行股份 <i>(附註23)</i> 因償還欠款而	exercise of warrants (Note 23) Issue of shares for		681	68	3	—
	發行股份(i)	settlement of payable <i>(i)</i>	_	31,200	3,120		
	年終	End of year		1,596,384	159,638	1,564,503	156,450
	附註:		Note	:			
	<ul> <li>(i) 於二零零三年十月, 港元發行31,200,000</li> <li>Equity, L.P. ("AFAC")</li> <li>欠付麥 肯 錫 公 司 (「 3,120,000港元(相等 未償還款項。AFAC及 集團之成員。</li> </ul>	<ul> <li>股普通股予AFAC,</li> <li>・用以繳清本集團</li> <li>・麥肯錫」)為數約</li> <li>於400,000美元)之</li> </ul>	(i)	In October 2003, 3 Equity, L.P. ("AFAG approximately HK\$ by the Group to Mo HK"). Both AFAC a Group.	C") at HK\$0.1 3,120,000 (eq cKinsey & Com	0 each to settle a uivalent of US\$400 pany, Inc. Hong Kor	an amount of 1,000) payable ng ("McKinsey
23	<b>認股權證</b> 變動為:	23.		RRANTS vements were:			
					Nu	認股權證數目 umber of warra	nts
	發行日期 Date of issue	行使期 Exercise period		每股行使價 Subscription price per share 港元 HK\$	年者 Beginnin of yea <i>千代</i>	g 行使 Ir Exercised I 份 千份	<b>年終</b> End of year 千份 ′000

二零零二年五月二十三日 二零零二年六月十八 23rd May 2002

二零零二年六月十八日至				
二零零五年六月十七日				
18th June 2002 to				
17th June 2005	0.10	312,897	(681)	312,216

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## 23 認股權證(續)

於二零零二年五月二十三日,本公司無 償發行約312,900,000份認股權證給予 其股東,基準為每持有每五股普通股將 獲發一份認股權證。每份認股權證將賦 予其持有人權利,可按每股0.10港元 (可予調整)以現金認購一股價值0.10港 元之普通股,並可於二零零二年六月十 八日至二零零四年三月三十一日止年度 內,681,000份認股權證(二零零三 年:3,000份認股權證)已獲行使以認購 本公司681,000股股份(二零零三年: 3,000股股份),代價約為68,000港元 (二零零三年:300港元)。

## 24 購股權

根據本公司之購股權計劃(「新計 劃」),本公司可授予本集團之任何僱 員、代理人、顧問或代表(包括任何執 行董事及非執行董事)以認購本公司之 股份,而不得超過不時已發行本公司之 股份面值之30%(行使購股權所發行股 份除外)。行使價將由本公司之董事會 釐定及最少將按以下列中最高者為準; (i)本公司之股份於提出授予購股權當日 香港聯合交易所有限公司所列之收市 價;(ii)本公司之股份於緊接提出授予購 股權日期前五個交易日在香港聯合交易 所有限公司所列之平均收市價;及(iii) 本公司之股份面值每股0.10港元。新計 劃已被採納以取替舊計劃,而所有舊計 劃授予之購股權仍可按舊有條款行使。

## 23 WARRANTS (Cont'd)

On 23rd May 2002, the Company issued approximately 312,900,000 warrants to its shareholders on the basis of one warrant for every five ordinary shares of the Company at no charge. The warrants entitle the holders to subscribe in cash for ordinary shares of HK\$0.10 each in the Company at a subscription price of HK\$0.10 each (subject to adjustment) and are exercisable between 18th June 2002 to 17th June 2005. During the year ended 31st March 2004, 681,000 warrants (2003: 3,000) were exercised to subscribe for 681,000 shares (2003: 3,000) of the Company at a consideration of approximately HK\$68,000 (2003: HK\$300).

## 24 SHARE OPTIONS

The Company has a share option scheme ("the New Scheme") under which it may grant options to any person being an employee, agent, consultant or representative (including executive directors and non-executive directors) of the Group to subscribe for shares in the Company, subject to a maximum of 30% of the nominal value of the issued share capital of the Company from time to time, excluding for this purpose shares issued on the exercise of options. The exercise price will be determined by the Company's Board of Directors and shall be the highest of (i) the closing price of the Company's shares quoted on The Stock Exchange of Hong Kong Limited on the date of grant of the options; (ii) the average closing prices of the Company's shares quoted on The Stock Exchange of Hong Kong Limited on the five trading days immediately preceding the date of grant of the options; and (iii) the nominal value of the Company's shares of HK\$0.10 each. The New Scheme was adopted to replace the old scheme, with all options granted under the old scheme continue to be exercisable in accordance with the old terms.

**24 購股權**(續) 購股權變動如下:

## **24 SHARE OPTIONS** (Cont'd)

Movements of share options were:

			購股權數目 Number of share options		
授予日期 Date of grant	行使期 Exercise period	每股行使價 Subscription price per share 港元 HK\$	年初 Beginning of year 千份 ′000	失效 Lapsed En <i>千份</i> ′000	<b>年終</b> d of year <i>千份</i> ′000
二零零零年七月三日 3rd July 2000	二零零二年十月一日至 二零一零年四月十二日 1st October 2002 to 12th April 2010	0.360	20,850	(1,000)	19,850
二零零零年十一月七日 7th November 2000	二零零二年十一月八日至 二零一零年四月十二日 8th November 2002 to 12th April 2010	0.485	71,150	(15,750)	55,400
			92,000	(16,750)	75,250

## 25 儲備

## 25 RESERVES

•	641 HAI		25 RESERVES 综合 Consolidated 累計外幣 滙兑調整						
			股份溢價 Share premium <i>千港元</i> HK\$'000	資本儲備 Capital reserve 千港元 HK\$'000	投資重估儲備 Investment revaluation reserve 千港元 HK\$'000	Cumulative foreign currency translation adjustments 千港元 HK\$'000	累計虧損 Accumulated losses 千港元 HK\$'000	<b>總額</b> <b>Total</b> 千港元 HK\$'000	
	於二零零二年四月一日	As at 1st April 2002	11,099	2,700	(18,552)	145	(141,776)	(146,384)	
	股東應佔溢利 一項長期投資公平值 變動 滙兑調整	Profit attributable to shareholders Change in fair value of a long-term investment Translation adjustments			(3,313) 		6,590 	6,590 (3,313) 8	
	於 股 項援 零三十 一 因 一 因 要 一 因 一 因 一 因 一 一 損 一 四 一 一 損 一 一 損 一 一 損 一 一 損 一 一 損 一 一 損 一 一 損 一 一 損 一 一 損 一 一 損 一 一 損 一 一 損 二 一 唐 動 三 一 指 暫 引 一 指 暫 一 行 唐 動 二 一 情 暫 二 一 指 間 ひ 平 一 指 置 の 二 一 指 置 の 二 一 指 置 の 二 一 指 置 の 二 一 指 置 の 二 一 指 置 の 二 一 指 一 損 二 一 新 二 一 指 置 の 二 小 虧 町 ひ つ 平 一 指 二 の 二 小 虧 町 ひ つ 平 一 指 一 暫 移 で の 二 小 暫 の 一 雪 都 部 移 を 二 小 書 一 「 前 一 善 「 本 一 「 一 善 「 一 善 「 本 一 一 善 等 ろ 一 一 善 「 本 一 一 善 「 一 善 「 一 善 「 一 一 善 「 一 一 一 二 一 一 一 一 一 香 「 一 一 一 一 一 一 一 一 一 一 一 一 善 予 一 一 一 一 一 一 一 一 一 一 一 一 一	As at 31st March 2003 Loss attributable to shareholders Change in fair value of a long-term investment Investment revaluation reserve transferred to profit and loss account upon recognition of impairment loss of a long-term investment Translation adjustments	11,099 — —	2,700	(21,865) — 1,451 20,414	153 — — (48)	(135,186) (25,711) —	(143,099) (25,711) 1,451 20,414 (48)	
	於二零零四年 三月三十一日	As at 31st March 2004	11,099	2,700	_	105	(160,897)	(146,993)	

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# 25 儲備(續)

25 RESERVES (Cont'd)

J		25	RESERVES (Contra)		公司 mpany	
			股份溢價 Share premium <i>千港元</i> HK\$'000	Investment revaluation reserve 千港元 HK\$'000	累計虧損 Accumulated losses 千港元 HK\$'000	<b>總額</b> <b>Total</b> 千港元 HK\$'000
	於二零零二年四月一日	As at 1st April 2002	11,099	(18,552)	(142,691)	(150,144)
	股東應佔溢利 一項長期投資公平值變動	Profit attributable to shareholders Change in fair value of	_	_	1,678	1,678
		a long-term investment	_	(3,313)	—	(3,313)
	於二零零三年三月三十一日 股東應佔虧損	As at 31st March 2003 Loss attributable to	11,099	(21,865)	(141,013)	(151,779)
	一項長期投資公平值變動	shareholders Change in fair value of	—	—	(14,680)	(14,680)
	因確認一項長期投資減值 虧損而由投資重估 儲備轉移至損益表	a long-term investment Investment revaluation reserve transferred to profit and loss account upon recognition of impairment loss of	_	1,451	_	1,451
		a long-term investment		20,414	—	20,414
	於二零零四年三月三十一日	As at 31st March 2004	11,099	—	(155,693)	(144,594)

# 26 綜合現金流量表附註

## 26 NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

(a) 除税前(虧損)/溢利與經營產生 之現金流入淨額對賬如下:

(a) Reconciliation of (loss)/profit before taxation to net cash inflow generated from operations was as follows:

		二零零四年 2004 <i>千港元</i> <i>HK\$'000</i>	二零零三年 2003 <i>千港元</i> <i>HK\$'000</i>
除税前(虧損)/溢利 利息支出 股息收入 固定資產折舊 出售固定資產虧損 網站開發成本攤銷	(Loss)/Profit before taxation Interest income Interest expense Dividend income Depreciation of fixed assets Loss on disposal of fixed assets Amortisation of website	(25,042) (657) 7,922 (421) 1,069 118	8,464 (1,059) 6,284 (311) 905 120
一項投資減值虧損	development costs Impairment loss of an investment	892 20,414	1,306 803
營運資金變動前之經營溢利	Operating profit before working capital changes	4,295	16,512
存貨減少/(増加) 預付款項及按金減少/(増加)	Decrease/(Increase) in inventories Decrease/(Increase) in prepayments	24,147	(91,718)
購貨訂金增加	and deposits Increase in deposits for purchase	6,624	(12,934)
應收賬款及票據減少	of inventories Decrease in accounts and bills	(40,089)	(46,313)
應付賬款及票據增加 其他應付款項增加/(減少) 應計負債増加/(減少) 預收款項増加	receivable Increase in accounts and bill payable Increase/(Decrease) in other payables Increase/(Decrease) in accruals Increase in receipts in advance	6,232 52,442 19 210 1,674	35,016 91,636 (1,940) (1,417) 26,280
經營產生之現金流入淨額	Net cash inflow generated from operations	55,554	15,122

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## 26 綜合現金流量表附註

#### 26 NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT (Cont'd)

(續)

(b) 融資變動分析如下:

(b) Analysis of changes in financing is as follows:

		股本及 股份溢價 re capital and share premium 千港元 HK\$'000	短期 銀行借貸 Short-term bank borrowings <i>千港元</i> HK\$'000	少數 股東權益 Minority interests <i>千港元</i> HK\$'000
於二零零二年四月一日 新增短期銀行貸款	As at 1st April 2002	167,549	64,335	1,300
和	New short-term bank loans Repayment of short-term		32,962	
信託收據銀行貸款減少淨額	bank loans Net decrease in trust receipts	—	(25,595)	—
	bank loans	_	(14,568)	_
一間附屬公司之一名 少數股東應佔溢利	Share of profit by a minority shareholder of a subsidiary			34
於二零零三年三月三十一日 因行使股權證而發行股份 <i>(見附註22及23)</i>	As at 31st March 2003 Issue of shares upon exercise of warrants <i>(see Notes 22</i>	167,549	57,134	1,334
	and 23)	68	_	_
因償還欠款而發行股份 <i>(見附註22)</i>	Issue of shares for settlement of payable (see Note 22)	3,120	_	_
新增短期銀行貸款	New short-term bank loans		68,480	—
償還短期銀行貸款	Repayment of short-term bank loans		(62,857)	
信託收據銀行貸款減少淨額	Net decrease in trust receipts bank loans	_	(11,331)	_
一間附屬公司之一名 少數股東應佔虧損	Share of loss by a minority shareholder of a subsidiary	_	_	(220)
已付一間附屬公司之 少數股東之權益	Distribution paid to minority shareholders of a subsidiary		_	(1,114)
於二零零四年三月三十一日	As at 31st March 2004	170,737	51,426	_

- 現金及現金等值項目: (c) 於二零零四年三月三十一日,現 金及現金等值項目代表現金及其 他銀行存款約55,433,000港元(二 零零三年:49,240,000港元)。
- (d) 非現金交易 於二零零三年十月,本公司按每 股0.10港元發行31,200,000股普 通股予AFAC,以繳清本集團欠付 麥肯錫為數約3,120,000港元(相 等於400,000美元)之未償還款 項。AFAC及麥肯錫均為麥肯錫集 團之成員。
- (c) Cash and cash equivalents Cash and cash equivalents represent cash and other bank deposits of approximately HK\$55,433,000 as at 31st March 2004 (2003: HK\$49,240,000).
- (d) Non-cash transaction

In October 2003, 31,200,000 ordinary shares were issued to AFAC at HK\$0.10 each to settle an amount of approximately HK\$3,120,000 (equivalent of US\$400,000) payable by the Group to McKinsey HK. Both AFAC and McKinsey HK are members of the McKinsey Group.

# 27 分類資料

## (a) 主要分類

本集團分三個主要業務分類 — 鋼 材貿易、採購服務及投資控股。 鋼材貿易業務分類由商品銷售而 產生收入。採購服務業務分類為 賺取採購與網上鋼材貿易之佣金 收入。投資控股業務分類之收入 來自股息收入。按業務分類之分 析如下:

## 27 SEGMENT INFORMATION

## (a) Primary segment

The Group is organised into three major business segments — steel trading, procurement services and investment holding. The steel trading business segment derives revenue from the sale of goods. The procurement services business segment derives commission income from procurement and online steel trading services. The investment holding business segment derives revenue from dividend income. Analysis by business segment is as follows:

二零零四年 2004

		2004			
		鋼材貿易 Steel trading <i>千港元</i> HK\$'000	採購服務 Procurement services <i>千港元</i> HK\$'000	投資控股 Investment holding <i>千港元</i> HK\$'000	總額 Total <i>千港元</i> HK\$'000
營業額 — 對外 客戶銷售	Turnover — Sales to external customers	1,420,927	8,516	_	1,429,443
分類業績	Segment results	2,024	1,066	(52)	3,038
其他收入	Other revenue	657	_	421	1,078
一項長期投資 減值虧損 未分配企業費用	Impairment loss of a long-term investment	_	_	(20,414)	(20,414)
不力癿止未負用	Unallocated corporate expenses			-	(822)
經營虧損 財務費用 税項	Operating loss Finance costs Taxation			-	(17,120) (7,922) (889)
除税後但未計少數 股東權益前虧損	Loss after taxation but before minority interests				(25,931)
資產 分類資產 未分配資產	Assets Segment assets Unallocated assets	358,000	859	28,198	387,057 130 387,187
負債 分類負債 未分配負債	Liabilities Segment liabilities Unallocated liabilities	(373,448)	(16)	(50)	(373,514) (1,028)
				-	(374,542)
資本開支	Capital expenditure	1,021	17	-	1,038
折舊及攤銷	Depreciation and amortisation	1,069	892	—	1,961
主要非現金開支 (折舊及 攤銷除外)	Significant non-cash expenditure (other than depreciation and amortisation)	769	91	20,414	21,274

27	<b>頁資料</b> (續) 主要分類 (續)	27 SEG (a)	MENT INFORM Primary segm			
			二零零三年 2003			
			鋼材貿易 Steel trading <i>千港元</i> HK <b>\$</b> '000	採購服務 Procurement services 千港元 HK\$'000	投資控股 Investment holding <i>千港元</i> HK\$'000	總額 Total <i>千港元</i> HK <b>\$</b> '000
	營業額 — 對外 客戶銷售	Turnover — Sales to external customers	799,970	11,172	_	811,142
	分類業績	Segment results	9,343	6,157	(325)	15,175
	其他收入 一項短期投資	Other revenue	1,048	_	322	1,370
	减值虧損 未分配企業費用	Impairment loss of a short-term investment Unallocated corporate	_	_	(803)	(803)
	小刀电正米莫川	expenses			_	(994)
	經營溢利 財務費用 税項	Operating profit Finance costs Taxation			_	14,748 (6,284) (1,840)
	除税後但未計少數 股東權益前溢利	Profit after taxation but before minority interests			_	6,624
	資產 分類業績 未分配資產	Assets Segment assets Unallocated assets	308,659	2,350	24,271	335,280 3,438
					-	338,718
	負債 分類負債 未分配負債	Liabilities Segment liabilities Unallocated liabilities	(319,083)	_	-	(319,083) (4,950)
					-	(324,033)
	資本開支	Capital expenditure	1,881	187		2,068
	折舊及攤銷	Depreciation and amortisation	600	1,611	_	2,211
	主要非現金開支 (折舊及 攤銷除外)	Significant non-cash expenditure (other than depreciation and				
	/ 1/ יוין רויג אידע	amortisation)	4,411	193	803	5,407

# 27 分類資料(續)

### (b) 次要分類

本集團之主要活動集中於香港及 中國內地。按地區分類之營業額 乃根據鋼材貿易貨品付運之目的 地、採購服務所進行之服務所屬 地區及提供股息收入之賣方所屬 期投資之所屬地區而釐定。按地 區分類之分析如下:

## 27 SEGMENT INFORMATION (Cont'd)

## (b) Secondary segment

The Group's activities are conducted predominantly in Hong Kong and Mainland China. Turnover by geographical segments is determined on the basis of the destination of shipment of goods for steel trading, location of service performed for procurement services, location of sellers for online commission income, and location of the shortterm/long-term investments for dividend income. Analysis by geographical segment is as follows:

本調子 香港 Hog Kong 子港元 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 HK5'000 (16,298)営業額 会開金 空間合置 空 空 空 1011,678 (6,904)(16,298) (16,298)木分配企業費用 資産 			二零零四年 2004				
客戶銷售         external customers         39,029         1,390,414         —         1,429,443           分類葉績         Segment results         (21,072)         11,678         (6,904)         (16,298)           未分配企業費用         Unallocated corporate expenses         (21,072)         11,678         (6,904)         (16,298)           經營虧損         Operating loss         (17,120)         (17,120)         (17,120)           資產         Assets         49,393         309,416         28,378         387,187           資本開支         Capital expenditure         260         759         19         1,038           二零零三年 2003         中國內地         二零零三年 2003         中國內地         小(17,120)           竹腐雨焼助         其他         總額         1,038         二零零三年 2003         1,038           「日本         「日本         「日本         1,038         二零         1,038           「日本         「日本         「日本         「日本         1,038         1,038           「日本         「日本         「日本         1,038         1,038         1,038           「日本         「日本         「日本         「日本         1,038         1,038         1,038           「日本         「日本         「日本         「日本 <td< td=""><td></td><td></td><td>Hong Kong 千港元</td><td>China 千港元</td><td>Others 千港元</td><td>Total 千港元</td></td<>			Hong Kong 千港元	China 千港元	Others 千港元	Total 千港元	
未分配企業費用       Unallocated corporate expenses       (822)         經營虧損       Operating loss       (17,120)         資產       Assets       49,393       309,416       28,378       387,187         資本開支       Capital expenditure       260       759       19       1,038         「日本開支       Capital expenditure       260       759       19       1,038         「日本開支       Capital expenditure       二零零三年 2003       100       1,038         「日本開支       上       二零零三年 2003       100       1,038         「日本開支       上       「日本市支       1,038       1,038         「日本開支       上       「日本市支       1,038       1,038         「日本開支       「日本市支       1,038       1,038       1,038         「日本       「日本       「日本       1,038       1,038         「日本       「日本       「日本       1,038       1,038         「日本       「日本       「日本       「日本       1,038         「日本       「日本       「日本       1,038       1,038         「日本       「日本       「日本       1,048       1,459       1,459       1,459         「日本       「日本       「日本       1,5218       1,359,24 <t< td=""><td></td><td></td><td>39,029</td><td>1,390,414</td><td>_</td><td>1,429,443</td></t<>			39,029	1,390,414	_	1,429,443	
密葉密封換         Operating loss         (17,120)           資産         Assets         49,393         309,416         28,378         387,187           資本開支         Capital expenditure         260         759         19         1,038           資本開支         Capital expenditure         260         759         19         1,038           「日本開大         「日本開入地         二零三三十 2003         19         1,038           「日本開大         「日本開入地         二零三三十 2003         19         1,038           「日本開入地         「日本開入地         「日本開入地         1,038         1,038           「日本開大         「日本開入地         「日本開入地         1,038         1,038           「日本開入地         「日本開入地         「日本開入地         1,038         1,038           「日本開入地         「日本開入地         「日本開入地         1,038         1,038           「日本開入地         「日本町入         「日本         1,038         1,038         1,038           「日本         「日本         「日本         「日本         1,038         1,042         1,048         1,048         1,048         1,048         1,042         1,048         1,042         1,048         1,048         1,042         1,048         1,042         1,049         1,049         1,049	分類業績	Segment results	(21,072)	11,678	(6,904)	(16,298)	
資產 資產Assets49,393309,41628,378387,187資本開支Capital expenditure260759191,038二零零三年 2003	未分配企業費用				_	(822)	
資本開支Capital expenditure260759191,038 $= = = = = = = = = = = = = = = = = = = $	經營虧損	Operating loss			_	(17,120)	
二零零三年 2003         中國內地         香港       Mainland       其他       總額         Hong Kong       China       Others       Total <i>千港元 千港元 千港元 千港元 千港元 千港元 千港元 千港元</i> 分類業績       Segment result       (840)       21,860       (5,278)       15,742         未分配企業費用       Unallocated corporate expenses       (994)       14,748         資産       Assets       41,464       272,768       24,486       338,718	資產	Assets	49,393	309,416	28,378	387,187	
空間 中國內地 香港 Hong Kong 子港元 	資本開支	Capital expenditure	260	759	19	1,038	
香港 Hong Kong デ港元 デ港元 デ港元 デ港元 イン總額 Others イロ イ港元 イ港元 イ港元 イ港元 イン イン イン営業額 一 第戶銷售Turnover — Sales to external customers75,218 735,924735,924—811,142分類業績Segment result expenses(840)21,860(5,278)15,742未分配企業費用 經營溢利Unallocated corporate expenses(994)經營溢利Operating profit14,748資產Assets41,464272,76824,486338,718			2003				
客戶銷售       external customers       75,218       735,924       —       811,142         分類業績       Segment result       (840)       21,860       (5,278)       15,742         未分配企業費用       Unallocated corporate expenses       (994)         經營溢利       Operating profit       14,748         資產       Assets       41,464       272,768       24,486       338,718				2			
未分配企業費用Unallocated corporate expenses(994)經營溢利Operating profit14,748資產Assets41,464272,76824,486338,718			Hong Kong <i>千港元</i>	2 中國內地 Mainland China <i>千港元</i>	2003 其他 Others <i>千港元</i>	Total <i>千港元</i>	
expenses     (994)       經營溢利     Operating profit     14,748       資產     Assets     41,464     272,768     24,486     338,718			Hong Kong 千港元 HK\$'000	2 中國內地 Mainland China <i>千港元</i> HK\$'000	2003 其他 Others <i>千港元</i>	Total <i>千港元</i> <i>HK\$'000</i>	
資產 Assets 41,464 272,768 24,486 338,718	客戶銷售	external customers	Hong Kong <i>千港元</i> <i>HK\$'000</i> 75,218	2 中國內地 Mainland China <i>千港元</i> HK\$'000	2003 其他 Others <i>千港元</i> HK\$'000	Total <i>千港元</i> <i>HK\$'000</i> 811,142	
	客戶銷售 分類業績	external customers Segment result Unallocated corporate	Hong Kong <i>千港元</i> <i>HK\$'000</i> 75,218	2 中國內地 Mainland China <i>千港元</i> HK\$'000	2003 其他 Others <i>千港元</i> HK\$'000	Total <i>千港元</i> HK\$'000 811,142 15,742	
資本開支 Capital expenditure 259 1,770 39 2,068	客戶銷售 分類業績 未分配企業費用	external customers Segment result Unallocated corporate expenses	Hong Kong <i>千港元</i> <i>HK\$'000</i> 75,218	2 中國內地 Mainland China <i>千港元</i> HK\$'000	2003 其他 Others <i>千港元</i> HK\$'000	Total <i>千港元</i> HK\$'000 811,142 15,742 (994)	
	客戶銷售 分類業績 未分配企業費用 經營溢利	external customers Segment result Unallocated corporate expenses Operating profit	Hong Kong <i>千港元</i> <i>HK\$'000</i> 75,218 (840)	2 中國內地 Mainland <i>China</i> <i>千港元</i> <i>HK\$'000</i> 735,924 21,860	2003 其他 Others <i>千港元</i> <i>HK\$'000</i> — (5,278)	Total <i>千港元</i> HK\$'000 811,142 15,742 (994) 14,748	

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## 28 退休金計劃

本集團已安排其香港僱員參與一項由獨 立受託人管理之強制性公積金計劃(「強 積金計劃」),該計劃為一項界定供款計 **劃。根據強積金計劃,本集團及其僱員** 各自每月按僱員薪酬(定義見強制性公 積金條款)之一般為5%。每位僱主及僱 員之每月供款上限為1,000港元及其額 外供款乃屬自願。

依中國內地之法規,本集團須為其中國 內地僱員向國家資助之退休計劃供款。 僱員按其基本薪金約6%至20%供款, 而本集團按該等薪金約14%至22.5%供 款,除每年供款外,毋須支付任何實際 退休金或退休後福利。該等國家資助退 休計劃須負責向退休僱員支付全部退休 金。

截至二零零四年三月三十一日止年度, 本集團向上述退休金計劃之供款總額約 為300,000港元(二零零三年:311,000 港元)。

## 29 營業租約承擔

應付款項 - 未逾

根據租用物業(綜合)之若干不可撤銷營 業租約應付之承擔總額分析如下:

#### 28 **PENSION SCHEMES**

The Group has arranged for its Hong Kong employees to join the Mandatory Provident Fund Scheme ("the MPF Scheme"), a defined contribution scheme managed by an independent trustee. Under the MPF Scheme, each of the Group and its employees make monthly contributions to the scheme generally at 5% of the employees' earnings as defined under the Mandatory Provident Fund legislation. The monthly contributions of each of the employer and employees are subject to a cap of HK\$1,000 and thereafter contributions are voluntary.

As stipulated by rules and regulations in Mainland China, the Group contributes to state-sponsored retirement plans for its employees in Mainland China. The employees contribute approximately 6% to 20% of their basic salaries, while the Group contributes approximately 14% to 22.5% of such salaries and has no further obligations for the actual payment of pensions or post-retirement benefits beyond these contributions. The state-sponsored retirement plans are responsible for the entire pension obligations payable to retired employees.

During the year ended 31st March 2004, the aggregate amount of the Group's contributions to the aforementioned schemes was approximately HK\$300,000 (2003: HK\$311,000).

#### **OPERATING LEASE COMMITMENTS** 29

Total commitments payable under various non-cancellable operating agreements in respect of rented premises are analysed as follows:

		綜合		
		Consolidated		
		二零零四年	二零零三年	
		2004	2003	
		千港元	千港元	
		HK\$'000	HK\$'000	
1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	Amounts payable			
一未逾1年	<ul> <li>Not later than one year</li> </ul>	683	1,433	
一 逾1年及未逾5年	<ul> <li>Later than one year and not</li> </ul>			
	later than five years	572	1,235	
		1,255	2,668	

## 30 或然負債

於二零零四年三月三十一日,本公司已 就銀行向其附屬公司提供之銀行信貸提 供公司擔保約146,545,000港元(二零零 三年:101,200,000港元)(見附註 31)。本公司之董事及本集團之管理層 預期不會因該等擔保(來自日常業務), 而產生重大負債。

## 31 銀行融資

於二零零四年三月三十一日,本集團來 自多間銀行之透支、貸款及貿易融資之 銀行融資總額約159,155,000港元(二零 零三年:122,540,000港元)。於同日並 未動用之信貸約69,691,000港元(二零 零三年:37,131,000港元)。該等融資 以下列方式作抵押:

- (i) 本集團及本公司之已抵押銀行存 款分別約34,439,000港元(二零零 三年:無)及13,645,000港元(二 零零三年:無)(見附註18);
- (ii) 根據信託收據銀行貸款安排持有 之存貨抵押(見附註16);及
- (iii) 本公司提供之公司擔保(見附註 30)。

## 32 結算日後事項

於二零零四年五月十三日,本集團向 Stemcor行使其認沽期權,要求Stemcor 以23,400,000港元(相等於3,000,000美 元),購回其3.5%股本權益,Stemcor 已開立一張金額為23,400,000港元(相 等於3,000,000美元)之九個月之函付期 票予本集團(見附註14)。

## 33 賬目批准 此賬目於二零零四年六月二十三日獲董 事會批准。

## **30 CONTINGENT LIABILITIES**

As at 31st March 2004, the Company had provided guarantees of approximately HK\$146,545,000 (2003: HK\$101,200,000) to banks in respect of the banking facilities granted to its subsidiaries (see Note 31). The Company's Directors and the Group's management anticipate that no material liabilities will arise from such guarantees which arose in the ordinary course of business.

## **31 BANKING FACILITIES**

As at 31st March 2004, the Group had aggregate banking facilities of approximately HK\$159,155,000 (2003: HK\$122,540,000) from several banks for overdrafts, loans, and trade financing. Unused facilities as at the same date amounted to approximately HK\$69,691,000 (2003: HK\$37,131,000). These facilities were secured by:

- pledge of the Group's and the Company's bank deposits of approximately HK\$34,439,000 (2003: Nil) and HK\$13,645,000 (2003: Nil), respectively (see Note 18);
- (ii) pledge of inventories held under trust receipts bank loan arrangements (see Note 16); and
- (iii) guarantees provided by the Company (see Note 30).

## 32 SUBSEQUENT EVENT

On 13th May 2004, the Group exercised its put option to sell its 3.5% equity interest in Stemcor for HK\$23,400,000 (equivalent of US\$3,000,000), which was satisfied by a nine-month promissory note amounting to HK\$23,400,000 (equivalent of US\$3,000,000) issued by Stemcor (see Note 14).

## 33 APPROVAL OF ACCOUNTS

The accounts were approved by the board of directors on 23rd June 2004.

